Other Tests:



Short Name	China Hongxing	Description:	Relevant GMT Research Reports	s (please go to our website and login):
GICS Ind Name	Specialty Retail	China Hongxing Sports Ltd. designs, manufactures and markets athletic		
GICS Industry	255,040	shoes, and markets sports apparel and accessories. The Company sells its		
Cntry of Dom	CN	products in the People's Republic of China.		
Most Recent Balance Sheet Pe	eriod 2017 Y			
Ticker	CHHS SP		Short-Seller's Report (for Asian	companies only)
Latest Period	Y			· · · · · · · · · · · · · · · · · · ·
Current Fiscal Year	2009			
Very small auditor:	Foo Kon Tan		Summary of accounting risk for	V/FV09
Numbe of auditors in past 5yr			- Profit manipulation	Normal
Country of incorporation:		uda) is different from domicile (China).	- Financial position	Normal
Country of financials:		nminbi) is same as country of risk (China).	- General accounting	Normal
Country of illiancials.	Currency of finalicials (fuall Ker	initially is same as country of risk (chilla).	- Shenanigans	Evidence: Excess Capital.
			•	
B 61.00 1 1.1			= Accounting risk:	Medium
Profit Manipulation		Lastest financials for 31/12/2017 incomplete		This spreadsheet expires on 30th June 2018, in 71 day
Profit Manipulation: Beneish I		Beneish M-Score of -145056.88 in Y/FY09 suggests no profit manipulation.		
Cooking the Books: Montier's	C-Score (App 2)	A C-Score of 3/6 is average but watch out for: Rising receivables. Rising inventory	r. Rising OCA.	
Financial Position				
Strength of Financial Position:	: Piotroski F-Score (App 3)	An F-Score of 5/9 suggests financials are marginally improving.		
Risk of Default: Altman Z-Scor	<u>re (App 4)</u>	An Altman Z-Score of 35.33 is in the Safe Zone: Financially sound.		
Accounting Shenanigans				
Acquisition Accounting (App 5	Global screen	No evidence of acquisition accounting.		
Window Dressing (App 6)		No evidence of window dressing.		
Fake Cash Fraud: Overly profit	table (App 7) Global screen	Scores 0/4 in Y/FY09. 64% of companies score similarly and just 2.4% of frauds. Re	est easy. Triggered Fake Cash Flow in la	st 5yrs?: FY08 FY07 FY06 FY05
Excess Capital Raising (App 8)	Global screen	Net flows over 5yrs at 35% of Sales are in the 100%ile and unusually high suggest	ing too much external finance is being	raised.
Debt Reconciliation (App 9)	Global screen	Material unreconcilable change of debt in 1 of the last 5 years.		
Other Financial Items				
Number of Red Flags (Out of a	a possible 75)	Triggers 13 red flags in the last financial period which is normal.		
Cash Balance		Cash & STI of CNY3bn is extremely high at 126% of sales, in the 99%ile relative to	peers, which is a trait of fake cash flow	frauds.
Restricted Cash		Restricted Cash of CNYObn is within normal range.		
Receivables		Large Receivables of CNY0.4bn are equal to 21% of Sales which is in the 95%ile relative to peers, have	e deteriorated by 5ppts relative to Sales over the	past year which can be a sign of worsening terms of trade or channel stuffing.
Doubtful Debts		Delinquency at 0% of total receivables are within normal range.	,	
Payables		Large Payables of CNY0.1bn are within normal range.		
Inventory		Inventories of CNY0.2bn have been extended by 5ppts relative to Sales over the	past year which can be a sign of channe	el stuffing.
Profit Manipulation: Gross Wo	orking Capital	An increase in working capital at 17% of sales owing to higher Inventories and su	· · · · · · · · · · · · · · · · · · ·	
Cash Extraction Fraud: Prepaid		Prepaid Expenses of CNY0.1bn are large relative to sales (5.7%) and inventory (69		
Capitalisation of Expenses		Capitalised expenses relative to pre-tax profits (0%) are within normal range.		
Affiliate Investments		There are no investments in associates.		
Auditing Costs		No information available		
Deferred Tax Assets		Deferred Tax Assets/Sales of 0% are within normal range.		
Deferred Tax Liabilities		na		
Derivatives		Derivatives equal to 0% of equity within normal range.		
Other Large Curious Assets an	ad/or Liabilities	Large Other ST Assets of CNY0.1bn include Unspecified of CNY0.1bn.		
Depn & Amort	id/Of Liabilities	Within normal range.		
		<u> </u>		
Interest Cover		EBIT Interest Cover of 54.3x is within normal range.		
Leverage		Total Debt/Profit of 0.1x and assets to equity of 1x are within normal range.		
Related Party Fraud		No evidence of related party transactions.		

