## GMT Research Accounting Screen

Short Name
GICS Ind Name
GICS Industry
Cntry of Dom
Most Recent Balance Sheet Period
Ticker
Latest Period
Current Fiscal Year rrent Fiscal Year Numbe of auditors in past 5yrs: Country of incorporation: Country of financials:

| China Hongxing | Description: |
| :---: | :---: |
| Specialty Retail | China Hongxing Sports Ltd. designs, manufactures and markets athletic shoes, and markets sports apparel and accessories. The Company sells its products in the People's Republic of China. |
| 255,040 |  |
| CN |  |
| 2017 Y |  |
| CHHS SP |  |
| Y |  |
| 2009 |  |
| Foo Kon Tan$1$ |  |
|  |  |  |
| Country of incorp | fferent from domicile (China). |
| Currency of finan | same as country of risk (China). |


| Relevant GMT Research Reports (please go to our website and login): |
| :--- |
|  |
|  |
|  |
| Short-Seller's Report (for Asian companies only) |
|  |
|  |
| Summary of accounting risk for Y/FY09 |
| - Profit manipulation |
| - Financial position |
| - General accounting |
| - Shenanigans |
| = Accounting risk: |

Profit Manipulation
Profit Manipulation: Beneish M-Score (See App 1)
Cooking the Books: Montier's C-Score (App 2)
Financial Position
Strength of Financial Position: Piotroski F-Score (App 3)
Risk of Default: Altman Z-Score (App 4)
Accounting Shenanigans
Acquisition Accounting (App 5)
Window Dressing (App 6)
Fake Cash Fraud: Overly profitable (App 7
Excess Capital Raising (App 8)
Debt Reconciliation (App 9)
Other Financial Items
Number of Red Flags (Out of a possible 75)
Cash Balance
Restricted Cash
Receivables
Doubtful Debts
Payables
Inventory
Profit Manipulation: Gross Working Capital
Cash Extraction Fraud: Prepaid Expenses
Capitalisation of Expenses
Affiliate Investments
Auditing Costs
Deferred Tax Assets
Deferred Tax Liabilities
Derivatives
Other Large Curious Assets and/or Liabilities
Depn \& Amort
Interest Cove
Leverage
Related Party Fraud
Other Tests:

## astest financials for 31/12/2017 incomplete

## Beneish M-Score of -145056.88 in Y/FY09 suggests no profit manipulation

A C-Score of $3 / 6$ is average but watch out for: Rising receivables. Rising inventory. Rising OCA.

An F-Score of 5/9 suggests financials are marginally improving.
An Altman Z-Score of 35.33 is in the Safe Zone: Financially sound

## No evidence of acquisition accounting

No evidence of window dressing
Scores $0 / 4$ in Y/FY09. $64 \%$ of companies score similarly and just $2.4 \%$ of frauds. Rest easy. Triggered Fake Cash Flow in last 5yrs?: FY08 FY07 FY06 FY05
Net flows over 5yrs at $35 \%$ of Sales are in the $100 \%$ ile and unusually high suggesting too much external finance is being raised.
Material unreconcilable change of debt in 1 of the last 5 years.

## Triggers 13 red flags in the last financial period which is normal

Cash \& STI of CNY3bn is extremely high at $126 \%$ of sales, in the $99 \%$ ile relative to peers, which is a trait of fake cash flow frauds.
Restricted Cash of CNYObn is within normal range.
Large Receivables of CNY0.4bn are equal to $21 \%$ of Sales which is in the $95 \%$ ile relative to peers, have deteriorated by 5 ppts relative to Sales over the past year which can be a sign of worsening terms of trade or channel stuffing. Delinquency at 0\% of total receivables are within normal range
arge Payables of CNYO.1bn are within normal range.
Inventories of CNYO.2bn have been extended by 5ppts relative to Sales over the past year which can be a sign of channel stuffing.
An increase in working capital at $17 \%$ of sales owing to higher Inventories and suggests inflated cash flows and/or profit over the past year
Prepaid Expenses of CNY0.1bn are large relative to sales (5.7\%) and inventory ( $69.3 \%$ ), raising the risk of illegal cash extraction fraud.
Capitalised expenses relative to pre-tax profits ( $0 \%$ ) are within normal range.
There are no investments in associates.
No information available
Deferred Tax Assets/Sales of $0 \%$ are within normal range
na
Derivatives equal to $0 \%$ of equity within normal range
Large Other ST Assets of CNYO.1 bn include Unspecified of CNY0.1bn.
Within normal range.
BIT Interest Cover of $54.3 x$ is within normal range.
Total Debt/Profit of 0.1 x and assets to equity of 1 x are within normal range.
No evidence of related party transactions.
No or new CFO. Has a very large balance sheet with Assets at $221 \%$ of Sales in the $98 \%$ ile relative to peers.

