Other Tests:



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Short Name	Goldrooster Ag	Description:	Relevant GMT Research Repor	ts (please go to our website and login):
GICS Ind Name	Textiles, Apparel & Luxury Goods	Goldrooster AG is a holding company. The Group is an operator of a sports		
GICS Industry	252,030	fashion brand specializing in apparel, footwear and accessories for the		
Cntry of Dom	DE	Chinese market. The Company addresses China's emerging middle class		
Most Recent Balance Sheet Period	2013 S1	young and aged between 18 and 35.		
Ticker	GO8 GR	young and aged sections 20 and 331	Short-Seller's Report (for Asian	n companies only)
Latest Period	V			
Current Fiscal Year	2012			
Very small auditor:	Warth & Klein Aktiengesellscha		Summary of accounting risk fo	r V/EV12
	•	aisa) is some as densielle (Francesco Heise)		
Country of incorporation:		nion) is same as domicile (European Union).	- Profit manipulation	Normal
Country of financials:	Currency of financials (Euro) is same a	s country of risk (European Union).	- Financial position	Normal
			- General accounting	Clean accounting with just 7 red flags
			- Shenanigans	Evidence: Fake Cash Flow. Excess Capital.
			= Accounting risk:	Medium
Profit Manipulation		Lastest financials for 30/09/2013 incomplete		This spreadsheet expires on 31st Mar 2018, in 82 days.
Profit Manipulation: Beneish M-Sc		Beneish M-Score of -2.13 in Y/FY12 suggests possible profit manipulation triggered		accruals. Rising leverage.
Cooking the Books: Montier's C-Sc	core (App 2)	A C-Score of 2/6 slighty better than average but watch out for: Deteriorating Accru	uals Margin. High asset growth.	
Financial Position				
Strength of Financial Position: Piot	troski F-Score (App 3)	An F-Score of 4/9 suggests financials are slightly deteriorating owing to: ROA. OPC	Fless than Profit. Leverage. Asset Tu	rnover.
Risk of Default: Altman Z-Score (Ap	<u>pp 4)</u>	An Altman Z-Score of 5.55 is in the Safe Zone: Financially sound.		
Accounting Shenanigans				
Acquisition Accounting (App 5)	Global screen	No evidence of acquisition accounting.		
Window Dressing (App 6)		No evidence of window dressing.		
Fake Cash Fraud: Overly profitable	e (App 7) Global screen	Scores 4/4 in Y/FY12. Major Fraud Alert: 73% of frauds score 4 points and 2.9% of al	I companies. Further investigation ne	eded. Triggered Fake Cash Flow in last 5yrs?: FY12 FY11 FY10 FY09
Excess Capital Raising (App 8)	<u>Global screen</u>	Net flows over 5yrs at 12% of Sales are in the 92%ile and unusually high suggesting	too much external finance is being	raised.
Debt Reconciliation (App 9)	<u>Global screen</u>	No material unreconcilable changes in debt in the last 5 years.		
Other Financial Items				
Number of Red Flags (Out of a pos	ssible 75)	Triggers 7 red flags in the last financial period which is low.		
Cash Balance		Cash & STI of EURO.1bn is extremely high at 27% of sales, in the 82%ile relative to	peers, which is a trait of fake cash flo	ow frauds.
Restricted Cash		Restricted Cash of EURObn is within normal range.		
Receivables		Receivables of EURObn are equal to 14% of Sales which is in within normal range.		
Doubtful Debts		No delinquencies have been reported.		
Payables		Large Payables of EURObn are within normal range.		
Inventory		Inventories of EURObn are equal to 1% of Sales which is within normal range.		
Profit Manipulation: Gross Workin	ng Capital	No evidence of profit/cash flow manipulation through working capital.		
Cash Extraction Fraud: Prepaid Exp		No evidence of illegal cash extraction fraud.		
Capitalisation of Expenses	<u> </u>	Capitalised expenses relative to pre-tax profits (0%) are within normal range.		
Affiliate Investments		There are no investments in associates.		
Auditing Costs		No information available		
Deferred Tax Assets		Deferred Tax Assets/Sales of 0% are within normal range.		
Deferred Tax Liabilities		na		
Derivatives		Derivatives equal to 0% of equity within normal range.		
Other Large Curious Assets and/or	Liahilities	Within normal range.		
Depn & Amort	<u> Lidomaco</u>	Low depreciation at 0.2% of sales suggests that the company might be inflating pro-	ofit	
Interest Cover		The company has no debt.	one.	
Leverage		The company has no debt.		
		• •		
Related Party Fraud		No evidence of related party transactions.		

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No or new CFO.