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No or new CFO. Has a very large balance sheet with Assets at 221% of Sales in the 98%ile relative to peers.



													( ( """ )
Ratios	Global/Sector/		ongxing Ratios	y/ryoc	Ratio Ch			Comparison		No of Doors	Percent Y/FY09	iles and Red Fla	
Balance Sheet: Assets	Country	Y/FY09	Y/FY08	Y/FY06	-1yr Chg	-3yr Chg	Zuth %ile	50th %ile	80th %ile I	No or Peers		-1yr Chg	-3yr Chg
	CICC Industry	125.9	90.1	20.2	+45.7	.07.7	2.0	6.3	14.4	412	(0-100%) 99%	(+/-50%) -50%	(+/-50%)
Av Cash & Equiv./Sales (%) Unrestricted Cash/COGS (%)	GICS Industry GICS Industry	125.9 241.7	80.1 113.0	28.2 61.2	+45.7	+97.7 +180.5	2.0	6.2 9.1	23.0	413 390	99%	-50% -43%	<ul> <li>-50% Av Cash &amp; Equiv./Sales (%) high. Risen over 1yr. Risen over 3yrs.</li> <li>-42% Unrestricted Cash/COGS (%) high. Risen over 1yr. Risen over 3yrs.</li> </ul>
ST Investments/Sales FY (%)	GICS Industry	0.0	0.0	0.0	+0.0	+160.5	0.1	1.0	6.3	95	na	-4370 na	na
Av. Trade & Notes Rec/Sales (%)	GICS Industry	21.1	16.3	16.7	+4.8	+4.4	0.7	2.4	7.4	403	95%	+48%	+45% Av. Trade & Notes Rec/Sales (%) high. Risen over 1yr. Risen over 3yrs.
Delinquent AR/AR (%)	Global	0.0	0.0	0.0	+0.0	+0.0	0.9	5.9	22.7	1,912	na	na	na
Av. Inventory/Sales (%)	GICS Industry	8.3	3.8	6.2	+4.5	+2.1	9.0	15.1	23.5	417	16%	+44%	+16% Risen over 1yr.
Inventory Days	GICS Industry	40	23	28	+16	+12	47	83	146	384	15%	+40%	+13% Risen over 1yr.
Finished Goods/Inventory (%)	GICS Industry	87	65	67	+21.7	+20.4	92	99	100	353	13%	+48%	+47% Risen over 1yr. Risen over 3yrs.
Av. Other ST Assets/Sales (%)	GICS Industry	31.9	24.9	0.8	+7.0	+31.1	1.1	2.5	5.3	406	98%	+47%	+48% Av. Other ST Assets/Sales (%) high. Risen over 1yr. Risen over 3yrs.
PPE/Sales (%)	GICS Industry	34.7	21.4	18.2 na	+13.3	+16.5 na	6.2	11.7	21.9	393	90%	+49%	+47% PPE/Sales (%) high. Risen over 1yr. Risen over 3yrs.
Affliliate Inv/Equity (%) LT Inv & Rec/Sales (%)	Global GICS Industry	na 0.0	na 0.0	0.0	na +0.0	+0.0	0.5 0.1	3.0 0.9	13.1 4.6	7,896 242	na na	na na	na na
Deferred Tax Assets/Sales FY (%)	GICS Industry	0.0	0.0	0.0	+0.0	+0.0	0.1	0.8	2.0	314	na	na	na
Prepaid Expenses/Sales (%)	GICS Industry	5.7	40.1	0.0	-34.4	+5.7	0.5	1.3	2.8	214	92%	na	+47% Prepaid Expenses/Sales (%) high. Risen over 3yrs.
Prepaid Expenses/Inventory (%)	GICS Industry	69.3	1,064.8	0.6	-995.5	+68.7	1.9	6.1	16.8	146	98%	-50%	+50% Prepaid Expenses/Inventory (%) high. Risen over 3yrs.
Intangibles/Sales FY (%)	GICS Industry	0.0	0.0	0.0	+0.0	+0.0	0.3	1.5	9.3	356	na	na	na
Av. Other LT Assets/Sales FY (%)	GICS Industry	1.1	0.0	0.0	+1.1	+1.1	0.2	1.5	7.0	359	42%	+37%	+27% Risen over 1yr.
Av. Assets/Sales (%)	GICS Industry	221	147	70	+74.2	+150.5	39.4	59.6	86.2	420	98%	+49%	+49% Av. Assets/Sales (%) high. Risen over 1yr. Risen over 3yrs.
Balance Sheet: Liabilities and Equity	У												
Av. Payables (Trade, Bills, Accr/Sales (%)	GICS Industry	6.1	5.3	7.3	+0.8	-1.2	5.3	9.6	14.8	416	25%	+25%	-27%
Trade Payable Days	GICS Industry	34	32	41	+1.4	-6.8	19.9	40.1	67.7	380	39%	+12%	-31%
ST Debt/Total Debt (%)	Global	100	4	5	+95.8	+95.1	13.0	44.2	88.3	13,723	99%	+49%	+49% ST Debt/Total Debt (%) high. Risen over 1yr. Risen over 3yrs.
Av. Other ST Liabs/Sales (%)	GICS Industry	4.5	3.0	2.2	+1.5	+2.3	3.8	6.3	10.2	420	25%	+40%	+36% Risen over 1yr. Risen over 3yrs.
