(GMT)	
	\mathbf{V}	RESEARCH	/	

Short Name	Fila Korea Ltd		Description:	Relevant GMT Research Repo	rts (please go to our website and login):
GICS Ind Name	Textiles, Appare	l & Luxury Goods	Fila Korea Ltd. imports and wholesales a variety of textile and apparel		
GICS Industry	252,030		products. The Company's products include men's, women's, and children's		
Cntry of Dom	KR		activewear, sportswear, undergarment, and footwear.		
Most Recent Balance Sheet Period	od 2017 Y				
Ticker	081660 KS			Short-Seller's Report (for Asia	n companies only)
Latest Period	Y	-			
Current Fiscal Year	2017				
Well known auditor:	Samil Pricew			Summary of accounting risk for	or Y/FY17
Numbe of auditors in past 5yrs:	2	Samil Pricew, Samil.		- Profit manipulation	Normal
Country of incorporation:			a) is same as domicile (South Korea).	- Financial position	Strong: Piotrioski.
Country of financials:			s same as country of risk (South Korea).	- General accounting	Problematic accounting with 20 red flags
sound y of interictuis.	currency of find		same as country of hisk (south korea).	- Shenanigans	No evidence
				= Accounting risk:	Medium
Profit Manipulation			Latest financials complete	- Accounting risk.	This spreadsheet expires on 30th June 2018, in 66 da
Profit Manipulation: Beneish M-Se	Score (See Ann 1)		Beneish M-Score of -1.55 in Y/FY17 suggests likely profit manipulation, triggered b	w: High sales growth	
Cooking the Books: Montier's C-Se			A C-Score of 0/6 implies improving financials and unlikely manipulating profit.	y. mon suice growth.	
Financial Position	<u>1010 (App 2)</u>		A course of or o mignes improving manetals and uninkery manipulating profit.		
Strength of Financial Position: Pio	otrocki E Scoro (App	2)	An F-Score of 6/9 suggests financials are improving.		
Risk of Default: Altman Z-Score (A		<u>) 51</u>	An Altman Z-Score of 8.04 is in the Safe Zone: Financially sound.		
	<u>4pp 4)</u>				
Accounting Shenanigans		Children	Perciple cornings manipulation through acquisition accounting in EV16 quing to p	actorial acquisitions, goodwill and ris	ing deferred tax accets
Acquisition Accounting (App 5)		Global screen	Possible earnings manipulation through acquisition accounting in FY16 owing to n	naterial acquisitions, goodwill and ris	sing deferred tax assets.
			N terres de la companya de la construcción		
			No evidence of window dressing.	the second Triber and Table Could Flow in	
Fake Cash Fraud: Overly profitable		Global screen	Scores 0/4 in Y/FY17. 64% of companies score similarly and just 2.4% of frauds. Re	st easy. Triggered Fake Cash Flow in	last 5yrs?: FY14 FY13
Fake Cash Fraud: Overly profitable Excess Capital Raising (App 8)		Global screen	Scores 0/4 in Y/FY17. 64% of companies score similarly and just 2.4% of frauds. Re Net flows over 5yrs at 2% of Sales are normal.	st easy. Triggered Fake Cash Flow in	last 5yrs?: FY14 FY13
Window Dressing (App 6) Fake Cash Fraud: Overly profitable Excess Capital Raising (App 8) Debt Reconciliation (App 9) Other Financial Itoms			Scores 0/4 in Y/FY17. 64% of companies score similarly and just 2.4% of frauds. Re	st easy. Triggered Fake Cash Flow in	last 5yrs?: FY14 FY13
Fake Cash Fraud: Overly profitable Excess Capital Raising (App 8) Debt Reconciliation (App 9) Other Financial Items		Global screen	Scores 0/4 in Y/FY17. 64% of companies score similarly and just 2.4% of frauds. Re Net flows over 5yrs at 2% of Sales are normal. Material unreconcilable change of debt in 2 of the last 5 years.	st easy. Triggered Fake Cash Flow in	last 5yrs?: FY14 FY13
Fake Cash Fraud: Overly profitable Excess Capital Raising (App 8) Debt Reconciliation (App 9) Other Financial Items Number of Red Flags (Out of a po		Global screen	Scores 0/4 in Y/FY17. 64% of companies score similarly and just 2.4% of frauds. Re Net flows over 5yrs at 2% of Sales are normal. Material unreconcilable change of debt in 2 of the last 5 years. Triggers 20 red flags in the last financial period which is high.	st easy. Triggered Fake Cash Flow in	last 5yrs?: FY14 FY13
Fake Cash Fraud: Overly profitable Excess Capital Raising (App 8) Debt Reconciliation (App 9) Other Financial Items Number of Red Flags (Out of a po Cash Balance		Global screen	Scores 0/4 in Y/FY17. 64% of companies score similarly and just 2.4% of frauds. Re Net flows over 5yrs at 2% of Sales are normal. Material unreconcilable change of debt in 2 of the last 5 years. Triggers 20 red flags in the last financial period which is high. Cash & STI of KRW132.3bn is within normal range.	st easy. Triggered Fake Cash Flow in	last 5yrs?: FY14 FY13
Fake Cash Fraud: Overly profitable Excess Capital Raising (App 8) Debt Reconciliation (App 9) Other Financial Items Number of Red Flags (Out of a po Cash Balance Restricted Cash		Global screen	Scores 0/4 in Y/FY17. 64% of companies score similarly and just 2.4% of frauds. Re Net flows over 5yrs at 2% of Sales are normal. Material unreconcilable change of debt in 2 of the last 5 years. Triggers 20 red flags in the last financial period which is high. Cash & STI of KRW132.3bn is within normal range. Restricted Cash of KRW0bn is within normal range.		last 5yrs?: FY14 FY13