## GMT Research Accounting Screen

| Ratios | Gobal/sector/ | China Hongxing Ratios |  |  | Ratio Change |  | Peer Group Comparison Ratios |  |  |  | Percentiles and Red Flags |  |  | Red Flag Comment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ratios | Country | Y/Fr09 | Y/Fro8 | Y/FY06 | -1yr Chg | -3yr Chg | 20th \%ile | 50th \%ile | 80th \%ile | No of Peers | Y/FY09 | -1yr chg | -3yr chg |  |
| Balance Sheet: Assets |  |  |  |  |  |  |  |  |  |  | (0-100\%) | (+/-50\%) | (+/-50\%) |  |
| Av Cash \& Equiv./Sales (\%) | GICS Industry | 125.9241.7 | 80.1 | 28.2 | +45.7 | +97.7 | 2.0 | 6.2 | 14.4 | 413 | $\begin{aligned} & 99 \% \\ & 99 \% \end{aligned}$ | -50\% |  | Av Cash \& Equiv./Sales (\%) high. Risen over 1yr. Risen over 3yrs. |
| Unrestricted Cash/COGS (\%) | GICS Industry |  | 113.0 | 61.2 | +128.7+0.0 | +180.5 | 2.8 | 9.1 | 23.0 | 39095 |  | -43\% |  | Unrestricted Cash/COGS (\%) high. Risen over 1yr. Risen over 3yrs. |
| ST Investments/Sales FY (\%) | GICS Industry | 0.0 | 0.0 | 0.0 |  | +0.0 | 0.1 | 1.0 | 6.3 |  | na | na | na |  |
| Av. Trade \& Notes Rec/Sales (\%) | GICS Industry | 21.1 | 16.3 | 16.7 | +4.8 | +4.4 | 0.7 | 2.4 | 7.4 | 403 | 95\% | +48\% | +45\% Av. Trade \& Notes Rec/Sales (\%) high. Risen over 1yr. Risen over 3yrs. |  |
| Delinquent AR/AR (\%) | Global | 0.08.3 | 0.0 | 0.0 | +0.0 | +0.0 | 0.9 | 5.9 | 22.7 | 1,912 | na$16 \%$ | na |  |  |  |
| Av. Inventory/Sales (\%) | GICS Industry |  | 3.8 | 6.2 | +4.5 | +2.1 | 9.0 | 15.1 | 23.5 |  |  | +44\% | na $+16 \%$ |  |
| Inventory Days | GICS Industry | 40 | 23 | 28 | $\begin{array}{rrr}+16 & +12 \\ +217\end{array}$ |  | 47 | 83 | 146 |  | 15\% | +40\% | +13\% | Risen over 1yr. |
| Finished Goods/Inventory (\%) | GICS Industry | 87 | 65 | 67 |  |  | 92 | 99 | 100 | 384 353 | 13\% | +48\% | +47\% | Risen over 1yr. Risen over 3yrs. |
| Av. Other ST Assets/Sales (\%) | GICS Industry | 31.9 | 24.9 | 0.8 | +7.0 | +31.1 | 1.16.2 | 2.5 | 5.3 | 353 <br> 406 | 98\% | +47\% | $\begin{aligned} & +48 \% \\ & +47 \% \end{aligned}$ | Av. Other ST Assets/Sales (\%) high. Risen over 1yr. Risen over 3yrs. PPE/Sales (\%) high. Risen over 1yr. Risen over 3yrs. |
| PPE/Sales (\%) | GICS Industry | 34.7 | 21.4 | 18.2 | +13.3 +16.5 |  |  | 11.7 | 21.9 | 393 | 90\% | +49\% |  |  |
| Affliliate Inv/Equity (\%) | Global | na | na | na | na |  | ${ }_{0} 0.5$ | 3.0 | 13.1 | 7,896 | na |  | na |  |
| LT Inv \& Rec/Sales (\%) | GICS Industry | 0.0 | 0.0 | 0.0 | $\begin{array}{ll}+0.0 \\ +0.0 & +0.0 \\ +0.0\end{array}$ |  | 0.1 | 0.9 | 4.6 | 242 <br> 314 | na | na | na |  |
| Deferred Tax Assets/Sales FY (\%) | GICS Industry | 0.0 | 0.0 | 0.0 |  |  | 0.2 | 0.8 | 2.0 |  | na | na | na |  |
| Prepaid Expenses/Sales (\%) | GICS Industry | 5.7 | 40.1 | 0.0 | -34.4 +5.7 <br> -580  |  | 0.5 | 1.3 | 2.8 | $\begin{aligned} & 314 \\ & 214 \end{aligned}$ |  | na | +47\% P | Prepaid Expenses/Sales (\%) high. Risen over 3yrs. |
| Prepaid Expenses/Inventory (\%) | GICS Industry | 69.3 | 1,064.8 | 0.6 | $\begin{array}{ll}-995.5 & +68.7\end{array}$ |  | 1.9 | 6.1 | 16.8 | 214 <br> 146 | 92\% | -50\% |  |  |