Av. Deferred Tax Liab/Sales FY (%) Av. Other LT Liabs/Sales (%)	GICS Industry	na 0.0	na 0.0	na 0.0	na +0.0	na +0.0	0.3 0.4	2.2 1.9	8.7 4.8	216 373	na na	na na	na
Preferred Equity/Equity (%)	GICS Industry Global	0.0	0.0	13.4	+0.0	-13.4	0.4	5.1	20.7	908	na	na	na na
Minority/Total Equity (%)	Global	0.0	0.0	0.0	+0.0	+0.0	0.3	2.4	11.4	9,628	na	na	na
Assets/Equity (x)	GICS Industry	1.0	1.1	1.8	-0.1	-0.7	1.5	2.1	3.3	399	2%	-19%	-38%
Balance Sheet: Other													
Av. GFA/D&A (yrs)	GICS Industry	14.0	14.3	28.4	-0.3	-14.4	6.6	11.3	19.5	410	64%	-26%	-50%
Restricted Cash/Equity (%)	GICS Industry	0.0	0.1	0.5	-0.1	-0.5	0.4	3.4	35.6	33	na	na	na
Cash Conversion Cycle (Days)	GICS Industry	83	51	48	32	34	21.8	54.0	115.7	358	68%	+45%	+45% Risen over 1yr. Risen over 3yrs.
Av. Gross Working Capital/Sales (%)	GICS Industry	70.5	53.5	32.0	+17.0	+38.5	26.5	37.7	54.5	402	92%	+46%	+48% Av. Gross Working Capital/Sales (%) high. Risen over 1yr. Risen over 3yrs.
Contingent Liab/Equity (%)	GICS Industry	1.5	17.1	41.6	-15.7	-40.2	13.7	62.8	180.8	321	5%	-32%	-35%
Pension Liabilities/Equity (%)	Global	0.0	0.0	0.0	+0.0	+0.0 +0.0	0.7	2.8	10.0	7,570 2,405	na	na	na
Net Derivatives/Equity (%) Return on Production Assets (%)	Global GICS Industry	0.0 18.4	0.0 72.9	85.2	+0.0 -54.5	-66.8	-1.4 5.6	0.0 15.5	1.1 32.6	415	na 56%	na +49%	na +49% Fallen over 1yr. Fallen over 3yrs.
Non-Prod. Assets/COGS FY (%)	GICS Industry	281.4	287.1	-5.7	-54.5	+287.1	15.2	33.2	81.4	375	98%	+39%	-49% Non-Prod. Assets/COGS FY (%) high. Risen over 3yrs.
Gross Debt/Profit (x)	GICS Industry	0.1	0.6	1.9	-0.6	-1.8	0.8	3.8	12.1	303	5%	-22%	-28%
Income Statement						-			-	•	(0-100%)	(+/-50%)	(+/-50%)
Sales/Employee (US\$)	GICS Industry	na	na	na	na	na	168,169	314,929	622,322	330	na	na	na
Gross Margin (%)	GICS Industry	36.9	39.3	36.9	-2	-0	16	34	53	402	55%	+25%	-3%
GM Volatility 5yrs (%)	GICS Industry	8.0	>	>	><	><	1.5	3.1	7.9	377	80%		
Other Op Y/Op Y (%)	GICS Industry	0.2	0.1	0.2	+0.2	+0.1	2.2	9.3	39.7	129	3%	-6%	-8%
D&A/Sales T12M (%)	GICS Industry	2.9	1.7	0.7	+1.2	+2.3	0.9	2.1	3.3	420	28%	-48%	-48%
Operating Margin T12M (%)	GICS Industry	7.7	18.4	17.2	-10.7	-9.5	1.7	4.7	10.1	408	67%	+49%	+46% Fallen over 1yr. Fallen over 3yrs.
Non-Op Y/Op Y (%)	GICS Industry	10.9	5.0	1.9	+5.9	+9.0	1.0	5.4	23.8	339	65%	+29%	+28%
EFF Int Rate less MLR (ppt) Cash Return less Policy Rate (ppt)	Country	-2.4 1.0	2.1	-0.7	-4.5	-1.8 +0.8	-2.9	-0.5 1.5	1.1 -0.2	2,032 2,145	23% 65%	-47% -9%	-36%
Affil Y/Op Y (%)	Country	-1.0 0.0	-0.9 0.0	-1.8 0.0	-0.1 +0.0	+0.8	-2.2 0.3	-1.5 2.2	-0.2 11.9	6,391	na	-9% na	+13% na
Eff Tax Rate (%)	Country	18.0	13.0	8.8	+5.0	+9.2	13.3	19.2	27.2	2,043	45%	+32%	+35% Risen over 1yr. Risen over 3yrs.
CF Tax/IS Tax (%)	GICS Industry	154.0	79.2	103.1	+74.9	+51.0	67.8	97.3	132.6	342	15%	-37%	-28%
X Items/Op Y (%)	Global	0.0	><	><			0.8	6.2	37.4	1,297	na		
Minority Int/Profit B4 MI (%)	Global	0.0	0.0	0.0	+0.0	+0.0	-0.1	1.8	12.8	8,362	na	na	na
Net Income Margin (%)	GICS Industry	6.6	15.5	15.2	-9.0	-8.6	0.7	2.9	6.7	421	21%	+48%	+45% Fallen over 1yr. Fallen over 3yrs.
Capitalised Int/PTP (%)	Global	0.0	na	0.0	na	+0.0	0.0	0.0	0.0	13,642	na	na	na
Cap of Intang. Assets/PTP (%)	Global	0.0	0.0	0.0	+0.0	+0.0	0.9	4.0	16.7	728	na	270/	250/
EBIT Interest Cover (x)	GICS Industry	54.3	28.9	20.0	+25.4	+34.2	2.5	10.1	67.3	369	23%	-37%	-35%