Fake Cash Fraud: Overly profitable Excess Capital Raising (App 8) Debt Reconciliation (App 9) Other Financial Items Number of Red Flags (Out of a po Cash Balance Restricted Cash Receivables		Global screen	 Scores 0/4 in Y/FY17. 64% of companies score similarly and just 2.4% of frauds. Renew the flows over 5yrs at 2% of Sales are normal. Material unreconcilable change of debt in 2 of the last 5 years. Triggers 20 red flags in the last financial period which is high. Cash & STI of KRW132.3bn is within normal range. Restricted Cash of KRW0bn is within normal range. Receivables of KRW376bn are equal to 15% of Sales which is in within normal range. 		last 5yrs?: FY14 FY13
Fake Cash Fraud: Overly profitable Excess Capital Raising (App 8) Debt Reconciliation (App 9) Other Financial Items Number of Red Flags (Out of a po Cash Balance Restricted Cash Receivables Doubtful Debts		Global screen	 Scores 0/4 in Y/FY17. 64% of companies score similarly and just 2.4% of frauds. Renew the flows over 5yrs at 2% of Sales are normal. Material unreconcilable change of debt in 2 of the last 5 years. Triggers 20 red flags in the last financial period which is high. Cash & STI of KRW132.3bn is within normal range. Restricted Cash of KRW0bn is within normal range. Receivables of KRW376bn are equal to 15% of Sales which is in within normal range. Delinquency at 0% of total receivables are within normal range. 	ge.	last 5yrs?: FY14 FY13
Fake Cash Fraud: Overly profitable Excess Capital Raising (App 8) Debt Reconciliation (App 9) Other Financial Items Number of Red Flags (Out of a po Cash Balance Restricted Cash Receivables Doubtful Debts Payables		Global screen	 Scores 0/4 in Y/FY17. 64% of companies score similarly and just 2.4% of frauds. Renew the flows over 5yrs at 2% of Sales are normal. Material unreconcilable change of debt in 2 of the last 5 years. Triggers 20 red flags in the last financial period which is high. Cash & STI of KRW132.3bn is within normal range. Restricted Cash of KRW0bn is within normal range. Receivables of KRW376bn are equal to 15% of Sales which is in within normal range. Large Payables of KRW349.2bn equal to 18% of Sales are in the 86%ile relative to 	ge. peers, can be a sign of hidden debt.	last 5yrs?: FY14 FY13
Fake Cash Fraud: Overly profitable Excess Capital Raising (App 8) Debt Reconciliation (App 9) Other Financial Items Number of Red Flags (Out of a po Cash Balance Restricted Cash Receivables Doubtful Debts Payables Inventory	ossible 75)	Global screen	 Scores 0/4 in Y/FY17. 64% of companies score similarly and just 2.4% of frauds. Renew the flows over 5yrs at 2% of Sales are normal. Material unreconcilable change of debt in 2 of the last 5 years. Triggers 20 red flags in the last financial period which is high. Cash & STI of KRW132.3bn is within normal range. Restricted Cash of KRW0bn is within normal range. Receivables of KRW376bn are equal to 15% of Sales which is in within normal range. Large Payables of KRW349.2bn equal to 18% of Sales are in the 86%ile relative to Inventories of KRW578.4bn are equal to 23% of Sales which is within normal range. 	ge. peers, can be a sign of hidden debt.	last 5yrs?: FY14 FY13
Fake Cash Fraud: Overly profitable Excess Capital Raising (App 8) Debt Reconciliation (App 9) Other Financial Items Number of Red Flags (Out of a po Cash Balance Restricted Cash Receivables Doubtful Debts Payables Inventory Profit Manipulation: Gross Workin	ossible 75) ing Capital	Global screen	 Scores 0/4 in Y/FY17. 64% of companies score similarly and just 2.4% of frauds. Revealed to the state of the stat	ge. peers, can be a sign of hidden debt. e.	last 5yrs?: FY14 FY13
Fake Cash Fraud: Overly profitable Excess Capital Raising (App 8) Debt Reconciliation (App 9) Other Financial Items Number of Red Flags (Out of a po Cash Balance Restricted Cash Receivables Doubtful Debts Payables Inventory Profit Manipulation: Gross Workin Cash Extraction Fraud: Prepaid Ex	ossible 75) ing Capital	Global screen	 Scores 0/4 in Y/FY17. 64% of companies score similarly and just 2.4% of frauds. Revealed the state of the state o	ge. peers, can be a sign of hidden debt. e.	last 5yrs?: FY14 FY13
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Fake Cash Fraud: Overly profitable Excess Capital Raising (App 8) Debt Reconciliation (App 9) Other Financial Items Number of Red Flags (Out of a po Cash Balance Restricted Cash Receivables Doubtful Debts Payables Inventory Profit Manipulation: Gross Workii Cash Extraction Fraud: Prepaid Ex Capitalisation of Expenses Affiliate Investments Auditing Costs Deferred Tax Assets Deferred Tax Liabilities Deferred Tax Liabilities	ing Capital xpenses	Global screen	 Scores 0/4 in Y/FY17. 64% of companies score similarly and just 2.4% of frauds. Reveal to the state of the state	ge. peers, can be a sign of hidden debt. e. extraction. within normal range. s, suggesting a poor audit. : losses at subsidiaries or of Acquisiti n. #% of the time over last 6m. New CEO.	on Accounting.

Ratios	Global/Sector/ Country	Fila Ko Y/FY17	rea Ltd Ratios Y/FY16	V/FV14	Ratio Ch -1yr Chg	ange -3yr Chg		p Comparison 50th %ile		No of Peers	Percent Y/FY17	tiles and Red Fl -1yr Chg	iags Red Flag Comment -3yr Chg
Balance Sheet: Assets	country	.,	.,	.,		o yr eng	Lotin Joine	Join Mile			(0-100%)	(+/-50%)	(+/-50%)
Av Cash & Equiv./Sales (%)	GICS Industry	5.6	10.2	7.6	-4.6	-2.0	3.2	10.4	24.0	379	30%	+41%	+25% Fallen over 1yr.