| Intangibles/Sales FY (\%) | GICS Industry | 0.0 | 0.0 | 0.0 | +0.0 | +0.0 | 0.3 | 1.5 | 9.3 | 356 | 98\% na | na | $+50 \%$ Prepaid Expenses/Inventory (\%) high. Risen over 3yrs. na |  |
| Av. Other LT Assets/Sales FY (\%) | GICS Industry | 1.1 | 0.0 | 0.0 | +1.1 | +1.1 | 0.2 | 1.5 | 7.0 | 359 | 42\% | +37\% | +27\% | Risen over 1yr. |
| Av. Assets/Sales (\%) | GICS Industry | 221 | 147 | 70 | +74.2 | +150.5 | 39.4 | 59.6 | 86.2 | 420 | 98\% | +49\% | +49\% | Av. Assets/Sales (\%) high. Risen over 1yr. Risen over 3yrs. |
| Balance Sheet: Liabilities and Equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Av. Payables (Trade, Bills, Accr/Sales (\%) | GICS Industry | 6.1 | 5.3 | 7.3 | +0.8 -1.2 |  | 5.3 | 9.6 | 14.8 | $\begin{aligned} & 416 \\ & 380 \end{aligned}$ | $\begin{aligned} & 25 \% \\ & 39 \% \end{aligned}$ | $\begin{aligned} & +25 \% \\ & +12 \% \end{aligned}$ | $\begin{aligned} & -27 \% \\ & -31 \% \end{aligned}$ |  |
| Trade Payable Days | GICS Industry | 34 | 32 | 41 | +1.4 | -6.8 | 19.9 | 40.1 | 67.788.3 |  |  |  |  |  |  |
| St Debt/Total Debt (\%) | Global | 100 | 4 | 5 | +95.8 +95.1 |  | 13.0 | 44.2 |  | 13,723 | 99\% | +49\% | $-31 \%$$+49 \%$ST Debt/Total Debt (\%) high. Risen over 1yr. Risen over 3yrs. |  |
| Av. Other ST Liabs/Sales (\%) | GICS Industry | 4.5 | 3.0 | 2.2 | +1.5 +2.3 |  | 3.80.3 | 6.32.2 | 10.2 | 420 | 25\% | +40\% | $+49 \%$ ST Debt/Total Debt (\%) high. Risen over 1yr. Risen over 3yrs.$+36 \%$ Risen over 1yr. Risen over 3yrs. |  |
| Av. Deferred Tax Liab/Sales FY (\%) | GICS Industry | na | na | na | na | na |  |  | $\begin{array}{lll}0.3 & 2.2 & 8.7 \\ 0.4 & 19 & 48\end{array}$ | 216 | na | na | +36\% Rana |  |
| Av. Other LT Liabs/Sales (\%) | GICS Industry | 0.0 | 0.0 | 0.0 | +0.0 | +0.0 | $\begin{array}{rrr}0.4 & 1.9 & 4.8 \\ 0.2 & 5.1 & 20.7\end{array}$ |  |  | $373$ | na | na | nana |  |
| Preferred Equity/Equity (\%) | Global | 0.0 | 0.0 | 13.4 | +0.0 | -13.4 |  |  |  | nana | na |  |  |  |  |
| Minority/Total Equity (\%) | Global | 0.0 | 0.0 | 0.0 | +0.0 | +0.0 | 0.3 2.4 11.4 |  |  |  | 9,628 ${ }^{908}$ |  | na$-19 \%$ | na |  |
| Assets/Equity (x) | GICS Industry | 1.0 | 1.1 | 1.8 | -0.1 | -0.7 | 1.5 | 2.1 | 3.3 | 399 | 2\% |  |  |  |  |
| Balance Sheet: Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Av. GFA/D\&A (yrs) | GICS Industry | 14.0 | 14.3 | 28.4 | -0.3-0.1 | -14.4 | 6.6 | 11.3 | 19.5 | 41033 | 64\% | -26\% | $-50 \%$ |  |
| Restricted Cash/Equity (\%) | GICS Industry | 0.0 | 0.1 | 0.5 |  | -0.5 | 0.421.8 | 3.4 | 35.6 |  | na | -26\% | na | Risen over 1yr. Risen over 3yrs. <br> Av. Gross Working Capital/Sales (\%) high. Risen over 1yr. Risen over 3yrs. |
| Cash Conversion Cycle (Days) | GICS Industry | 83 | 51 | 48 | 32+17.0 | 34 |  | 54.037.7 | 115.7 | $\begin{aligned} & 358 \\ & 402 \end{aligned}$ | 68\% | $\begin{aligned} & +45 \% \\ & +46 \% \end{aligned}$ | $+45 \%$$+48 \%$ |  |
| Av. Gross Working Capital/Sales (\%) | GICS Industry | 70.5 | 53.5 | 32.0 |  | +38.5 | 26.5 |  | 54.5 |  |  |  |  |  |
| Contingent Liab/Equity (\%) | GICS Industry | 1.5 | 17.1 | 41.6 | -15.7+0.0 | -40.2 | 13.7 | 62.8 | 180.8 | 321 | 5\% | -32\% | -35\% |  |