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Ratios	Global/Sector/		oster Ag Ratio		Ratio Ch			p Comparison				iles and Red Fl	
	Country	Y/FY12	Y/FY11	Y/FY09	-1yr Chg	-3yr Chg	20th %ile	50th %ile	80th %ile I	No of Peers	Y/FY12	-1yr Chg	-3yr Chg
Balance Sheet: Assets											(0-100%)	(+/-50%)	(+/-50%)
Av Cash & Equiv./Sales (%)	GICS Industry	26.8	18.8	10.4	+8.0	+16.4	3.2	10.4	24.0	379	82%	-40%	-40% Av Cash & Equiv./Sales (%) high. Risen over 1yr. Risen over 3yrs.
Unrestricted Cash/COGS (%)	GICS Industry	46.7	39.6	14.2	+7.1	+32.5	5.1	16.6	40.3	314	83%	-4%	-10% Unrestricted Cash/COGS (%) high.
ST Investments/Sales FY (%)	GICS Industry	0.0	0.0 15.5	0.0	+0.0	+0.0	0.1 7.2	1.6 12.1	8.5 20.0	172 356	na c10/	na -32%	na
Av. Trade & Notes Rec/Sales (%) Delinquent AR/AR (%)	GICS Industry Global	14.4 na	15.5 na	na na	-1.0 na	na na	0.9	5.9	20.0	1,912	61% na	-32% na	na na
Av. Inventory/Sales (%)	GICS Industry	1.3	1.8	2.7	-0.5	-1.5	13.0	19.6	29.8	375	1%	-11%	-21%
Inventory Days	GICS Industry	6	9	0	-2	+6	62	103	187	314	1%	-20%	+2%
Finished Goods/Inventory (%)	GICS Industry	36	40	40	-4.1	-4.0	33	60	89	417	23%	-36%	-35%
Av. Other ST Assets/Sales (%)	GICS Industry	na	na	na	na	na	2.0	3.6	7.4	376	na	na	na
PPE/Sales (%)	GICS Industry	0.5	0.7	na	-0.2	na	9.2	22.8	45.7	360	0%	-5%	na PPE/Sales (%) low.
Affliliate Inv/Equity (%)	Global	na	na	na	na	na	0.5	3.0	13.1	7,896	na	na	na
LT Inv & Rec/Sales (%)	GICS Industry	na	na	na	na	na	0.2	1.5	10.0	249	na	na	na
Deferred Tax Assets/Sales FY (%)	GICS Industry	0.0	0.0	0.0	+0.0	+0.0	0.2	0.9	2.7	277	na	na	na
Prepaid Expenses/Sales (%)	GICS Industry	0.0	0.0	0.0	+0.0	+0.0	0.3	1.3	3.4	167	na	na	na
Prepaid Expenses/Inventory (%) Intangibles/Sales FY (%)	GICS Industry GICS Industry	0.0 0.7	0.0 0.8	0.0 0.0	+0.0 -0.1	+0.0 +0.7	1.2 0.1	3.7 1.0	10.7 9.2	99 316	na 44%	na -22%	na +18%
Av. Other LT Assets/Sales FY (%)	GICS Industry	0.7	0.0	0.6	+0.1	-0.5	0.1	1.8	5.8	332	11%	+4%	-27%
Av. Assets/Sales (%)	GICS Industry	44	38	30	+5.9	+13.6	65.5	95.1	139.4	380	3%	+18%	+16%
Balance Sheet: Liabilities and Equity													
Av. Payables (Trade, Bills, Accr/Sales (%)	GICS Industry	11.7	13.2	13.2	-1.5	-1.5	5.3	10.0	15.5	379	59%	-38%	-25%
Trade Payable Days	GICS Industry	59	67	na	-7.4	na	24.5	45.6	81.5	348	64%	-37%	na
ST Debt/Total Debt (%)	Global	No Debt	No Debt	No Debt	na	na	13.0	44.2	88.3	13,723	na	na	na
Av. Other ST Liabs/Sales (%)	GICS Industry	0.7	0.7	na	+0.1	na	3.8	6.8	10.9	380	1%	-2%	na
Av. Deferred Tax Liab/Sales FY (%)	GICS Industry	na	na	na	na	na	0.7	3.6	12.1	256	na	na	na
Av. Other LT Liabs/Sales (%)	GICS Industry	na	na	na	na	na	0.4	1.8	5.1	298	na	na	na
Preferred Equity/Equity (%)	Global	0.0	0.0	0.0	+0.0	+0.0	0.2	5.1	20.7	908	na	na	na
Minority/Total Equity (%)	Global GICS Industry	0.0	0.0 1.5	0.0 1.8	+0.0	+0.0 -0.5	0.3	2.4	11.4 2.6	9,628 373	na 17%	na -28%	na -34%
Assets/Equity (x) Balance Sheet: Other	GICS Industry	1.3	1.5	1.0	-0.1	-0.5	1.4	1.8	2.0	3/3	1/70	-28%	-34%