Unrestricted Cash/COGS (%)	GICS Industry	8.3	27.3	14.3	-18.9	-5.9	5.1	16.6	40.3	314	27%	+23%	+11%
ST Investments/Sales FY (%)	GICS Industry	1.0	0.0	0.0	+1.0	+1.0	0.1	1.6	8.5	172	42%	+26%	+18% ST Investments/Sales FY (%) present.
Av. Trade & Notes Rec/Sales (%)	GICS Industry	15.1	26.5	12.1	-11.5	+2.9	7.2	12.1	20.0	356	64%	-50%	+29%
Delinquent AR/AR (%) Av. Inventory/Sales (%)	Global GICS Industry	0.0 22.9	0.0 63.0	0.0 23.3	+0.0 -40.1	+0.0 -0.4	0.9 13.0	5.9 19.6	22.7 29.8	1,912 375	na 62%	na -50%	na -12%
Inventory Days	GICS Industry	168	277	155	-109	+13	62	103	187	314	76%	-49%	+15%
Finished Goods/Inventory (%)	GICS Industry	84	86	100	-1.8	-15.9	33	60	89	417	73%	-27%	-48%
Av. Other ST Assets/Sales (%)	GICS Industry	1.8	3.7	2.4	-1.8	-0.6	2.0	3.6	7.4	376	17%	-41%	-18%
PPE/Sales (%)	GICS Industry	13.2	20.1	5.1	-6.9	+8.1	9.2	22.8	45.7	360	32%	-44%	+31% Fallen over 1yr. Risen over 3yrs.
Affliliate Inv/Equity (%) LT Inv & Rec/Sales (%)	Global GICS Industry	2.2 0.2	1.3 0.1	31.2 0.1	+0.8 +0.0	-29.1 +0.0	0.5 0.2	3.0 1.5	13.1 10.0	7,896 249	43% 17%	+28% +4%	-49% -6%
Deferred Tax Assets/Sales FY (%)	GICS Industry	3.5	4.2	2.5	-0.7	+1.1	0.2	0.9	2.7	277	86%	-44%	+29% Deferred Tax Assets/Sales FY (%) high.
Prepaid Expenses/Sales (%)	GICS Industry	1.0	2.9	0.3	-1.9	+0.7	0.3	1.3	3.4	167	40%	-45%	+30% Risen over 3yrs.
Prepaid Expenses/Inventory (%)	GICS Industry	4.3	4.6	1.1	-0.3	+3.3	1.2	3.7	10.7	99	54%	-12%	+38% Risen over 3yrs.
Intangibles/Sales FY (%)	GICS Industry	56.9	64.3	15.1	-7.4	+41.8	0.1	1.0	9.2	316	97%	-50%	+48% Intangibles/Sales FY (%) high. Risen over 3yrs.
Av. Other LT Assets/Sales FY (%) Av. Assets/Sales (%)	GICS Industry GICS Industry	1.5 128	1.6 226	0.1 126	-0.1 -97.9	+1.4 +1.9	0.4 65.5	1.8 95.1	5.8 139.4	332 380	45% 74%	-22% -50%	+22% -7%
Balance Sheet: Liabilities and Equity	Gies muustry	120	220	120	-57.5	+1.5	05.5	55.1	133.4	380	7470	-5078	-770
Av. Payables (Trade, Bills, Accr/Sales (%)	GICS Industry	17.7	33.7	12.3	-16.0	+5.4	5.3	10.0	15.5	379	86%	-50%	+41% Av. Payables (Trade, Bills, Accr/Sales (%) high. Risen over 3yrs.
Trade Payable Days	GICS Industry	45	44	58	+1.4	-12.7	24.5	45.6	81.5	348	49%	+5%	-39%
<u>ST Debt/Total Debt (%)</u>	GICS Industry	25	50	29	-24.8	-4.6	37.0	69.8	100.0	342	13%	-40%	-11%
Av. Other ST Liabs/Sales (%)	GICS Industry	2.3	4.2	2.0	-1.9	+0.3	3.8	6.8	10.9	380	8%	-41%	+1%
Av. Deferred Tax Liab/Sales FY (%)	GICS Industry GICS Industry	11.8 8.4	13.0 9.6	0.0 2.8	-1.2	+11.7	0.7	3.6 1.8	12.1 5.1	256 298	79%	-47%	+48% Risen over 3yrs.
Av. Other LT Liabs/Sales (%) Preferred Equity/Equity (%)	Global	8.4 0.0	0.0	0.0	-1.2 +0.0	+5.6 +0.0	0.4 0.2	5.1	20.7	298 908	88% na	-39% na	+45% Av. Other LT Liabs/Sales (%) high. Risen over 3yrs.
Minority/Total Equity (%)	Global	35.3	34.1	-0.9	+1.1	+36.2	0.3	2.4	11.4	9,628	95%	+35%	+49% Minority/Total Equity (%) high. Risen over 1yr. Risen over 3yrs.
Assets/Equity (x)	GICS Industry	2.5	2.6	1.8	-0.1	+0.6	1.4	1.8	2.6	373	76%	-25%	+41% Risen over 3yrs.
Balance Sheet: Other				_					_				
Av. GFA/D&A (yrs)	GICS Industry	8.6	17.4	10.6	-8.8	-1.9	8.4	14.3	22.8	371	21%	-48%	-36%
Restricted Cash/Equity (%) Cash Conversion Cycle (Days)	GICS Industry GICS Industry	0.0 178	0.0 331	0.0 141	+0.0 -153	+0.0 37	0.1 70.6	0.3 110.2	5.9 186.0	60 312	na 77%	na -50%	na +37% Risen over 3yrs.