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Detice	Global/Sector/	China Ho	ngxing Ratios		Ratio Ch	ange	Peer Grou	p Comparison	Ratios		Percent	iles and Red F	lags	Red Flag Comment
Ratios	Country	Y/FY09	Y/FY08	Y/FY06	-1yr Chg	-3yr Chg	20th %ile	50th %ile	80th %ile N	o of Peers	Y/FY09	-1yr Chg	-3yr Chg	
Cash Flow											(0-100%)	(+/-50%)	(+/-50%)	
CFO/Net Profit (x)	GICS Industry	8.9	-0.8	0.2	+9.7	+8.7	0.6	1.3	2.5	1,802	4%	-48%	-47%	
Cash Interest Exp./CFO (%)	GICS Industry	0.0	-0.2	1.9	+0.2	-1.9	0.2	4.1	21.4	330	16%	+8%	-10%	
Capex/Sales (%)	GICS Industry	3.9	6.2	14.5	-2.3	-10.6	1.1	2.4	4.6	415	72%	-43%	-49%	
Decrease Investments/Sales (%)	GICS Industry	0.0	0.0	0.0	+0.0	+0.0	0.0	0.1	1.5	120	na	><	$\geq \leq$	
Other Investing Activities/Sales (%)	GICS Industry	3.4	1.8	3.0	+1.6	+0.4	0.1	0.6	2.4	344	85%			Other Investing Activities/Sales (%) high.
Debt Repay/ST Debt -1FY (%)	Global	50	44	39	+5.6	+11.0	20.0	88.4	210.9	10,373	35%	+9%	+10%	
Free Cash Flow Margin (%)	GICS Industry	54.8	-18.0	-11.0	+72.9	+65.8	-1.8	1.8	6.2	411	0%	-49%	-49%	
FCF-Divs/Sales (%)	Global	53.4	-21.6	-12.7	+75.0	+66.1	-7.2	0.9	6.8	10,563	2%	-47%	-46%	
No. of Mat. Capital Inc -5yrs	Global	3	$\geq$	><	$\geq$	><	0.0	0.0	1.0	9,451	98%		$\geq \leq$	No. of Mat. Capital Inc -5yrs high.
Other Fin. Activities/Sales (%)	GICS Industry	0.3	1.5	0.0	-1.2	+0.3	0.0	0.1	0.7	327	69%		><	
Corporate Governance											(0-100%)	(+/-50%)	(+/-50%)	
Auditing Exp/Sales (bp)	GICS Industry	na	><	$\sim$	$\geq$		2.1	5.2	10.0	204	na	><	><	
RPT Balances/Equity (%)	Global	0.0	><	$\sim$	$\geq \leq$	><	0.3	1.9	11.0	1,434	na	$\geq$	><	
Number of Acq&Disp -5yrs	Global	0	$\geq$	$\sim$	$\geq \leq$		0.0	3.0	5.0	12,251	na		$\geq \leq$	
Acq&Disp Con./Sales Av5yrs (%)	Global	0.0	>	$\sim$	$\geq \leq$		0.2	1.4	6.9	12,251	na		$\geq \leq$	
Executive Comp/Sales (bp)	GICS Industry	na		$\leq$			9.5	28.5	68.8	133	na		$\geq \leq$	
Executive Comp/PTP (bp)	GICS Industry	na	>	$\sim$	$\geq \leq$	$\geq \leq$	131.1	423.7	1,177.7	133	na		$\geq \leq$	
CEO Tenure (yrs)	Global	na	$\geq$	$\leq$	>	$\geq$	1.4	4.5	10.8	5,466	na		$\geq \leq$	
CFO Tenure (yrs)	Global	na	>	$\sim$	$\geq \leq$	$\geq \leq$	1.1	3.3	8.3	716	na		$\geq \leq$	
Av. Executive Tenure (yrs)	Global	na		$\leq$	>	$\geq \leq$	4.1	7.4	11.9	3,291	na		$\geq \leq$	
Av. Board Tenure (yrs)	Global	na	><	$\sim$	><	$\sim$	3.9	6.4	9.9	3,672	na	><	><	