Av. GFA/D&A (yrs)	GICS Industry	5.4	12.1	9.2	-6.6	-3.8	8.4	14.3	22.8	371	70/	-47%	-42%
Restricted Cash/Equity (%)	GICS Industry	0.0	0.0	0.0	+0.0	+0.0	0.1	0.3	5.9	60	7% na	-4770 na	na
Cash Conversion Cycle (Days)	GICS Industry	0.0	-1	#N/A N/A	1	na	70.6	110.2	186.0	312	1%	-6%	na
Av. Gross Working Capital/Sales (%)	GICS Industry	28.1	31.1	15.2	-3.0	+12.8	40.4	53.6	72.2	379	5%	-31%	+29%
Contingent Liab/Equity (%)	GICS Industry	1.6	2.8	0.2	-1.2	+1.4	2.0	13.6	59.2	253	17%	-13%	+16%
Pension Liabilities/Equity (%)	Global	0.0	0.0	0.0	+0.0	+0.0	0.7	2.8	10.0	7,570	na	na	na
Net Derivatives/Equity (%)	Global	0.0	0.0	0.0	+0.0	+0.0	-1.4	0.0	1.1	2,405	na	na	na
Return on Production Assets (%)	GICS Industry	1,166.7	896.4	1,035.8	+270.3	+130.9	4.5	14.9	33.7	382	100%	-49%	-49% Return on Production Assets (%) high. Risen over 1yr. Risen over 3yrs.
Non-Prod. Assets/COGS FY (%)	GICS Industry	71.8	44.5	27.3	+27.3	+44.5	34.6	67.1	132.2	299	53%	-38%	-30% Risen over 1yr. Risen over 3yrs.
Gross Debt/Profit (x)	GICS Industry	No Debt	No Debt	No Debt	na	na	0.9	4.0	13.7	306	na	na	na
Income Statement											(0-100%)	(+/-50%)	(+/-50%)
Sales/Employee (US\$)	GICS Industry	279,314	211,472	131,385	+67,841	+147,929	56,779	148,854	359,649	286	71%	-44%	-45% Risen over 1yr. Risen over 3yrs.
Gross Margin (%)	GICS Industry	27.8	27.7	27.0	+0	+1	15	30	52	322	47%	+6%	-3%
GM Volatility 5yrs (%)	GICS Industry	na		0.0		0.0	2.9	6.3	20.0	303	na		
Other Op Y/Op Y (%) D&A/Sales T12M (%)	GICS Industry GICS Industry	0.0 0.2	0.0 0.1	0.6 0.2	+0.0 +0.1	-0.6 -0.0	1.8 1.4	6.4 2.8	20.7 4.7	119 376	na 99%	na -6%	na +7% D&A/Sales T12M (%) low.
Operating Margin T12M (%)	GICS Industry	20.1	21.8	20.9	+0.1 -1.7	-0.8	2.8	7.2	14.9	374	99%	+23%	+7% D&A/Sales 112M (%) low. +4% Operating Margin T12M (%) high.
Non-Op Y/Op Y (%)	GICS Industry	0.7	0.7	0.0	+0.1	+0.7	2.8	10.4	36.5	329	5%	-5%	+0%
EFF Int Rate less MLR (ppt)	Country	na	na	na	na	na	0.8	2.9	6.8	231	na	na	na
Cash Return less Policy Rate (ppt)	Country	-1.4	-1.3	-2.6	-0.1	+1.2	-2.5	-1.5	2.0	221	53%	-9%	+20%
Affil Y/Op Y (%)	Global	0.0	0.0	0.0	+0.0	+0.0	0.3	2.2	11.9	6,391	na	na	na
Eff Tax Rate (%)	Country	25.3	25.6	na	-0.2	na	21.2	29.3	35.9	227	31%	-5%	na
CF Tax/IS Tax (%)	GICS Industry	99.0	93.0	94.6	+6.0	+4.4	64.9	98.7	151.1	285	50%	-3%	-3%
X Items/Op Y (%)	Global	na		><		_	0.8	6.2	37.4	1,297	na		
Minority Int/Profit B4 MI (%)	Global	na 45.4	na	na 45.7	na	na	-0.1	1.8	12.8	8,362	na	na	na . 40/ Not le cours Marrie (6/) biels
Net Income Margin (%)	GICS Industry	15.1 0.0	16.4 0.0	15.7	-1.2	-0.6	1.3	4.7	11.2	383 13,642	11% na	+20% na	+4% Net Income Margin (%) high. na
Capitalised Int/PTP (%) Cap of Intang. Assets/PTP (%)	Global	0.0	0.0	na na	+0.0 +0.0	na na	0.0 0.9	0.0 4.0	0.0 16.7	728	na na	IId	110
EBIT Interest Cover (x)	GICS Industry	1,045.4	#N/A N/A	#N/A N/A	+0.0 na	na	1.7	7.4	41.1	351	3%	na	na
EDIT INTEREST COVER [N]	Sico madatry	1,043.4	7714/74 14/74	771 V/A	110	IId	1.7	7.4	41.1	331	370	110	