Av. Gross Working Capital/Sales (%)	GICS Industry	61.9	113.4	51.5	-155	+10.4	40.4	53.6	72.2	379	65%	-50%	+24%
Contingent Liab/Equity (%)	GICS Industry	3.1	2.4	0.5	+0.7	+2.5	2.0	13.6	59.2	253	25%	+14%	+19%
Pension Liabilities/Equity (%)	Global	13.2	13.6	0.5	-0.3	+12.8	0.7	2.8	10.0	7,570	85%	-21%	+46% Pension Liabilities/Equity (%) high. Risen over 3yrs.
Net Derivatives/Equity (%)	Global	0.1	1.4	0.1	-1.3	+0.1	-1.4	0.0	1.1	2,405	64%	-33%	-1%
Return on Production Assets (%)	GICS Industry	24.1	2.0	42.7	+22.1	-18.6	4.5	14.9	33.7	382	68%	-47%	+34% Risen over 1yr. Fallen over 3yrs.
Non-Prod. Assets/COGS FY (%) Gross Debt/Profit (x)	GICS Industry GICS Industry	53.0 17.6	55.2 Loss	-2.2 5.0	-2.2 na	+55.2 +12.5	34.6 0.9	67.1 4.0	132.2 13.7	299 306	38% 84%	+29% na	-34% Risen over 3yrs. +39% Gross Debt/Profit (x) high. Risen over 3yrs.
Income Statement	Gies muustry	17.0	2033	5.0	IId	112.5	0.5	4.0	15.7	300	(0-100%)	(+/-50%)	(+/-50%)
Sales/Employee (US\$)	GICS Industry	na	na	na	na	na	56,779	148,854	359,649	286	(0-100%) na	(+/-30%) na	(+)-50/8) na
Gross Margin (%)	GICS Industry	49.0	43.3	47.3	+6	+2	15	30	555,045	322	76%	-25%	-8%
GM Volatility 5yrs (%)	GICS Industry	7.9	$>\!\!\!>\!\!\!>$	\sim	>	\geq	2.9	6.3	20.0	303	55%	> <	$\overline{\langle}$
Other Op Y/Op Y (%)	GICS Industry	0.0	0.0	0.0	+0.0	+0.0	1.8	6.4	20.7	119	na	na	na
D&A/Sales T12M (%)	GICS Industry	2.6	2.1	1.2	+0.6	+1.4	1.4	2.8	4.7	376	54%	-33%	-36%
Operating Margin T12M (%)	GICS Industry	8.6	1.2	11.7	+7.4	-3.1	2.8	7.2	14.9	374	56%	-47%	+23% Risen over 1yr.
<u>Non-Op Y/Op Y (%)</u> EFF Int Rate less MLR (ppt)	GICS Industry Country	2.2 3.1	4,222.0 1.3	17.2 2.5	-4,219.9 +1.8	-15.0 +0.6	2.9 0.6	10.4 1.8	36.5 3.3	329 603	15% 77%	-50% +43%	-34% +25% Risen over 1yr.
Cash Return less Policy Rate (ppt)	Country	-0.3	-0.3	-1.5	-0.0	+1.2	-0.3	2.1	9.6	671	19%	+6%	+26% Cash Return less Policy Rate (ppt) low.
Affil Y/Op Y (%)	Global	5.7	521.8	10.9	-516.1	-5.1	0.3	2.2	11.9	6,391	68%	-50%	-35%
Eff Tax Rate (%)	Country	40.5	27.8	19.4	+12.7	+21.2	18.8	24.2	32.4	566	88%	+37%	+39% Eff Tax Rate (%) high. Risen over 1yr. Risen over 3yrs.
CF Tax/IS Tax (%)	GICS Industry	60.5	23.2	47.4	+37.4	+13.1	64.9	98.7	151.1	285	83%	-24%	-9% CF Tax/IS Tax (%) low.
<u>X Items/Op Y (%)</u> Minority Int/Profit B4 MI (%)	Global Global	0.0 42.3	-3.9	2.8	+46.2	120 5	0.8	6.2 1.8	37.4 12.8	1,297	na 94%	+48%	1469 Minority Int/Profit PA MI (%) high Bicon over fur Bicon over Sure
Net Income Margin (%)	GICS Industry	42.3	-3.9 33.4	2.8 7.4	+46.2	+39.5 -4.9	-0.1 1.3	1.8 4.7	12.8	8,362 383	94% 69%	+48% +50%	 +46% Minority Int/Profit B4 MI (%) high. Risen over 1yr. Risen over 3yrs. +35% Fallen over 1yr. Fallen over 3yrs.
Capitalised Int/PTP (%)	Global	0.3	na	na	-51.0 na	-4.9 na	0.0	0.0	0.0	13,642	88%	na	na
Cap of Intang. Assets/PTP (%)	Global	1.3	1.9	0.9	-0.6	+0.4	0.9	4.0	16.7	728	25%	\geq	\geq
EBIT Interest Cover (x)	GICS Industry	4.1	0.6	7.3	+3.4	-3.2	1.7	7.4	41.1	351	62%	-26%	+18%

Ratios	Global/Sector/	Fila Kor	rea Ltd Ratios		Ratio Ch	nange	Peer Grou	p Comparison	Ratios		Percen	tiles and Red F	lags	Red Flag Comment
Natios	Country	Y/FY17	Y/FY16	Y/FY14	-1yr Chg	-3yr Chg	20th %ile	50th %ile	80th %ile	No of Peers	Y/FY17	-1yr Chg	-3yr Chg	
Cash Flow											(0-100%)	(+/-50%)	(+/-50%)	
CFO/Net Profit (x)	GICS Industry	0.5	0.0	0.7	+0.5	-0.2	0.3	1.1	2.2	1,697	77%	-17%	+14%	
Cash Interest Exp./CFO (%)	GICS Industry	146.0	-377.5	29.9	+523.5	+116.0	0.2	4.8	25.8	271	96%	+48%	+43%	Cash Interest Exp./CFO (%) high. Fallen over 1yr. Fallen over 3yrs.