| Pension Liabilities/Equity (\%) | Global | 0.0 | 0.0 | 0.0 |  | +0.0 | 0.7 | 2.8 | 10.0 | 7,570 | na | na | na |  |
| Net Derivatives/Equity (\%) | Global | 0.0 | 0.0 | 0.0 | +0.0 | +0.0 | -1.4 | 0.0 | 1.1 | 2,405 | na | na | na |  |
| Return on Production Assets (\%) | GICS Industry | 18.4 | 72.9 | 85.2 | -54.5 | -66.8 | 5.6 | 15.5 | 32.6 | 415 | 56\% | +49\% | +49\% | Fallen over 1yr. Fallen over 3yrs. |
| Non-Prod. Assets/COGS FY (\%) | GICS Industry | 281.4 | 287.1 | -5.7 | -5.7 | +287.1 | 15.2 | 33.2 | 81.4 | 375 | 98\% | +39\% | -49\% | Non-Prod. Assets/COGS FY (\%) high. Risen over 3yrs. |
| Gross Debt/Profit (x) | GICS Industry | 0.1 | 0.6 | 1.9 | -0.6 | -1.8 | 0.8 | 3.8 | 12.1 | 303 | 5\% | -22\% | -28\% |  |
| Income Statement |  |  |  |  |  |  |  |  |  |  | (0-100\%) | (+/-50\%) | (+/-50\%) |  |
| Sales/Employee (US\$) | GICS Industry | na | na | na | na | na | 168,169 | 314,929 | 622,322 | 330 | na | na | na |  |
| Gross Margin (\%) | GICS Industry | 36.9 | 39.3 | 36.9 | -2 | -0 | 16 | 34 | 53 | 402 | 55\% | +25\% | -3\% |  |
| GM Volatility 5yrs (\%) | GICS Industry | 8.0 | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | 1.5 | 3.1 | 7.9 | 377 | 80\% | $\bigcirc$ | $\bigcirc$ |  |
| Other Op Y / Op Y (\%) | GICS Industry | 0.2 | 0.1 | 0.2 | +0.2 | +0.1 | 2.2 | 9.3 | 39.7 | 129 | 3\% | -6\% | -8\% |  |
| D\&A/Sales T12M (\%) | GICS Industry | 2.9 | 1.7 | 0.7 | +1.2 | +2.3 | 0.9 | 2.1 | 3.3 | 420 | 28\% | -48\% | -48\% |  |
| Operating Margin T12M (\%) | GICS Industry | 7.7 | 18.4 | 17.2 | -10.7 | -9.5 | 1.7 | 4.7 | 10.1 | 408 | 67\% | +49\% | +46\% | Fallen over 1yr. Fallen over 3yrs. |
| Non-Op Y/Op Y (\%) | GICS Industry | 10.9 | 5.0 | 1.9 | +5.9 | +9.0 | 1.0 | 5.4 | 23.8 | 339 | 65\% | +29\% | +28\% |  |
| EFF int Rate less MLR (ppt) | Country | -2.4 | 2.1 | -0.7 | -4.5 | -1.8 | -2.9 | -0.5 | 1.1 | 2,032 | 23\% | -47\% | -36\% |  |
| Cash Return less Policy Rate (ppt) | Country | -1.0 | -0.9 | -1.8 | -0.1 | +0.8 | -2.2 | -1.5 | -0.2 | 2,145 | 65\% | -9\% | +13\% |  |
| Affil Y/Op Y (\%) | Global | 0.0 | 0.0 | 0.0 | +0.0 | +0.0 | 0.3 | 2.2 | 11.9 | 6,391 | na | na | na |  |
| Eff Tax Rate (\%) | Country | 18.0 | 13.0 | 8.8 | +5.0 | +9.2 | 13.3 | 19.2 | 27.2 | 2,043 | 45\% | +32\% | +35\% | Risen over 1yr. Risen over 3yrs. |
| CF Tax/IS Tax (\%) | GICS Industry | 154.0 | 79.2 | 103.1 | +74.9 | +51.0 | 67.8 | 97.3 | 132.6 | 342 | 15\% | -37\% | -28\% |  |
| X Items/Op Y (\%) | Global | 0.0 | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | 0.8 | 6.2 | 37.4 | 1,297 | na | $\bigcirc$ | $\square$ |  |
| Minority Int/Profit B4 M1 (\%) | Global | 0.0 | 0.0 | 0.0 | +0.0 | +0.0 | -0.1 | 1.8 | 12.8 | 8,362 | na | na | na |  |
| Net Income Margin (\%) | GICS Industry | 6.6 | 15.5 | 15.2 | -9.0 | -8.6 | 0.7 | 2.9 | 6.7 | 421 | 21\% | +48\% | +45\% | Fallen over 1yr. Fallen over 3yrs. |
| Capitalised Int/PTP (\%) | Global | 0.0 | na | 0.0 | na | +0.0 | 0.0 | 0.0 | 0.0 | 13,642 | na | na | na |  |
| Cap of Intang. Assets/PTP (\%) | Global | 0.0 | 0.0 | 0.0 | +0.0 | +0.0 | 0.9 | 4.0 | 16.7 | 728 | na | - | - |  |
| EBIT Interest Cover (x) | GICS Industry | 54.3 | 28.9 | 20.0 | +25.4 | +34.2 | 2.5 | 10.1 | 67.3 | 369 | 23\% | -37\% | -35\% |  |