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	Global/Sector/	Goldroos	ster Ag Ratios		Ratio Ch	ange	Peer Grou	p Comparison	Ratios		Percent	iles and Red F	lags	Red Flag Comment
Ratios	Country	Y/FY12	Y/FY11	Y/FY09	-1yr Chg	-3yr Chg		50th %ile	80th %ile N	lo of Peers	Y/FY12	-1yr Chg	-3yr Chg	
Cash Flow		•									(0-100%)	(+/-50%)	(+/-50%)	
CFO/Net Profit (x)	GICS Industry	0.8	1.2	1.0	-0.4	-0.2	0.3	1.1	2.2	1,697	66%	+18%	+14%	6
Cash Interest Exp./CFO (%)	GICS Industry	na	na	na	na	na	0.2	4.8	25.8	271	na	na	na	
apex/Sales (%)	GICS Industry	0.2	0.0	0.0	+0.2	+0.1	1.4	3.2	7.2	371	2%	+6%	+3%	6
ecrease Investments/Sales (%)	GICS Industry	0.0	0.0	0.0	+0.0	+0.0	0.0	0.5	4.8	141	na	$\geq \leq$	$\geq \leq$	
Other Investing Activities/Sales (%)	GICS Industry	0.0	1.1	0.0	-1.1	+0.0	0.1	1.1	4.4	292	na		><	
ebt Repay/ST Debt -1FY (%)	Global	na	na	na	na	na	20.0	88.4	210.9	10,373	na	na	na	
ree Cash Flow Margin (%)	GICS Industry	12.2	19.1	15.8	-6.9	-3.7	-4.2	2.4	8.7	377	12%	+36%	+24%	6 Fallen over 1yr.
CF-Divs/Sales (%)	Global	na	na	5.1	na	na	-7.2	0.9	6.8	10,563	na	na	na	
Io. of Mat. Capital Inc -5yrs	Global	0		><		_	0.0	0.0	1.0	9,451	na		$\geq \leq$	
Other Fin. Activities/Sales (%)	GICS Industry	0.0	1.3	0.7	-1.3	-0.7	0.0	0.3	1.4	329	9%		_	
Corporate Governance											(0-100%)	(+/-50%)	(+/-50%)	
Auditing Exp/Sales (bp)	GICS Industry	na	$\geq$	$\sim$	$\geq \leq$	><	2.5	6.3	13.2	179	na	$\geq$	$\geq \leq$	
PT Balances/Equity (%)	Global	0.0	><	><	$\geq \leq$	><	0.3	1.9	11.0	1,434	na		><	
lumber of Acq&Disp -5yrs	Global	0		><	$\geq \leq$	$\geq \leq$	0.0	3.0	5.0	12,251	na		$\geq \leq$	
cq&Disp Con./Sales Av5yrs (%)	Global	0.0	>	$>\leq$	$\geq \leq$	><	0.2	1.4	6.9	12,251	na		$\geq \leq$	
xecutive Comp/Sales (bp)	GICS Industry	na		$\sim$	$\geq \leq$	$\geq \leq$	7.4	22.6	73.1	84	na		$\geq \leq$	
xecutive Comp/PTP (bp)	GICS Industry	na		>>	$\geq \leq$	$\geq \leq$	67.6	188.6	669.0	84	na		$\geq \leq$	
EO Tenure (yrs)	Global	na		$\geq \leq$	$\geq \leq$	$\geq$	1.4	4.5	10.8	5,466	na		$\geq \leq$	
FO Tenure (yrs)	Global	na		$\geq$	$\approx$	$\geq$	1.1	3.3	8.3	716	na		$\geq \leq$	
Av. Executive Tenure (yrs)	Global	na	$\geq \leq$	$\geq$	$\approx$	$\geq$	4.1	7.4	11.9	3,291	na	$\geq \leq$	$ \ge $	•
Av. Board Tenure (yrs)	Global	na				$\sim$	3.9	6.4	9.9	3,672	na		$\geq \leq$	