Source: GMT Research, Bloomberg

Summary of financials in Y/FY09		Result: Scores within normal range. Number of red flags normal.	Explanation
Average Ratio Percentile Score (0 is good, 100 is bad)  - Percentile vs Industry Peers (0% is good, 100% is bad)  Number of Red Flags (Out of a possible 75)  - Percentile vs Global Peers (0% is good, 100% is bad)	51% 64% 13 51%	In Y/FY09, China Hongxing recorded an average percentile score (0 is good, 100 is bad) of 51% across all 75 financial ratios listed below. This places it in a percentile of 64 relative to around 413 GICS industry peers globally, which is a moderate result. The company triggered a total of 13 red flags out of 75 placing it in a percentile of 51 relative to our sample of 16,000 companies globally, which is a	Each of the 50 financial ratios listed below is percentile ranked relative to an appropriate peer group drawn from 16,000 companies globally between 2010 and 2015. In general, low percentile scores are good while high scores are poor. Red flags are mainly triggered when a company's ratio is above the 80th percentile; however, for certain ratios a red flag is triggered when it is below the 20th percentile. Red flags are highlighted below in red.
Summary of change in financials over 1 year  Number of Red Flags (Out of a possible 62)	18	moderate result.  Result: High number of red flags.  Over the financial year prior to Y/FY09, China Hongxing triggered a total of 18 red	Explanation  Red flags are normally triggered by a score between +30 and +50 which suggests an aggressively
- Percentile vs Global Peers (0% is good, 100% is bad)	94%	flags out of 62 placing it in a percentile of 94 relative to our sample of 16,000 companies globally, which is a very unusual result.	deteriorating financial ratio. These are highlighted in red below.
Summary of change in financials over 3 yrs		Result: High number of red flags.	Explanation
Number of Red Flags (Out of a possible 62) - Percentile vs Global Peers (0% is good, 100% is bad)	18 96%	Over the 3 financial years prior to Y/FY09, China Hongxing triggered a total of 18 red flags out of 62 placing it in a percentile of 96 relative to our sample of 16,000	Red flags are normally triggered by a score between +30 and +50 which suggests an aggressively deteriorating financial ratio. These are highlighted in red below.