Capex/Sales (%)	GICS Industry	1.6	2.4	0.8	-0.9	+0.7	1.4	3.2	7.2	371	23%	-22%	+16%	
Decrease Investments/Sales (%)	GICS Industry	0.2	0.0 25.4	0.0	+0.2 -24.8	+0.2	0.0	0.5	4.8 4.4	141 292	33% 38%		>	
Other Investing Activities/Sales (%) Debt Repay/ST Debt -1FY (%)	GICS Industry Global	0.6 128	123	5.1 119	-24.8 +4.9	-4.4 +8.9	0.1 20.0	1.1 88.4	4.4 210.9	10,373	58% 68%	+8%	+8%	
Free Cash Flow Margin (%)	GICS Industry	-0.4	-2.8	4.1	+2.4	-4.4	-4.2	2.4	8.7	377	66%	-12%	+26%	
FCF-Divs/Sales (%)	Global	-0.5	-3.1	3.8	+2.6	-4.3	-7.2	0.9	6.8	10,563	59%	-15%	+25%	FCF-Divs/Sales (%) low.
No. of Mat. Capital Inc -5yrs	Global	3	$>\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!\!$	\geq	$>\!\!<\!\!\!\sim$	\geq	0.0	0.0	1.0	9,451	98%	$\geq \leq$	$\geq \leq$	No. of Mat. Capital Inc -5yrs high.
Other Fin. Activities/Sales (%)	GICS Industry	2.6	0.2	0.4	+2.4	+2.2	0.0	0.3	1.4	329	86%	$>\!\!\!<\!\!\!\!\!\!\!\!\!\!\!\!\!$	\geq	Other Fin. Activities/Sales (%) high.
Corporate Governance											(0-100%)	(+/-50%)	(+/-50%)	
Auditing Exp/Sales (bp)	GICS Industry	1.4	$>\!\!\!<\!\!\!\!\!\!\!\!\!\!\!\!\!$	$\geq \leq$	$\geq \leq$	\geq	2.5	6.3	13.2	179	9%	$\geq \leq$	$\geq \leq$	Auditing Exp/Sales (bp) low.
RPT Balances/Equity (%)	Global	0.0		\geq	\geq	\geq	0.3	1.9	11.0	1,434	na	\geq	\geq	
Number of Acq&Disp -5yrs	Global	4	\sim	\geq		\geq	0.0	3.0	5.0	12,251	66%	\leq	>	Number of Acq&Disp -5yrs high.
Acq&Disp Con./Sales Av5yrs (%) Executive Comp/Sales (bp)	Global GICS Industry	8.2 5.5					0.2 7.4	1.4 22.6	6.9 73.1	12,251 84	82%		>	Acq&Disp Con./Sales Av5yrs (%) high.
Executive Comp/PTP (bp)	GICS Industry	77.0		\geq	\leq	\leq	67.6	188.6	669.0	84	22%		>	
CEO Tenure (yrs)	Global	0.2	><5	\geq	\leq	\geq	1.4	4.5	10.8	5,466	0%	\leq	\geq	CEO Tenure (yrs) low.
CFO Tenure (yrs)	Global	na	$>\!\!\!<\!\!\!>$	\geq	$\geq <$	\geq	1.1	3.3	8.3	716	na	$\geq \leq$	$\geq \leq$	
Av. Executive Tenure (yrs)	Global	6.3	\geq	\geq	\geq	\geq	4.1	7.4	11.9	3,291	41%	\geq	\geq	
Av. Board Tenure (yrs)	Global	4.8	>	\sim	>	>	3.9	6.4	9.9	3,672	30%	>	>>	
Source: GMT Research, Bloomberg														
Summary of financials in Y/F	Y17			1	Result: Very	poor score	. High numb	er of red fla	gs.		E	Explanation		
Average Ratio Percentile Score							I recorded ar			e (0 is good	. 100 is E	ach of the 5	0 financial	ratios listed below is percentile ranked relative to an appropriate peer group
- Percentile vs Industry Peers (0							5 financial ra	• •						panies globally between 2010 and 2015. In general, low percentile scores an
Number of Red Flags (Out of a p				00/0			379 GICS ind							are poor. Red flags are mainly triggered when a company's ratio is above the
				20			gered a tota					-	-	er, for certain ratios a red flag is triggered when it is below the 20th percentil
 Percentile vs Global Peers (0%) 	is good, 100% is bad)			04/0			to our samp		-			•		d below in red.
					very unusua			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		, ,			3	
Summary of change in financ	ials over 1 year				Result: Num	ber of red	flags normal				E	Explanation		
							ariar to V/FV					•		riggered by a searchetween 120 and 150 which suggests an aggressively

Number of Red Flags (Out of a possible 62) - Percentile vs Global Peers (0% is good, 100% is bad)	10 67%	Over the financial year prior to Y/FY17, Fila Korea Ltd triggered a total of 10 red flags out of 62 placing it in a percentile of 67 relative to our sample of 16,000 companies globally, which is a moderate result.	Red flags are normally triggered by a score between +30 and +50 which suggests an aggressively deteriorating financial ratio. These are highlighted in red below.
Summary of change in financials over 3 yrs		Result: High number of red flags.	Explanation
Number of Red Flags (Out of a possible 62) - Percentile vs Global Peers (0% is good, 100% is bad)	18 96%	Over the 3 financial years prior to Y/FY17, Fila Korea Ltd triggered a total of 18 red flags out of 62 placing it in a percentile of 96 relative to our sample of 16,000 companies globally, which is a very unusual result.	Red flags are normally triggered by a score between +30 and +50 which suggests an aggressively deteriorating financial ratio. These are highlighted in red below.