Source: GMT Research, Bloomberg

Summary of financials in Y/FY12		Result: Excellent score. Few red flags.	Explanation
Average Ratio Percentile Score (0 is good, 100 is bad)	35%	In Y/FY12, Goldrooster Ag recorded an average percentile score (0 is good, 100 is	Each of the 50 financial ratios listed below is percentile ranked relative to an appropriate peer group
- Percentile vs Industry Peers (0% is good, 100% is bad)	1%	bad) of 35% across all 75 financial ratios listed below. This places it in a percentile	
Number of Red Flags (Out of a possible 75)	7	of 1 relative to around 379 GICS industry peers globally, which is a very good	good while high scores are poor. Red flags are mainly triggered when a company's ratio is above the
- Percentile vs Global Peers (0% is good, 100% is bad)	11%	result. The company triggered a total of 7 red flags out of 75 placing it in a percentile of 11 relative to our sample of 16,000 companies globally, which is a	80th percentile; however, for certain ratios a red flag is triggered when it is below the 20th percentile.  Red flags are highlighted below in red.
		very good result.	
Summary of change in financials over 1 year		Result: Number of red flags normal.	Explanation
Number of Red Flags (Out of a possible 62)	5	Over the financial year prior to Y/FY12, Goldrooster Ag triggered a total of 5 red	Red flags are normally triggered by a score between +30 and +50 which suggests an aggressively
- Percentile vs Global Peers (0% is good, 100% is bad)	27%	flags out of 62 placing it in a percentile of 27 relative to our sample of 16,000	deteriorating financial ratio. These are highlighted in red below.
		companies globally, which is a moderate result.	
Summary of change in financials over 3 yrs		Result: Number of red flags normal.	Explanation
Number of Red Flags (Out of a possible 62)	4	Over the 3 financial years prior to Y/FY12, Goldrooster Ag triggered a total of 4 red	Red flags are normally triggered by a score between +30 and +50 which suggests an aggressively
- Percentile vs Global Peers (0% is good, 100% is bad)	23%	flags out of 62 placing it in a percentile of 23 relative to our sample of 16,000 companies globally, which is a moderate result.	deteriorating financial ratio. These are highlighted in red below.