## GMT Research Accounting Screen

| Ratios | Global/Sector/ | China Hongxing Ratios |  |  | Ratio Change |  | Peer Group Comparison Ratios |  |  |  | Percentiles and Red Flags |  |  | Red Flag Comment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Country | Y/FYo9 | Y/FY08 | Y/FY06 | -1yr Chg | -3yr Chg | 20th \%ile | 50th \%ile | 80th \%ile | No of Peers | Y/FYo9 | -1yr Chg | -3yr Chg |  |
| Cash Flow |  |  |  |  |  |  |  |  |  |  | (0-100\%) | (+/-50\%) | (+/-50\%) |  |
| CFO/Net Profit (x) | GICS Industry | 8.9 | -0.8 | 0.2 | +9.7 | +8.7 | 0.6 | 1.3 | 2.5 | 1,802 | 4\% | -48\% | -47\% |  |
| Cash Interest Exp./CFO (\%) | GICS Industry | 0.0 | -0.2 | 1.9 | +0.2 | -1.9 | 0.2 | 4.1 | 21.4 | 330 | 16\% | +8\% | -10\% |  |
| Capex/Sales (\%) | GICS Industry | 3.9 | 6.2 | 14.5 | -2.3 | -10.6 | 1.1 | 2.4 | 4.6 | 415 | 72\% | -43\% | -49\% |  |
| Decrease Investments/Sales (\%) | GICS Industry | 0.0 | 0.0 | 0.0 | +0.0 | +0.0 | 0.0 | 0.1 | 1.5 | 120 | na | $\bigcirc$ | $\bigcirc$ |  |
| Other Investing Activities/Sales (\%) | GICS Industry | 3.4 | 1.8 | 3.0 | +1.6 | +0.4 | 0.1 | 0.6 | 2.4 | 344 | 85\% | $\bigcirc$ | - | Other Investing Activities/Sales (\%) high. |
| Debt Repay/ST Debt -1FY (\%) | Global | 50 | 44 | 39 | +5.6 | +11.0 | 20.0 | 88.4 | 210.9 | 10,373 | 35\% | +9\% | +10\% |  |
| Free Cash Flow Margin (\%) | GICS Industry | 54.8 | -18.0 | -11.0 | +72.9 | +65.8 | -1.8 | 1.8 | 6.2 | 411 | 0\% | -49\% | -49\% |  |
| FCF-Divs/Sales (\%) | Global | 53.4 | -21.6 | -12.7 | +75.0 | +66.1 | -7.2 | 0.9 | 6.8 | 10,563 | 2\% | -47\% | -46\% |  |
| No. of Mat. Capital Inc-5yrs | Global |  | $\bigcirc$ | $\rightarrow$ | $\bigcirc$ | $\bigcirc$ | 0.0 | 0.0 | 1.0 | 9,451 | 98\% | $\bigcirc$ | $\bigcirc$ | No. of Mat. Capital Inc-5yrs high. |
| Other Fin. Activities/Sales (\%) | GICS Industry | 0.3 | 1.5 | 0.0 | -1.2 | +0.3 | 0.0 | 0.1 | 0.7 | 327 | 69\% | $\sum$ | $\sum$ |  |
| Corporate Governance |  |  |  |  |  |  |  |  |  |  | (0-100\%) | (+/-50\%) | (+/-50\%) |  |
| Auditing Exp/Sales (bp) | GICS Industry | na | $\bigcirc$ | $\sim$ | $\sum$ | $\bigcirc$ | 2.1 | 5.2 | 10.0 | 204 | na | $\bigcirc$ | $\xrightarrow{\square}$ |  |
| R.PT Balances/Equity (\%) | Global | 0.0 | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | 0.3 | 1.9 | 11.0 | 1,434 | na | $\checkmark$ | $\bigcirc$ |  |
| Number of Ac9\&Disp-5yrs | Global |  | - | $\bigcirc$ | , | $\bigcirc$ | 0.0 | 3.0 | 5.0 | 12,251 | na | $\bigcirc$ | $\bigcirc$ |  |
| Acc\&Disp Con./Sales Av. -5yrs (\%) | Global | 0.0 | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | 0.2 | 1.4 | 6.9 | 12,251 | na | $\bigcirc$ | $\rightarrow$ |  |