Appendices

Appendix 1: Beneish M-Score									
	Calculation	FY13	FY14	FY15	FY16	FY17	Y/FY17	Index Calculation	Comments on latest perios
Days Sales in Receivables Index	+(0.92*0.57)	0.77	1.00	1.18	1.85	0.57	0.57	(Net Receivables _t / Sales _t) / Net Receivables _{t-1} / Sales _{t-1})	Receivables of 55 days have fallen by 42 days YoY
Gross Margin Index	+(0.528*0.88)	1.04	1.06	1.05	1.04	0.88	0.88	$[(Sales_{t-1} - COGS_{t-1}) / Sales_{t-1}] / [(Sales_t - COGS_t) / Sales_t]$	12m Trailing Gross Margin of 49% has improved by 5.7ppts YoY
Asset Quality Index	+(0.404*0.98)	0.98	1.00	0.88	1.00	0.98	0.98	[1-(Curr Ass _t +PP&E _t +Sec _t)/Assets _t]/[1 -((Curr Ass _{t-1} +PP&E _{t-1} +Sec _{t-1})/Assets _{t-1})]	Other LT Assets/Total Assets of 52% has fallen by 1.2ppts YoY
Sales Growth Index	+(0.892*2.62)	1.10	1.08	1.02	1.19	2.62	2.62	Sales _t / Sales _{t-1}	12m Trailing Sales have risen 162% YoY
Depreciation Index	+(0.115*0.32)	0.89	0.98	1.02	3.27	0.32	0.32	$(\text{Depr}_{t-1}/(\text{PP&E}_{t-1} + \text{Depr}_{t-1})) / (\text{Depr}_t / (\text{PP&E}_t + \text{Depr}_t))$	12m Trailing Depreciation/Sales of 17% has risen by 11.5ppts YoY
SG&A Index	-(0.172*1.04)	1.04	1.03	1.01	0.84	1.04	1.04	$(SG&A Expense_{t} / Sales_{t}) / (SG&A Expense_{t-1} / Sales_{t-1})$	12m Trailing SG&A/Sales of 40.4% have fallen by 1.7ppts YoY
Total Accruals to Total Assets	+(4.679*0.01)	0.04	0.02	-0.16	-0.01	0.01	0.01	Profit from Continuing Ops _t - Cash Flows from Ops _t) / Total Assets _t	Total Accruals (Net Profit less CFO)/Total Assets are 1%
	-(0.327*1.04)	1.06	1.05	0.10	0.85	1.04	1.04	[(Curr Liab _t +Total LT Debt _t)/Total Ass _t]/[(Curr Liab _{t-1} +Total LT Debt _{t-1})/Total Ass _{t-1}]	
Leverage Index Beneish M-Score for Y/FY17	-(0.327*1.04)	-2.46	-2.31	-3.02	-1.23	-1.55	-1.55	An M-Score of >-2.22 signals that the company is likely to be a manipulator	LT Debt + Current Liabilities/Total Assets of 51% have fallen by 2.2ppts YoY Beneish M-Score of -1.55 in Y/FY17 suggests likely profit manipulation
	-4.04 -	-2.40	-2.31	-3.02	-1.23	-1.55	-1.55	An W-Score of 2-2.22 signals that the company is intery to be a manipulator	benefan wiscore of 1.55 m 1/117 suggests intery pront manipulation
Appendix 2: Montier C-Score		5)/4.2	E)/4.4	E)/4 E	E)/4 C	51/4 7	N/EN47		Commente
		FY13	FY14	FY15	FY16	FY17	Y/FY17	Point Calculation	Comments
Profit		0	0	0	1	0	0	A growing divergence between Profit and Operating Cash Flow (1 point)	12m Trailing Accruals Margin of -1.3% has improved from -33.8% YoY
Receivables		0	1	1	1	0	0	Receivable Days are increasing (1 point)	Receivables of 54 days have fallen by 41 days YoY
nventory		1	1	1	1	0	0	Inventory Days are increasing (1 point)	Inventory of 23 days has fallen by 40 days YoY
Other current assets		0	0	0	1	0	0	Other Current Assets to Sales are increasing (1 point)	Other Current Assets/Sales of 3.2% have fallen by 2.7ppts YoY
Depreciaton		0	1	1	1	0	0	Depreciation relative to PPE jobs usfa bs	Depreciation of 8.6yrs has fallen by 8.8yrs YoY
Asset growth		1	0	0	1	0	0	High asset growth in excess of 10% (1 point)	Asset growth of -9% is below 10%
Montier's C-Score		2	3	3	6	0	0	Score 0-1 is good; 2-4 is average, 5-6 is bad	A C-Score of 0/6 implies improving financials and unlikely manipulating profit
Appendix 3: Piotroski F-Score									
		FY13	FY14	FY15	FY16	FY17	Y/FY17	Point Calculation	Comments
Net Income Score		1	1	0	0	1	1	Positive Return on Assets in the current year (1 point)	12m Trailing Return on Assets of 2%
Dperating Cash Flow Score		1	1	1	0	1	1	Positive Operating Cash Flow in the current year (1 point)	12m Trailing CFO Margin of 1.2%
Return on Assets Score		0	0	0	1	1	1	Higher Return on Assets than previous year (1 point)	12m Trailing ROA has risen to 2% from -2% YoY
Quality of Earnings Score		0	0	1	1	0	0	Operating Cash Flow are greater than ROA (1 point)	12m Trailing CFO Margin of 1.2% is below Net Profit Margin of 2.6%
Long-Term Debt to Assets Score		1	1	0	0	0	0	Lower ratio of Long Term Debt than previous year (1 point)	LT Debt/Total Assets has risen to 37% from 35% YoY
Current Ratio Score		1	1	0	0	1	1	Higher Current Ratio this year compared to the previous year (1 point)	Current Ratio has risen to 1.66x from 1.04x YoY
Shares Outstanding Score		1	0	0	0	0	0	No new shares were issued in the last year (1 point)	Increased number of shares by 7.1%
Gross Margin Score		0	0	0	0	1	1	A higher Gross Margin compared to the previous year (1 point)	12m Trailing Gross Margin of 49% has improved by 5.7ppts YoY
Asset Turnover Score		1	0	1	0	1	1	A high Asset Turnover ratio compared to the previous year (1 point)	Asset turnover has risen to 0.78x from 0.44x YoY
Piotroski F-Score		6	4	3	2	6	6	Score 0-1 weak and deteriorating; 8-9 strong and improving	An F-Score of 6/9 suggests financials are improving