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Appendices									
Appendix 1: Beneish M-Score									
	Calculation	FY08	FY09	FY10	FY11	FY12	Y/FY12	Index Calculation	Comments on latest perios
Days Sales in Receivables Index	+(0.92*0.93)	na	na	na	1.08	0.93	0.93	(Net Receivables <sub>t</sub> / Sales <sub>t</sub> ) / Net Receivables <sub>t-1</sub> / Sales <sub>t-1</sub> )	Receivables of 53 days have fallen by 4 days YoY
Gross Margin Index	+(0.528*1.00)	na	na	0.99	0.99	1.00	1.00	$[(Sales_{t-1} - COGS_{t-1}) / Sales_{t-1}] / [(Sales_t - COGS_t) / Sales_t]$	12m Trailing Gross Margin of 27.8% has improved by Oppts YoY
Asset Quality Index	+(0.404*0.67)	na	na	0.77	0.62	0.67	0.67	$[1-(Curr Ass_t+PP\&E_t+Sec_t)/Assets_t]/[1-((Curr Asss_{t-1}+PP\&E_{t-1}+Sec_{t-1})/Assets_{t-1})]$	Other LT Assets/Total Assets of 1.6% has fallen by 0.8ppts YoY
Sales Growth Index	+(0.892*1.45)	na	na	1.36	1.30	1.45	1.45	Sales <sub>t</sub> / Sales <sub>t-1</sub>	12m Trailing Sales have risen 45% YoY
Depreciation Index	+(0.115*0.54)	na	na	0.95	1.04	0.54	0.54	$(Depr_{t-1}/(PP\&E_{t-1} + Depr_{t-1})) / (Depr_t/(PP\&E_t + Depr_t))$	12m Trailing Depreciation/Sales of 27.5% has risen by 12.8ppts YoY
SG&A Index	-(0.172*0.77)	na	na	1.11	0.96	0.77	0.77	(SG&A Expense <sub>t</sub> / Sales <sub>t</sub> ) / (SG&A Expense <sub>t-1</sub> / Sales <sub>t-1</sub> )	12m Trailing SG&A/Sales of 7.7% have risen by 1.8ppts YoY
Total Accruals to Total Assets	+(4.679*0.05)	na	na	na	-0.06	0.05	0.05	Profit from Continuing Ops <sub>t</sub> - Cash Flows from Ops <sub>t</sub> ) / Total Assets <sub>t</sub>	Total Accruals (Net Profit less CFO)/Total Assets are 5%
Leverage Index	-(0.327*1.26)	na	na	1.01	1.37	1.26	1.26	[(Curr Liab <sub>t</sub> +Total LT Debt <sub>t</sub> )/Total Ass <sub>t-1</sub> ]/[(Curr Liab <sub>t-1</sub> +Total LT Debt <sub>t-1</sub> )/Total Ass <sub>t-1</sub> ]	LT Debt + Current Liabilities/Total Assets of 26% have fallen by 6.7ppts YoY
Beneish M-Score for Y/FY12	-4.84 =	na	na	na	-2.68	-2.13	-2.13	An M-Score of >-2.22 signals that the company is likely to be a manipulator	Beneish M-Score of -2.13 in Y/FY12 suggests possible profit manipulation
Appendix 2: Montier C-Score									. 30 , , ,
		FY08	FY09	FY10	FY11	FY12	Y/FY12	Point Calculation	Comments
Profit		na	na	1	0	1	1	A growing divergence between Profit and Operating Cash Flow (1 point)	12m Trailing Accruals Margin of -2.8% has fallen from 2.7% YoY
Receivables		na	na	na	1	0	0	Receivable Days are increasing (1 point)	Receivables of 52 days have fallen by 4 days YoY
Inventory		na	na	0	0	0	0	Inventory Days are increasing (1 point)	Inventory of 1 days has fallen by 0 days YoY
Other current assets		na	na	na	na	na	na	Other Current Assets to Sales are increasing (1 point)	na
Depreciaton		na	na	na	1	0	0	Depreciation relative to PPE jobs usfa bs	Depreciation of 5.4yrs has fallen by 6.6yrs YoY
Asset growth		na	na	1	1	1	1	High asset growth in excess of 10% (1 point)	Asset growth of 59% YoY is in excess of 10%
Montier's C-Score	_	na	na	na	3	2	2	Score 0-1 is good; 2-4 is average, 5-6 is bad	A C-Score of 2/6 slighty better than average
Appendix 3: Piotroski F-Score									
P		FY08	FY09	FY10	FY11	FY12	Y/FY12	Point Calculation	Comments
Net Income Score		1	1	1	1	1	1	Positive Return on Assets in the current year (1 point)	12m Trailing Return on Assets of 34.6%
Operating Cash Flow Score		na	1	1	1	1	1	Positive Operating Cash Flow in the current year (1 point)	12m Trailing CFO Margin of 12.3%
Return on Assets Score		na	na	na	na	0	0	Higher Return on Assets than previous year (1 point)	12m Trailing ROA has fallen to 34.6% from 43.3% YoY
Quality of Earnings Score		na	na	na	1	0	0	Operating Cash Flow are greater than ROA (1 point)	12m Trailing CFO Margin of 12.3% is below Net Profit Margin of 15.1%
Long-Term Debt to Assets Score		na	na	0	0	0	0	Lower ratio of Long Term Debt than previous year (1 point)	LT Debt/Total Assets has risen to 0% from 0% YoY
Current Ratio Score		na	na	1	1	1	1	Higher Current Ratio this year compared to the previous year (1 point)	Current Ratio has risen to 3.78x from 2.97x YoY
Shares Outstanding Score		na	na	na	na	na	na	No new shares were issued in the last year (1 point)	na
Gross Margin Score		0	0	1	1	1	1	A higher Gross Margin compared to the previous year (1 point)	12m Trailing Gross Margin of 27.8% has improved by Oppts YoY
Asset Turnover Score		na	na	1	0	0	0	A high Asset Turnover ratio compared to the previous year (1 point)	Asset turnover has fallen to 2.29x from 2.65x YoY
Piotroski F-Score	_	na	na	na	na	4	4	Score 0-1 weak and deteriorating; 8-9 strong and improving	An F-Score of 4/9 suggests financials are slightly deteriorating
Appendix 4: Altman Z-Score							•		
		FY08	FY09	FY10	FY11	FY12	Y/FY12	Altman Z-Score for a manufacturing company	Comments
Solvency		na	2.20	0.59	0.78	0.87	0.87	Working Capital (Current Assets less Current Liabilities)/Tangible Assets	Ability to meet short term obligations
Cumulative profitability		na	0.62	0.55	0.73	0.51	0.51	Retained Earnings/Tangible Assets	Determines cumulative historic profitability
Profitability		na	2.29	2.09	1.51	1.25	1.25	EBIT/Tangible Assets	Measures earnings away from the effects of taxes and leverage
Market confidence		na	na	na	na	1.02	1.02	Market Capitalisation/Total Liabilities	Whether a firm's value able to cover liabilities
Efficiency		na	3.32	2.90	2.09	1.89	1.89	Sales/Tangible Assets	An asset turnover metric to measure efficiency
Leverage		na	na	na	na	na	na	Book Value of Equity/Total Liabilities	Leverage
Altman Z-Score for Y/FY12		na	na	na	na	5.55	5.55	Anything <1.81 for a manufacturer or <1.11 for other companies is problematic	Safe Zone: Financially sound
Appendix 5: Acquisition Account	ing								Get global screen
	Point Calculation	FY08	FY09	FY10	FY11	FY12	Y/FY12	Point Calculation	Comments
Material acquisition?	1 point	na	0	0	0	0	0	An acquisition in excess of 5% of sales.	No recent acquisitions
Rise in intangible assets -1yr?	1 point	na	na	0	1	0	0	Either a rise in Intangible Assets over 1 year	na
Material intangibles on balance sheet?	1 point	na	na	na	1	0	0	Or Intangibles are >=50%ile relative to peers	Intangible Assets/Sales of 1% are in the 44%ile
Rise in deferred tax assets -1yr?	1 point	na	0	0	0	0	0	Either a rise in Deferred Tax Asset over 1 year	na
•	1 point				na	na	na	Or a large Deferred Tax Asset in the 80%ile relative to industry peers	
Large deferred tax assets		na	na	na	IId	IId	IId	of a large befored tax Asset in the 80% le relative to industry peers	na

