## GMT Research Accounting Screen

Short Name
GICS Ind Name
GICS Industry
Cntry of Dom
Most Recent Balance Sheet Period
Ticker
Latest Period
Current Fiscal Year Current Fiscal Year Very small auditor: Country of financials:

Goldrooster Ag
Textiles, Apparel \& Luxury Goods 252,030
DE
2013 S1
GO8 GR
2012

Description:
Goldrooster AG is a holding company. The Group is an operator of a sports fashion brand specializing in apparel, footwear and accessories for the Chinese market. The Company addresses China's emerging middle clas young and aged between 18 and 35 .

Relevant GMT Research Reports (please go to our website and login):

Short-Seller's Report (for Asian companies only)

Summary of accounting risk for Y/FY12

| - Profit manipulation | Normal |
| :--- | :--- |
| - Financial position | Normal |

Profit Manipulation
Profit Manipulation: Beneish M-Score (See App 1)
Cooking the Books: Montier's C-Score (App 2)
Financial Position
Strength of Financial Position: Piotroski F-Score (App 3)
Risk of Default: Altman Z-Score (App 4)
Accounting Shenanigans

Acquisition Accounting (App 5 )
Window Dressing (App 6)
Fake Cash Fraud: Overly profitable (App 7) Excess Capital Raising (App 8)
Debt Reconciliation (App 9)
Other Financial Items
Number of Red Flags (Out of a possible 75)
Cash Balance
Restricted Cash
Receivables
Doubtful Debts
Payables
Inventory
Profit Manipulation: Gross Working Capital
Cash Extraction Fraud: Prepaid Expenses
Capitalisation of Expenses
Affiliate Investments
Auditing Costs
Deferred Tax Assets
Deferred Tax Liabilities
Derivatives
Other Large Curious Assets and/or Liabilities
Depn \& Amort
Interest Cover
Leverage
Related Party Fraud
Other Tests:
Lastest financials for 30/09/2013 incomplete This spreadsheet expires on 31st Mar 2018, in 82 days. Beneish M-Score of -2.13 in $\mathrm{Y} / \mathrm{FY} 12$ suggests possible profit manipulation triggered by: High sales growth. High level of accruals. Rising leverage. A C-Score of $2 / 6$ slighty better than average but watch out for: Deteriorating Accruals Margin. High asset growth.

An F-Score of 4/9 suggests financials are slightly deteriorating owing to: ROA. OPCF less than Profit. Leverage. Asset Turnover
An Altman Z-Score of 5.55 is in the Safe Zone: Financially sound.

## No evidence of acquisition accounting.

No evidence of window dressing
Scores $4 / 4$ in Y/FY12. Major Fraud Alert: $73 \%$ of frauds score 4 points and $2.9 \%$ of all companies. Further investigation needed. Triggered Fake Cash Flow in last 5 yrs?: FY12 FY11 FY10 FY09 Net flows over 5yrs at $12 \%$ of Sales are in the $92 \%$ ile and unusually high suggesting too much external finance is being raised. No material unreconcilable changes in debt in the last 5 years.

## Triggers 7 red flags in the last financial period which is low.

Cash \& STI of EURO.1bn is extremely high at $27 \%$ of sales, in the $82 \%$ ile relative to peers, which is a trait of fake cash flow frauds
Restricted Cash of EURObn is within normal range.
Receivables of EURObn are equal to $14 \%$ of Sales which is in within normal range
No delinquencies have been reported
Large Payables of EURObn are within normal range
Inventories of EURObn are equal to $1 \%$ of Sales which is within normal range.
No evidence of profit/cash flow manipulation through working capital.
No evidence of illegal cash extraction fraud.
Capitalised expenses relative to pre-tax profits ( $0 \%$ ) are within normal range.
There are no investments in associates.
No information available
Deferred Tax Assets/Sales of $0 \%$ are within normal range
na
Derivatives equal to $0 \%$ of equity within normal range
Within normal range.
Low depreciation at $0.2 \%$ of sales suggests that the company might be inflating profit.
The company has no debt.
The company has no debt
No evidence of related party transactions.
No or new CFO.