Appendix 4: Altman Z-Score									
		FY13	FY14	FY15	FY16	FY17	Y/FY17	Altman Z-Score for a company in emerging markets	Comments
Solvency		5.08	0.48	1.60	0.18	1.84	1.84	Working Capital (Current Assets less Current Liabilities)/Tangible Assets	Ability to meet short term obligations
Cumulative profitability		2.04	2.13	1.66	1.23	1.35	1.35	Retained Earnings/Tangible Assets	Determines cumulative historic profitability
Profitability		1.11	0.96	0.93	0.05	0.89	0.89	EBIT/Tangible Assets	Measures earnings away from the effects of taxes and leverage
Market confidence		na	na	na	na	na	na	Market Capitalisation/Total Liabilities	Whether a firm's value able to cover liabilities
Efficiency		na	na	na	na	na	na	Sales/Tangible Assets	An asset turnover metric to measure efficiency
Leverage		1.08	1.24	1.01	0.66	0.70	0.70	Book Value of Equity/Total Liabilities	Leverage
Altman Z-Score for Y/FY17		12.55	8.06	8.45	5.36	8.04	8.04	Anything <1.81 for a manufacturer or <1.11 for other companies is problematic	Safe Zone: Financially sound
	ting	121000	0.00	0110	0100	0.01	0.01		
Appendix 5: Acquisition Account	-	FY13	FY14	EV/1 E	FV1C	EV/17	V/FV47	Detect Celeviation	Get global scre
Material acquicition?	Point Calculation	FY13 0		FY15 0	FY16	FY17	Y/FY17 0	Point Calculation	Comments
Material acquisition?	1 point		0	0	1	0		An acquisition in excess of 5% of sales.	No recent material acquisitions (>5% sales)
Rise in intangible assets -1yr?	1 point	0	1	1	1	0	0	Either a rise in Intangible Assets over 1 year	
Material intangibles on balance sheet?		1	1	1	1	1	1	Or Intangibles are >=50%ile relative to peers	Intangible Assets/Sales of 57% are in the 97%ile
Rise in deferred tax assets -1yr?	1 point	1	1	1	1	0	0	Either a rise in Deferred Tax Asset over 1 year	na
Large deferred tax assets		1	1	1	1	1	1	Or a large Deferred Tax Asset in the 80%ile relative to industry peers	DTA/Sales of 3.5% is in the 86%ile relative to industry peers
Acquisition Accounting		2	2	2	3	2	2	A score of 3 suggests possibility of acquisition accounting to inflate profits	Possible earnings manipulation through acquisition accounting

Appendix 6: Debt Window Dressing

		FY13	FY14	FY15	FY16	FY17	Y/FY17	Point Calculation Comments
Has high debt repayment/ST debt?		0	0	1	0	0	0	Debt Repayment relative to the ST Debt one year prior is in excess of 130% Debt Repayment/ST Debt -1FY of 128% is in the 68% ile relative to global peers
Has high effective interest rate?		0	0	0	0 0	1	1	Effective Interest Rate is in excess of the 80% ile relative to country peers Effective Int Rate of 4.6% is in the 79% ile relative to country peers
Has moderate debt?		1	1	1	1	1	1	If Debt to Sales >15% le of industry peers Debt/Sales of 45% is in the 80% le relative to industry peers
Window Dressing	-	1	1	2	1	2	2	A score of 3 suggests strong likelihood of window dressing Unlikely to be debt window dressing Unlikely to be debt window dressing
Appendix 6a: Investment Window	w Drossing	-	-	-	-	-	-	
Appendix 6a. Investment windo	w Dressing	FY13	FY14	FY15	FY16	FY17	Y/FY17	Point Calculation Comments
High level of investment repayment/sales?		0	0	0	0	0	0	Point Calculation Comments If Invest Repay/Sales in excess of the 80%ile relative to industry peers Inv. Repayment/Sales of 0% is in the 33%ile relative to industry peers
High inv. repay./investments -1FY?		0	1	1	0	1	1	In invest negary lances of 100% of previous year's investments Investment Repayment/Investment -1FY of 100%
Window Dressing Investments	-	0	0	0	0	0	0	n mest nepsy in excess of Low on previous year's mestiments investment Repayment/mestiment reproduces to Low A
Appendix 7: Fake Cash Flow		Ŭ	0		0	Ū	Ū	Get global scree
Appendix 7. Fake Cash Flow	Point Calculation	FY13	FY14	FY15	FY16	FY17	Y/FY17	Point Calculation
High operating margin	Critical criterea: 1	0	0	0	0	0	0	Operating Margin >80%ile relative in industry peers A 12m Trailing Operating Margin of 9% is in the 56%ile
High return on production assets	point	1	1	0	0	0	0	
	point		0		-		-	
High level of non-production assets	1 point	1	0	0	1	1	1	(Total Assets-Production Assets)/(COGS or Sales) >80%ile versus peers Non Production Assets/COGS (or Sales) of 165% is in the 86%ile
Build-up of non-production assets		1	1	1	1	1	1	Increase in Non Prod Assets rel to Sales or COGS >80% ile peers Non Production Assets/COGS (or Sales) changed by -262% over 1 year
Low dividends and buybacks	1 point	1	1	0	0	1	1	Dividends and Buybacks are less than 30% profit Dividends and buybacks of 4%
A relatively unknown auditor		0	0	0	0	0	0	Relatively obscure auditor Well known auditor: Samil Pricew
Incorporation and Domicile	1pt if >1	0	0	0	0	0	0	Different country of incorporation vrs domicile Country of incorporation (South Korea) is same as domicile (South Korea).