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Appendix	<b>(6:</b>	Debt	Window	/ Dress	ing
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	FY08	FY09	FY10	FY11	FY12	Y/FY12	Point Calculation	Comments
Has high debt repayment/ST debt?	0	0	0	0	0	0	Debt Repayment relative to the ST Debt one year prior is in excess of 130%	na
Has high effective interest rate?	0	0	0	0	0	0	Effective Interest Rate is in excess of the 80%ile relative to country peers	na
Has moderate debt?	0	0	Ō	0	0	0	If Debt to Sales >15%ile of industry peers	na
Window Dressing	0	0	0	0	0	0	A score of 3 suggests strong likeihood of window dressing	Unlikely to be debt window dressing

#### Appendix 6a: Investment Window Dressing

Appendix out intestinent trindott bressing								
	FY08	FY09	FY10	FY11	FY12	Y/FY12	Point Calculation	Comments
High level of investment repayment/sales?	0	0	0	0	0	0	If Invest Repay/Sales in excess of the 80%ile relative to industry peers	na
High inv. repay./investments -1FY?	0	0	0	0	0	0	If Invest Repay in excess of 100% of previous year's Investments	na
Window Dressing Investments	0	0	0	0	0	0	A score of 2 suggests a strong possibility of window dressing	Unlikely to be window dressing investments

#### Appendix 7: Fake Cash Flow

	Point Calculation	FY08	FY09	FY10	FY11	FY12	Y/FY12	Point Calculation	
High operating margin	Critical criterea: 1	na	1	1	1	1	1	Operating Margin >80%ile relative in industry peers	A 12m Trailing Operating Margin of 20% is in the 90%ile
High return on production assets	point	na	1	1	1	1	1	Op Profit/(PPE + Inv) in the >80%ile relative to industry peers	A 12m Return on Production Assets of 1167% is in the 100%ile
High level of non-production assets	1 point	0	0	0	1	1	1	(Total Assets-Production Assets)/(COGS or Sales) >80%ile versus peers	Non Production Assets/COGS (or Sales) of 72% is in the 53%ile
Build-up of non-production assets	1 point	0	0	0	0	0	0	Increase in Non Prod Assets rel to Sales or COGS >80%ile peers	Non Production Assets/COGS (or Sales) changed by 7% over 1 year
Low dividends and buybacks	1 point	1	1	1	1	1	1	Dividends and Buybacks are less than 30% profit	Dividends and buybacks of 0%
A relatively unknown auditor		1	1	1	1	1	1	Relatively obscure auditor	Very small auditor: Warth & Klein Aktiengesellscha
Incorporation and Domicile	1pt if >1	0	0	0	0	0	0	Different country of incorporation vrs domicile	Country of incorporation (European Union) is same as domicile (European Union).
Debt structure	ipt II > 1	1	1	1	1	1	1	If Short Term Debt >75% Total Debt, or no debt at all	No Debt
Sector		1	1	1	1	1	1	Operates in sector prone to fraud	Textiles, Apparel & Luxury Goods industry is prone to fraud.
Fake Cash Flow Fraud	Max 4pts	0	3	3	4	4	4	A score of 3 or 4 is problematic and requires further investigation	Major Fraud Alert: 73% of frauds score 4 points and 2.9% of all companies