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| Ratios | Global/Sector/ | Goldrooster Ag Ratios |  |  | Ratio Change |  | Peer Group Comparison Ratios |  |  | Percentiles and Red Flags |  |  |  | Red Flag Comment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Country | Y/FY12 | Y/FY11 | Y/FY09 | -1yr Chg | -3yr Chg | 20th \%ile | 50th \%ile | 80th \%ile | No of Peers | Y/FY12 | -1yr Chg | -3yr Chg |  |
| Cash Flow |  |  |  |  |  |  |  |  |  |  | (0-100\%) | (+/-50\%) | (+/-50\%) |  |
| CFO/Net Profit (x) | GICS Industry | 0.8 | 1.2 | 1.0 | -0.4 | -0.2 | 0.3 | 1.1 | 2.2 | 1,697 | 66\% | +18\% | +14\% |  |
| Cash Interest Exp./CFO (\%) | GICS Industry | na | na | na | na | na | 0.2 | 4.8 | 25.8 | 271 | na | na | na |  |
| Capex/Sales (\%) | GICS Industry | 0.2 | 0.0 | 0.0 | +0.2 | +0.1 | 1.4 | 3.2 | 7.2 | 371 | 2\% | +6\% | +3\% |  |
| Decrease Investments/Sales (\%) | GICS Industry | 0.0 | 0.0 | 0.0 | +0.0 | +0.0 | 0.0 | 0.5 | 4.8 | 141 | na | $\bigcirc$ | $\bigcirc$ |  |
| Other Investing Activities/Sales (\%) | GICS Industry | 0.0 | 1.1 | 0.0 | -1.1 | +0.0 | 0.1 | 1.1 | 4.4 | 292 | na | $\bigcirc$ | $\bigcirc$ |  |
| Debt Repay/ST Debt -1FY (\%) | Global | na | na | na | na | na | 20.0 | 88.4 | 210.9 | 10,373 | na | na | na |  |
| Free Cash Flow Margin (\%) | GICS Industry | 12.2 | 19.1 | 15.8 | -6.9 | -3.7 | -4.2 | 2.4 | 8.7 | 377 | 12\% | +36\% | +24\% | Fallen over 1yr. |
| FCF--Divs/Sales (\%) | Global | na | na | 5.1 | na | na | -7.2 | 0.9 | 6.8 | 10,563 | na | na | na |  |
| No. of Mat. Capital Inc -5yrs | Global |  | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | 0.0 | 0.0 | 1.0 | 9,451 | na | $\bigcirc$ | $\bigcirc$ |  |
| Other Fin. Activities/Sales (\%) | GICS Industry | 0.0 | 1.3 | 0.7 | -1.3 | -0.7 | 0.0 | 0.3 | 1.4 | 329 | 9\% | $\sum$ | $\xrightarrow{\square}$ |  |
| Corporate Governance |  |  |  |  |  |  |  |  |  |  | (0-100\%) | (+/-50\%) | (+/-50\%) |  |
| Auditing Exp/Sales (bp) | GICS Industry | na | $\xrightarrow{3}$ | $\square$ | $\stackrel{\square}{3}$ | $\xrightarrow{\square}$ | 2.5 | 6.3 | 13.2 | 179 | na | $\xrightarrow{1}$ | $\stackrel{\square}{\square}$ |  |
| RPT Balances/Equity (\%) | Global | 0.0 | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | 0.3 | 1.9 | 11.0 | 1,434 | na | $\bigcirc$ | $\bigcirc$ |  |
| Number of Acq\&Disp -5yrs | Global | 0 | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\rightarrow$ | 0.0 | 3.0 | 5.0 | 12,251 | na | $\checkmark$ | $\bigcirc$ |  |
| Acq\&Disp Con./Sales Av. -5yrs (\%) | Global | 0.0 | $\bigcirc$ | $\bigcirc$ | $\leqslant$ | $\bigcirc$ | 0.2 | 1.4 | 6.9 | 12,251 | na | $\bigcirc$ | $\bigcirc$ |  |
| Executive Comp/sales (bp) | GICS Industry | na | $\cdots$ | $\bigcirc$ | $\rightarrow$ | $\longrightarrow$ | 7.4 | 22.6 | 73.1 | 84 | na | $\square$ | 3 |  |
| Executive Comp/PTP (bp) | GICS Industry | na | $\xrightarrow{3}$ | $\checkmark$ | $\longrightarrow$ | $\bigcirc$ | 67.6 | 188.6 | 669.0 | 84 | na | $\bigcirc$ | $\bigcirc$ |  |
| CEO Tenure (yrs) | Global | na | $\bigcirc$ | $\bigcirc$ |  | $\rightarrow$ | 1.4 | 4.5 | 10.8 | 5,466 | na | $\times$ | $\bigcirc$ |  |
| CFO Tenure (yrs) | Global | na | $\checkmark$ | $\checkmark$ | $\bigcirc$ | $\bigcirc$ | 1.1 | 3.3 | 8.3 | 716 | na | $\cdots$ | $\bigcirc$ |  |
| Av. Executive Tenure (yrs) | Global | na | $\cdots$ |  | $\longrightarrow$ | $\longrightarrow$ | 4.1 | 7.4 | 11.9 | 3,291 | na | $\because$ | $\square$ |  |
| Av. Board Tenure (yrs) | Global | na | 2 | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | 3.9 | 6.4 | 9.9 | 3,672 |  | $\bigcirc \times$ | $\xrightarrow{\square}$ |  |