| Executive Comp/sales (bp) | GICS Industry | na | $\bigcirc$ | $\rightarrow$ | $\bigcirc$ | $\bigcirc$ | 9.5 | 28.5 | 68.8 | 133 | na | $\bigcirc$ | $\bigcirc$ |  |
| Executive Comp/PTP (bp) | GICS Industry | na | S | $\bigcirc$ |  | $\xrightarrow{\square}$ | 131.1 | 423.7 | 1,177.7 | 133 | na | $\longrightarrow$ | $\checkmark$ |  |
| CEO Tenure (yrs) | Global | na | $\bigcirc$ | $\rightarrow$ | $\bigcirc$ | $\rightarrow$ | 1.4 | 4.5 | 10.8 | 5,466 | na | $\bigcirc$ | $\bigcirc$ |  |
| CFO Tenure (yrs) | Global | na | $\rightarrow$ | $\rightarrow$ | $\rightarrow$ | 7 | 1.1 | 3.3 | 8.3 | 716 | na | $\checkmark$ | $\bigcirc$ |  |
| Av. Executive Tenure (yrs) | Global | na | $\bigcirc$ | $\rightarrow$ |  | $\xrightarrow{\square}$ | 4.1 | 7.4 | 11.9 | 3,291 | na | $\xrightarrow{\square}$ |  |  |
| Av. Board Tenure (yrs) | Global |  | $\geq$ | 1 | $\bigcirc$ | $\bigcirc$ | 3.9 | 6.4 | 9.9 | 3,672 |  | $\bigcirc$ | $\bigcirc$ |  |

Source: GMT Research, Bloomberg

Summary of financials in Y/FY09 Average Ratio Percentile Score ( 0 is good, 100 is bad - Percentile vs Industry Peers ( $0 \%$ is good, $100 \%$ is bad)

Number of Red Flags (Out of a possible 75)

- Percentile vs Global Peers ( $0 \%$ is good, $100 \%$ is bad)

Summary of change in financials over 1 year Number of Red Flags (Out of a possible 62)

- Percentile vs Global Peers ( $0 \%$ is good, $100 \%$ is bad)

Summary of change in financials over 3 yrs Number of Red Flags (Out of a possible 62)

- Percentile vs Global Peers ( $0 \%$ is good, $100 \%$ is bad)

Result: Scores within normal range. Number of red flags normal. $\qquad$
51\% In Y/FY09, China Hongxing recorded an average percentile score ( 0 is good, 100 is
$64 \%$ bad) of $51 \%$ across all 75 financial ratios listed below. This places it in a percentile
13 of 64 relative to around 413 GICS industry peers globally, which is a moderat
$51 \%$ result. The company triggered a total of 13 red flags out of 75 placing it in a percentile of 51 relative to our sample of 16,000 companies globally, which is a moderate result.

## esult: High number of red flags.

Over the financial year prior to Y/FY09, China Hongxing triggered a total of 18 red
flags out of 62 placing it in a percentile of 94 relative to our sample of 16,000 companies globally, which is a very unusual result. Result: High number of red flags.
Over the 3 financial years prior to Y/FY09, China Hongxing triggered a total of 18 red flags out of 62 placing it in a percentile of 96 relative to our sample of 16,000 companies globally, which is a very unusual result.