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Acquisition Accounting



Appendices									
appendix 1: Beneish M-Score									
ippenium zi zeneien in ecere	Calculation	FY05	FY06	FY07	FY08	FY09	Y/FY09	Index Calculation	Comments on latest perios
Days Sales in Receivables Index	+(0.92*1.29)	na	0.45	1.16	0.84	1.29	1.29	(Net Receivables, / Sales,) / Net Receivables, 1 / Sales, 1)	Receivables of 77 days have increased by 17 days YoY
ross Margin Index	+(0.528*1.07)	1.03	0.93	0.90	1.05	1.07	1.07	$[(Sales_{t-1} - COGS_{t-1}) / Sales_{t-1}] / [(Sales_t - COGS_t) / Sales_t]$	12m Trailing Gross Margin of 36.9% has deteriorated by 2.4ppts YoY
sset Quality Index	#######################################	0.23	0.00	-1.98	0.31	-359,040.25	-359,040.25		Other LT Assets/Total Assets of 0.5% has fallen by 0.5ppts YoY
ales Growth Index	+(0.892*0.69)	0.45	4.67	1.45	1.41	0.69	0.69	Sales <sub>t</sub> / Sales <sub>t-1</sub>	12m Trailing Sales have fallen -31% YoY
epreciation Index	+(0.115*0.86)	8.74	0.38	0.40	0.92	0.86	0.86	$(Depr_{t-1}/(PP\&E_{t-1} + Depr_{t-1})) / (Depr_t / (PP\&E_t + Depr_t))$	12m Trailing Depreciation/Sales of 7.6% has risen by 1.1ppts YoY
G&A Index	-(0.172*0.72)	1.22	0.85	1.09	0.87	0.72	0.72	(SG&A Expense, / Sales,) / (SG&A Expense, 1 / Sales, 1)	12m Trailing SG&A/Sales of 29.2% have risen by 8.3ppts YoY
otal Accruals to Total Assets	-+(4.679*0.24)	0.04	0.12	0.08	0.18	-0.24	-0.24	Profit from Continuing Ops <sub>t</sub> - Cash Flows from Ops <sub>t</sub> ) / Total Assets <sub>t</sub>	Total Accruals (Net Profit less CFO)/Total Assets are -24%
everage Index	-(0.327*3.13)	1.68	0.64	3.44	1.02	3.13	3.13	[(Curr Liab <sub>t</sub> +Total LT Debt <sub>t</sub> )/Total Ass <sub>t-1</sub> ]	LT Debt + Current Liabilities/Total Assets of 4% have fallen by 8.4ppts YoY
eneish M-Score for Y/FY09	-4.84 =	na	0.50	-3.69	-1.67	-145,056.88			Beneish M-Score of -145056.88 in Y/FY09 suggests no profit manipulation
ppendix 2: Montier C-Score	-	-						, , , , , , , , , , , , , , , , , , ,	,
openius Ermonaer e eeste		FY05	FY06	FY07	FY08	FY09	Y/FY09	Point Calculation	Comments
rofit		1	1	1	1	0	0	A growing divergence between Profit and Operating Cash Flow (1 point)	12m Trailing Accruals Margin of 52.1% has improved from -27.4% YoY
eceivables	_	na	0	1	0	1	1	Receivable Days are increasing (1 point)	Receivables of 76 days have increased by 17 days YoY
nventory		1	0	0	0	1	1	Inventory Days are increasing (1 point)	Inventory of 8 days has risen by 5 days YoY
ther current assets		1	0	1	1	1	1	Other Current Assets to Sales are increasing (1 point)	Other Current Assets/Sales of 32% have risen by 6.9ppts YoY
epreciaton		na	0	0	1	0	0	Depreciation relative to PPE jobs usfa bs	Depreciation of 14yrs has fallen by 0.3yrs YoY
sset growth		1	1	1	0	0	0	High asset growth in excess of 10% (1 point)	Asset growth of 0% is below 10%
Iontier's C-Score	_	na	2	4	3	3	3	Score 0-1 is good; 2-4 is average, 5-6 is bad	A C-Score of 3/6 is average
ppendix 3: Piotroski F-Score									
		FY05	FY06	FY07	FY08	FY09	Y/FY09	Point Calculation	Comments
et Income Score		1	1	1	1	1	1	Positive Return on Assets in the current year (1 point)	12m Trailing Return on Assets of 3%
perating Cash Flow Score		1	1	1	0	1	1	Positive Operating Cash Flow in the current year (1 point)	12m Trailing CFO Margin of 58.7%
eturn on Assets Score		0	1	0	0	0	0	Higher Return on Assets than previous year (1 point)	12m Trailing ROA has fallen to 3% from 10.6% YoY
uality of Earnings Score		0	0	0	0	1	1	Operating Cash Flow are greater than ROA (1 point)	12m Trailing CFO Margin of 58.7% is above Net Profit Margin of 6.6%
ong-Term Debt to Assets Score		1	0	1	1	1	1	Lower ratio of Long Term Debt than previous year (1 point)	LT Debt/Total Assets has fallen to 0% from 6% YoY
urrent Ratio Score		1	1	1	0	1	1	Higher Current Ratio this year compared to the previous year (1 point)	Current Ratio has risen to 21.33x from 13.78x YoY
hares Outstanding Score		0	1	0	1	0	0	No new shares were issued in the last year (1 point)	Increased number of shares by 10.2%
iross Margin Score		0	1	1	0	0	0	A higher Gross Margin compared to the previous year (1 point)	12m Trailing Gross Margin of 36.9% has deteriorated by 2.4ppts YoY
asset Turnover Score		0	1	0	0	0	0	A high Asset Turnover ratio compared to the previous year (1 point)	Asset turnover has fallen to 0.45x from 0.68x YoY
iotroski F-Score		4	7	5	3	5	5	Score 0-1 weak and deteriorating; 8-9 strong and improving	An F-Score of 5/9 suggests financials are marginally improving
Appendix 4: Altman Z-Score									
		FY05	FY06	FY07	FY08	FY09	Y/FY09	Altman Z-Score for a company in emerging markets	Comments
olvency		35.66	16.91	5.28	5.14	5.23	5.23	Working Capital (Current Assets less Current Liabilities)/Tangible Assets	Ability to meet short term obligations
umulative profitability		0.23	0.57	0.52	0.81	0.89	0.89	Retained Earnings/Tangible Assets	Determines cumulative historic profitability
rofitability		0.55	1.22	0.78	0.81	0.23	0.23	EBIT/Tangible Assets	Measures earnings away from the effects of taxes and leverage
larket confidence		na	na	na	na	na	na	Market Capitalisation/Total Liabilities	Whether a firm's value able to cover liabilities
fficiency		na	na	na	na	na	na	Sales/Tangible Assets	An asset turnover metric to measure efficiency
everage	_	2.75	1.38	7.31	7.49	25.73	25.73	Book Value of Equity/Total Liabilities	Leverage
Itman Z-Score for Y/FY09		42.44	23.33	17.14	17.51	35.33	35.33	Anything <1.81 for a manufacturer or <1.11 for other companies is problematic	Safe Zone: Financially sound
Appendix 5: Acquisition Accou									Get globa
	Point Calculation	FY05	FY06	FY07	FY08	FY09	Y/FY09	Point Calculation	Comments
Material acquisition?	1 point	0	0	0	0	0	0	An acquisition in excess of 5% of sales.	No recent material acquisitions (>5% sales)
ise in intangible assets -1yr?	1 point	0	0	0	0	0	0	Either a rise in Intangible Assets over 1 year	na
laterial intangibles on balance sheet?	1	na	na	na	na	na	na	Or Intangibles are >=50%ile relative to peers	na
ise in deferred tax assets -1yr?	1 point	0	0	0	0	0	0	Either a rise in Deferred Tax Asset over 1 year	na
arge deferred tax assets	-	na	na	na	na	na	na	Or a large Deferred Tax Asset in the 80%ile relative to industry peers	na
caulcition Accounting								A serve of 2 suggests massibility of convisition assessment to inflate mustice	No cuidence of conviction consumbles