Appendix 8: Excess Capital Raising					Get g	<u>global screen</u>
(EURm)	FY08	FY09	FY10	FY11	FY12	FY08-12
Sales	#N/A N/A	+59	+80	+104	+151	+394
- OPCF	#N/A N/A	+9	+11	+20	+19	+59
- Capex	+0	(0)	(0)	+0	(0)	(0)
- Dividends (incl MI at subs)	+0	(6)	(9)	+0	+0	(15)
- Buybacks	#N/A N/A	#N/A N/A	#N/A N/A	#N/A N/A	#N/A N/A	+0
- (Acquisitions)/disposals	+0	+0	+0	+0	+0	+0
= Net internal cash generation	+0	+3	+2	+20	+18	+44
Externally generated cash flows						
- Debt issuance, net	#N/A N/A	#N/A N/A	#N/A N/A	#N/A N/A	#N/A N/A	+0
- Equity issuance	#N/A N/A	#N/A N/A	#N/A N/A	+0	+3	+3
= Net external financing	+0	+0	+0	+0	+3	+3
Net surplus/(deficit)	+0	+3	+2	+20	+21	+47
Net flows/Sales (%)	na	+5	+3	+19	+14	12
Relative to Global Sector (%ile):						92%
Av. cash balance/sales (%)	na	10	10	19	27	
Relative to Global Sector (%ile)	na	49%	46%	72%	82%	
Core cash required (10% of Sales):					5	
Surplus cash at year end (cash balance less core cash):					46	
Possible fake cash flow over past 5yrs (only if 5yr surplus is gre	eater than zero):				47	
Possible fake cash/excess cash balance (%):					102	
Unable to reconcile FCF equal to EUR0bn over 5yrs which equ	ates to 102% of surplu	is cash balance	at YE; this is a	trait of frauds		

- Large acquisitions can lead to difficulties in reconciling debt. - If no reason is found, further work is needed.

Appendix 9: Debt Reconciliation	n (based on lates	t annual data	1)			<u>Get</u>	global screen
(EURm)		FY08	FY09	FY10	FY11	FY12	FY08-12
Balance sheet (BS) debt YE	#N/A N/A	#N/A N/A	0	0	0	0	
Change in debt: BS		na	na	+0	+0	+0	+0
Change in debt: Cash flow (CF)		#N/A N/A	#N/A N/A	#N/A N/A	#N/A N/A	#N/A N/A	+0
Unrec chg BS and CF debt		na	na	na	na	na	+0
Unrec chg/total debt (%)		+0	+0	+0	+0	+0	0
Possible reason:		ok	ok	ok	ok	ok	
No material unreconcilable changes in deb	t in the last 5 years.						
Reasons:							
- Assets paid with debt (such as operating I	eases) is a non-cash ite	m. Capex should b	e restated.				
- Proceeds raised from convertible bonds (	CBs) are sometimes reg	arded as equity, n	ot debt.				

### Appendix 10: Ownership Type (latest Bloomberg data)

		(%)	Active Versus Passive	
#N/A Field	d Not Applicable	0	Free Float (%)	29
	0	0	No. Instit. Owners	#N/A N/A
	0	0	Institutional (%)	#N/A N/A
	0	0	- Passive Instit. (ETFs) (%)	0
	0	0	- Active Instit. (%)	#VALUE!
Other		100		

### Appendix 11: Insiders (latest Bloomberg data)

Comment			
Insider Shares O/S (%)	#N/A Field Not Applicable		
Chg Insider Hldgs -6m (%)	#N/A Field Not Appl Changes in insider holdings can be due to options, etc. as opposed to actively buying or selling		
Number of Insider Shares Purchased (m)	na shares		
Number of Insider Shares Sold (m)	na		
Average Purchase Price of Insider Shares	#N/A Field Not Appl Current share price is EUR#N/A Real Time		
Average Sell Price of Insider Shares	#N/A Field Not Applicable		
Shares Outstanding (m)	21		
Insider Shares Traded -6m/Total Shares (%)	#VALUE!		

### Appendix 12: Comprehensive Income (latest Bloomberg data)

	(EURm)	Comment	
Comprehensive Income	23		
Less:			
Net Income/Net Profit (Losses)	23		
Other comprehensive income comprised of:			
Foreign Currency Trans. Adj.	0	Other comprehensive income is zero. Able to fully reconcile other comprehensive income.	
na	na		
Amount unable to reconcile:	0		

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