Explanation
inancial ratios listed below is percentile ranked relative to an appropriate peer group raw rom 16,000 companies globally between 2010 and 2015. In general, low percentile scores are 80th perchig scores are poor. Red flags are mainly thggere ha company's ratio is above the Red flags are highlighted below in red

## Explanation

Red flags are normally triggered by a score between +30 and +50 which suggests an aggressively Red flags are normally triggered by a score between +30 and +50

## GMT Research Accounting Screen

Appendices
Appendix 1: Beneish M-Score

|  | Calculation | FY05 | FY06 | FY07 | FY08 | Fro9 | Y/FY09 | Index Calculation |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Days Sales in Receivables Index | +(0.92*1.29) | na | 0.45 | 1.16 | 0.84 | 1.29 | 1.29 |  |
| Gross Margin Index | +(0.528*1.07) | 1.03 | 0.93 | 0.90 | 1.05 | 1.07 | 1.07 |  |
| Asset Quality Index | \#\#\#\#\#\#\#\#\#\#\#\#\#\#\# | 0.23 | 0.00 | -1.98 | 0.31 | -359,040.25 | -359,040.25 |  |
| Sales Growth Index | +(0.892*0.69) | 0.45 | 4.67 | 1.45 | 1.41 | 0.69 | 0.69 | Sales $_{\text {/ }}$ S ales $_{\text {t-1 }}$ |
| Depreciation Index | +(0.115*0.86) | 8.74 | 0.38 | 0.40 | 0.92 | 0.86 | 0.86 |  |
| sG\&A Index | -(0.172*0.72) | 1.22 | 0.85 | 1.09 | 0.87 | 0.72 | 0.72 |  |
| Total Accruals to Total Assets | -(4.679*0.24) | 0.04 | 0.12 | 0.08 | 0.18 | -0.24 | -0.24 | Profit from Continuing Ops ${ }_{\text {t }}$ - Cash Flows from Ops ${ }_{\text {t }}$ / Total Assets $_{t}$ |
| Leverage Index | -(0.327*3.13) | 1.68 | 0.64 | 3.44 | 1.02 | 3.13 | 3.13 |  |
| Beneish M-Score for Y/FYo9 | -4.84 = | na | 0.50 | -3.69 | -1.67 | -145,056.88 | 45,056.8 | An M -Score of >-2.22 signals that the company is likely to be a manipulator |

Comments on latest perios
Receivables of 77 days have increased by 17 days YoY
12 m Trailing Gross Margin of $36.9 \%$ has deteriorated by 2.4 ppts Yo Other LT Assets/Total Assets of $0.5 \%$ has fallen by 0.5 ppts YoY 12 m Trailing Sales have fallen -31\% Yoy
12 m Trailing Depreciation/Sales of $7.6 \%$ has risen by 1.1 ppts Yo 12 m Trailing SG\&A/Sales of $29.2 \%$ have risen by 8.3 ppts Yo
LT Debt + Current Liabilities/Total Assets of $4 \%$ have fallen by 8.4 ppts Yoy Beneish $M$-Score of - 145056.88 in $Y /$ FYO9 suggests no profit manipulation

| Appendix 2: Montier C-Score |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY05 | FY06 | FYo7 | Fros | fro9 | Y/FY09 | Point Calculation | Comments |
| Profit | 1 | 1 | 1 | 1 | 0 | 0 | A growing divergence between Profit and Operating Cash Flow (1 point) | 12 m Trailing Accruals Margin of $52.1 \%$ has improved from - $27.4 \%$ YoY |
| Receivables | na | 0 | 1 | 0 | 1 | 1 | Receivable Days are increasing (1 point) | Receivables of 76 days have increased by 17 days YoY |
| Inventory | 1 | 0 | 0 | 0 | 1 | 1 | Inventory Days are increasing (1 point) | Inventory of 8 days has risen by 5 days YoY |
| Other current assets | 1 | 0 | 1 | 1 | 1 | 1 | Other Current Assets to Sales are increasing (1 point) | Other Current Asset/Sales of $32 \%$ have risen by 6.9ppts YoY |
| Depreciaton | na | 0 | 0 | 1 | 0 | 0 | Depreciation relative to PPE jobs usfa bs | Depreciation of $14 y$ rs has fallen by $0.3 y \mathrm{r}$ Y YoY |
| Asset growth | 1 | 1 | 1 | 0 | 0 | 0 | High asset growth in excess of $10 \%$ (1 point) | Asset growth of 0\% is below 10\% |
| Montier's C-Score | na | 2 | 4 | 3 | 3 |  | Score 0-1 is good; 2-4 is average, 5-6 is bad | A C-Score of $3 / 6$ is average |