Debt structure		0	0	0	0	0	0	If Short Term Debt >75% Total Debt, or no debt at all Short term debt is 25% of total debt
Sector	Mary data	1	1	1	1	1	1	Operates in sector prone to fraud Textiles, Apparel & Luxury Goods industry is prone to fraud.
Fake Cash Flow Fraud	Max 4pts	3	3	0	0	0	0	A score of 3 or 4 is problematic and requires further investigation 64% of companies score similarly and just 2.4% of frauds
Appendix 8: Excess Capital Raisin	g						global screer	Appendix 10: Ownership Type (latest Bloomberg data)
(KRWm)		FY13	FY14	FY15	FY16	FY17	FY13-17	(%) Active Versus Passive
Sales		+736,136	+797,476	+815,750	+967,128	+2,530,324	+5,846,813	Investment Advisor 62 Free Float (%) 72
- OPCF		+65,663	+38,995	+27,423	(3,524)	+29,956	+158,513	Other 23 No. Instit. Owners 88
- Capex		(8,198)	(6,780)	(13,301)	(31,430)	(41,649)	(101,358)	Government 9 Institutional (%) 66
- Dividends (incl MI at subs)		(2,485)	(2,485)	(2,612)	(2,827)	(2,852)	(13,260)	Sovereign Wealth Fund 3 - Passive Instit. (ETFs) (%) 21
- Buybacks		+0	+0	+0	+0	+0	+0	Holding Company 2 - Active Instit. (%) 45
 - (Acquisitions)/disposals 		(41,590)	(39,740)	(47,222)	(237,858)	+0	(366,410)	Other 0
= Net internal cash generation		+13,391	(10,010)	(35,712)	(275,638)	(14,545)	(322,515)	
Externally generated cash flows								Appendix 11: Insiders (latest Bloomberg data)
- Debt issuance, net		+7,655	+2,390	+4,108	+373,859	+31,824	+419,835	Comment
- Equity issuance		+0	+10,175	+17,151	+1,996	+16,257	+45,580	Insider Shares O/S (%) 0.00
= Net external financing		+7,655	+12,564	+21,259	+375,855	+48,081	+465,415	Chg Insider Hldgs -6m (%) -59.29 Changes in insider holdings can be due to options, etc. as opposed to actively buying or sellin
Net surplus/(deficit)		+21,046	+2,554	(14,453)	+100,217	+33,536	+142,900	Number of Insider Shares Purchased (m) +0.0 shares
Net flows/Sales (%)		+3	+0	(2)	+10	+1	2	Number of Insider Shares Sold (m) -0.0
Relative to Global Sector (%ile):							58%	Average Purchase Price of Insider Shares 0.00 Current share price is KRW123000
Av. cash balance/sales (%)		7	8	7	10	6		Average Sell Price of Insider Shares 102099.69
Relative to Global Sector (%ile)		34%	38%	34%	48%	30%		Shares Outstanding (m) 12
Core cash required (10% of Sales):						13,767		Insider Shares Traded -6m/Total Shares (%) 0.00
Surplus cash at year end (cash balance less co						118,516		
Possible fake cash flow over past 5yrs (only if	5yr surplus is greater t	:han zero):				142,900		Appendix 12: Comprehensive Income (latest Bloomberg data)
Possible fake cash/excess cash balance (%):						121		(KRWm) Comment
Normal amounts of cash flow generated.								Comprehensive Income (68,086)
Appendix 9: Debt Reconciliation						Get	global screer	Less:
(KRWm)		FY13	FY14	FY15	FY16	FY17	FY13-17	Net Income/Net Profit (Losses) 62,388
Balance sheet (BS) debt YE		281,607	293,233	313,973	1,176,834	1,146,632		Other comprehensive income comprised of:
Change in debt: BS		+5,903	+11,626	+20,739	+862,861	(30,202)	+870,927	Foreign Currency Trans. Adj. (123,965) Other comprehensive income is -209% of income which is unusually high. Unable to reconci
Change in debt: Cash flow (CF)		7,655	2,390	4,108	373,859	31,824	+419,835	Pension Related Adjustments (46,331) 87% of other comprehensive income which is unusually high.
Unrec chg BS and CF debt		(1,752)	+9,237	+16,632	+489,002	(62,026)	+451,092	Change In Fair Value of Derivatives (14,643)
Unrec chg/total debt (%)		(1)	+3	+5	+42	(5)	39	Unrealized Gain (Loss) On Securities 424
Possible reason:		ok	ok	None.	Acquisition?	ok		na na
Material unreconcilable change of debt in 2 of	f the last 5 years.							na na
Reasons:								na na
- Assets paid with debt (such as operating lea		-						Amount unable to reconcile: 54,042
		سيشتم ممامم	ot dobt					
- Proceeds raised from convertible bonds (CB	s) are sometimes regar	ded as equity, i	iot debt.					
- Large acquisitions can lead to difficulties in r	econciling debt.	ded as equity, i	iot debt.					
	econciling debt.	ded as equity, n						