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A score of 3 suggests possibility of acquisition accounting to inflate profits

No evidence of acquisition accounting.



Append	ix 6: Del	bt Wind	low Dress	in
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	FY05	FY06	FY07	FY08	FY09	Y/FY09	Point Calculation	Comments
Has high debt repayment/ST debt?	0	0	0	0	0	0	Debt Repayment relative to the ST Debt one year prior is in excess of 130%	Debt Repayment/ST Debt -1FY of 50% is in the 35%ile relative to global peers
Has high effective interest rate?	0	1	1	1	0	0	Effective Interest Rate is in excess of the 80%ile relative to country peers	Effective Int Rate of 1.9% is in the 68%ile relative to country peers
Has moderate debt?	1	1	1	1	0	0	If Debt to Sales >15%ile of industry peers	Debt/Sales of 0% is in the 5%ile relative to industry peers
Window Dressing	1	2	2	2	0	0	A score of 3 suggests strong likeihood of window dressing	Unlikely to be debt window dressing
·								•

### Appendix 6a: Investment Window Dressing

Appendix oa. Investment window bressing								
	FY05	FY06	FY07	FY08	FY09	Y/FY09	Point Calculation	Comments
High level of investment repayment/sales?	0	0	0	0	0	0	If Invest Repay/Sales in excess of the 80%ile relative to industry peers	na
High inv. repay./investments -1FY?	0	0	0	0	0	0	If Invest Repay in excess of 100% of previous year's Investments	na
Window Dressing Investments	0	0	0	0	0	0	A score of 2 suggests a strong possibility of window dressing	Unlikely to be window dressing investments

### Appendix 7: Fake Cash Flow

	Point Calculation	FY05	FY06	FY07	FY08	FY09	Y/FY09	Point Calculation	
High operating margin	Critical criterea: 1	1	1	1	1	0	0	Operating Margin >80%ile relative in industry peers	A 12m Trailing Operating Margin of 8% is in the 67%ile
High return on production assets	point	1	1	1	1	0	0	Op Profit/(PPE + Inv) in the >80%ile relative to industry peers	A 12m Return on Production Assets of 18% is in the 56%ile
High level of non-production assets	1 point	1	0	1	1	1	1	(Total Assets-Production Assets)/(COGS or Sales) >80%ile versus peers	Non Production Assets/COGS (or Sales) of 281% is in the 98%ile
Build-up of non-production assets	1 point	1	1	1	1	1	1	Increase in Non Prod Assets rel to Sales or COGS >80%ile peers	Non Production Assets/COGS (or Sales) changed by 75% over 1 year
Low dividends and buybacks	1 point	1	1	1	1	1	1	Dividends and Buybacks are less than 30% profit	Dividends and buybacks of 21%
A relatively unknown auditor		1	1	1	1	1	1	Relatively obscure auditor	Very small auditor: Foo Kon Tan
Incorporation and Domicile	1pt if >1	1	1	1	1	1	1	Different country of incorporation vrs domicile	Country of incorporation (Bermuda) is different from domicile (China).
Debt structure	Ipt II >1	1	0	0	0	1	1	If Short Term Debt >75% Total Debt, or no debt at all	Short term debt is 100% of total debt
Sector		1	1	1	1	1	1	Operates in sector prone to fraud	Specialty Retail industry is prone to fraud.
Fake Cash Flow Fraud	Max 4pts	4	4	4	4	0	0	A score of 3 or 4 is problematic and requires further investigation	64% of companies score similarly and just 2.4% of frauds