Montier's C-Score
Appendix 3: Piotroski F-Score

| Point Calculation | Comments |
| :---: | :---: |
| Positive Return on Assets in the current year (1 point) | 12 m Trailing Return on Assets of 3\% |
| Positive Operating Cash Flow in the current year (1 point) | 12 m Trailing CFO Margin of 58.7\% |
| Higher Return on Assets than previous year (1 point) | 12 m Trailing ROA has fallen to $3 \%$ from $10.6 \%$ YoY |
| Operating Cash Flow are greater than ROA (1 point) | 12 m Trailing CFO Margin of 58.7\% is above Net Profit Margin of 6.6\% |
| Lower ratio of Long Term Debt than previous year (1 point) | LT Debt/Total Assets has fallen to 0\% from 6\% YoY |
| Higher Current Ratio this year compared to the previous year (1 point) | Current Ratio has risen to 21.33 x from 13.78 x Y Y |
| No new shares were issued in the last year (1 point) | Increased number of shares by $10.2 \%$ |
| A higher Gross Margin compared to the previous year (1 point) | 12 m Trailing Gross Margin of $36.9 \%$ has deteriorated by 2.4 ppts YoY |
| A high Asset Turnover ratio compared to the previous year (1 point) | Asset turnover has fallen to $0.45 \times$ from $0.68 \times$ Yoy |
| Score 0-1 weak and deteriorating; 8-9 strong and improving | An F-Score of 5/9 suggests financials are marginally improving |

Appendix 4: Altman Z-Score

|  | Fr05 | Fro6 | Fro7 | FY08 | fro9 | Y/FY09 | Altman Z -Score for a company in emerging markets | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Solvency | 35.66 | 16.91 | 5.28 | 5.14 | 5.23 | 5.23 | Working Capital (Current Assets less Current Liabilities)/Tangible Assets | Ability to meet short term obligations |
| Cumulative profitability | 0.23 | 0.57 | 0.52 | 0.81 | 0.89 | 0.89 | Retained Earnings/Tangible Assets | Determines cumulative historic profitability |
| Profitability | 0.55 | 1.22 | 0.78 | 0.81 | 0.23 | 0.23 | EBIT/Tangible Assets | Measures earnings away from the effects of taxes and leverage |
| Market confidence | na | na | na | na | na | na | Market Capitalisation/Total Liabilities | Whether a firm's value able to cover liabilities |
| Efficiency | na | na | na | na | na | na | Sales/Tangible Assets | An asset turnover metric to measure efficiency |
| Leverage | 2.75 | 1.38 | 7.31 | 7.49 | 25.73 | 25.73 | Book Value of Equity/Total Liabilities | Leverage |
| Altman Z -Score for $\mathrm{Y} / \mathrm{FYO9}$ | 42.44 | 23.33 | 17.14 | 17.51 | 35.33 | 35.33 | Anything $<1.81$ for a manufacturer or $<1.11$ for other companies is problematic | Safe Zone: Financially sound |



## GMT Research Accounting Screen



|  |  | Comment |
| :---: | :---: | :---: |
| Insider Shares 0/5 (\%) | 16.46 |  |
| Chg Insider HIdgs -6m (\%) | 0.00 | Changes in insider holdings can be due to options, etc. as opposed to actively buying or selling shares |
| Number of Insider Shares Purchased ( $m$ ) | +0.0 |  |
| Number of Insider Shares Sold (m) | +0.0 |  |
| Average Purchase Price of Insider Shares | 0.00 | Current share price is SGD\#N/A N/A |
| Average Sell Price of Insider Shares | 0.00 |  |
| Shares Outstanding ( $m$ ) | 2,800 |  |
| Insider Shares Traded -6m/Total Shares (\%) | 0.00 |  |

Appendix 12: Comprehensive Income (latest Bloomberg data)

|  | (CNYm) | Comment |
| :---: | :---: | :---: |
| Comprehensive Income | 128 |  |
| Less: |  |  |
| Net Income/Net Profit (Losses) | 131 |  |
| Other comprehensive income comprised of: |  |  |
| Foreign Currency Trans. Adj. | (3) | Other comprehensive income is $-2 \%$ of income which is within normal range. Able to fully |
| na | na | reconcile other comprehensive income. |
| na | na |  |
| na | na |  |
| na | na |  |
| na | na |  |
| na | na |  |
| Amount unable to reconcile: | 0 |  |

Assets paid with debt (such as operating leases) is a non-cash item. Capex should be restated.

- Proceeds raised from convertible bonds (CBs) are sometimes regarded as equity, not debt.
- Lf no reason is acquitan lead to difficulties in reconcling debt.