Appendix 8: Excess Capital Raising					Get	global scree
(CNYm)	FY05	FY06	FY07	FY08	FY09	FY05-09
Sales	+302	+1,412	+2,046	+2,889	+1,999	+8,648
- OPCF	+19	+49	+83	(342)	+1,173	+982
- Capex	+0	(204)	(212)	(178)	(76)	(671)
- Dividends (incl MI at subs)	+0	(24)	(80)	(104)	(28)	(236)
- Buybacks	+0	+0	+0	+0	+0	+0
- (Acquisitions)/disposals	+0	+0	+0	+0	+0	+0
= Net internal cash generation	+19	(179)	(209)	(624)	+1,069	+75
Externally generated cash flows						
- Debt issuance, net	(10)	(21)	(2)	(2)	+2	(33)
- Equity issuance	+176	+481	+2,312	+0	+0	+2,969
= Net external financing	+166	+459	+2,310	(2)	+2	+2,936
Net surplus/(deficit)	+185	+280	+2,101	(626)	+1,071	+3,011
Net flows/Sales (%)	+61	+20	+103	(22)	+54	35
Relative to Global Sector (%ile):						100%
Av. cash balance/sales (%)	43	28	78	80	126	
Relative to Global Sector (%ile)	98%	94%	99%	99%	99%	
Core cash required (6% of Sales):					189	
Surplus cash at year end (cash balance less core cash):					2,861	
Possible fake cash flow over past 5yrs (only if 5yr surplus is greater	than zero):				3,011	
Possible fake cash/excess cash balance (%):					105	
Unable to reconcile ECE equal to CNY3hn over 5yrs which equates t	to 105% of surply	us cash halance	at YF: this is a	trait of frauds		

Appendix 9: Debt Reconciliation					Get	t global screen
(CNYm)	FY05	FY06	FY07	FY08	FY09	FY05-09
Balance sheet (BS) debt YE	81	410	289	284	8	
Change in debt: BS	(10)	+329	(121)	(5)	(276)	(83)
Change in debt: Cash flow (CF)	(10)	(21)	(2)	(2)	2	(33)
Unrec chg BS and CF debt	(0)	+351	(119)	(3)	(278)	(49)
Unrec chg/total debt (%)	(0)	+86	(41)	(1)	(3,473)	(617)
Possible reason:	ok	None.	ok	ok	ok	
Material unreconcilable change of debt in 1 of the last 5 years.						
Degrapes						

- Assets paid with debt (such as operating leases) is a non-cash item. Capex should be restated.

- Proceeds raised from convertible bonds (CBs) are sometimes regarded as equity, not debt.

- Large acquisitions can lead to difficulties in reconciling debt.

- If no reason is found, further work is needed.

### Appendix 10: Ownership Type (latest Bloomberg data)

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	(%)	Active Versus Passive	
Individual	65	Free Float (%)	84
Investment Advisor	34	No. Instit. Owners	26
Pension Fund (ERISA)	2	Institutional (%)	9
0	0	- Passive Instit. (ETFs) (%)	2
0	0	- Active Instit. (%)	6
Other	0		

### Appendix 11: Insiders (latest Bloomberg data)

		Comment
Insider Shares O/S (%)	16.46	
Chg Insider Hldgs -6m (%)	0.00	Changes in insider holdings can be due to options, etc. as opposed to actively buying or selling
Number of Insider Shares Purchased (m)	+0.0	shares
Number of Insider Shares Sold (m)	+0.0	
Average Purchase Price of Insider Shares	0.00	Current share price is SGD#N/A N/A
Average Sell Price of Insider Shares	0.00	
Shares Outstanding (m)	2,800	
Insider Shares Traded -6m/Total Shares (%)	0.00	

### Appendix 12: Comprehensive Income (latest Bloomberg data)

The state of the s			
	(CNYm)	Comment	
Comprehensive Income	128		
Less:			
Net Income/Net Profit (Losses)	131		
Other comprehensive income comprised of:			
Foreign Currency Trans. Adj.	(3)	Other comprehensive income is -2% of income which is within normal range. Able to fully	
na	na	reconcile other comprehensive income.	
na	na		
Amount unable to reconcile:	0		

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