Source: GMT Research, Bloomber

Summary of financials in Y/FY12

Summary of change in financials over 1 year

Result: Excellent score. Few red flags. $\qquad$
$35 \%$ In Y/FY12, Goldrooster Ag recorded an average percentile score ( 0 is good, 100 is
$1 \%$ bad) of $35 \%$ across all 75 financial ratios listed below. This places it in a percen
7 of 1 relative to around 379 GICS industry peers globally, which is a very good
$11 \%$ result. The company triggered a total of 7 red flags out of 75 placing it in a percentile of 11 relative to our sample of 16,000 companies globally, which is a very good result.
Result: Number of red flags normal. Over the financial year prior to Y/FY12, Goldrooster Ag triggered a total of 5 red
$27 \%$ flags out of 62 placing it in a percentile of 27 relative to our sample of 16,000 companies globally, which is a moderate result. Result: Number of red flags normal $\qquad$ Over the 3 financial years prior to $\mathrm{Y} / \mathrm{FY} 12$, Goldrooster Ag triggered a total of 4 red flags out of 62 placing it in a percentile of 23 relative to our sample of 16,000 companies globally, which is a moderate result.

## Explanation

Explanation drawn from 16,000 companies globally between 2010 and 2015. In general, low percentile scores are
 Red flags are highlighted below in red

## Explanation

Red flags are normally triggered by a score between +30 and +50 which suggests an aggressively Red flags are normally triggered by a score between +30 and +50 Explanation
Red flags are normally triggered by a score between +30 and +50 which suggests an aggressively deteriorating financial ratio. These are highlighted in red below.

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Appendices
Appendix 1: Beneish M-Score

|  | Calculation | Fros | Fro9 | FY10 | FY11 | FY12 | Y/FY12 | Index Calculation |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Days Sales in Receivables Index | +(0.92*0.93) | na | na | na | 1.08 | 0.93 | 0.93 | ( Net Receivables $_{\text {d }} /$ Sales $_{t}$ / Net $^{\text {Receivables }}$ t-1 $/$ Sales $_{t_{-1}}$ ) |
| Gross Margin Index | +(0.528*1.00) | na | na | 0.99 | 0.99 | 1.00 | 1.00 |  |
| Asset Quality Index | +(0.404*0.67) | na | na | 0.77 | 0.62 | 0.67 | 0.67 |  |
| Sales Growth Index | +(0.892*1.45) | na | na | 1.36 | 1.30 | 1.45 | 1.45 | Sales $/$ / sas $_{\text {tel }}$ |
| Depreciation Index | $+(0.115 * 0.54)$ | na | na | 0.95 | 1.04 | 0.54 | 0.54 |  |
| SG\&A Index | -(0.172*0.77) | na | na | 1.11 | 0.96 | 0.77 | 0.77 |  |
| Total Accruals to Total Assets | +(4.679*0.05) | na | na | na | -0.06 | 0.05 | 0.05 | Profit from Continuing Ops ${\text { - }- \text { Cash Flows from } \text { Ops }_{t} / \text { / Total Asse }}^{\text {st }}$ |
| Leverage Index | -(0.327*1.26) | na | na | 1.01 | 1.37 | 1.26 | 1.26 |  |
| Beneish M-Score for Y/FY12 | -4.84 = | na | na | na | -2.68 | -2.13 | -2.13 | An M-Score of $\mathbf{- 2 . 2 2}$ signals that the company is likely to be a manipulator |

Receimments on latest perios 53 days have fallen by 4 days YoY
12 m Trailing Gross Margin of $27.8 \%$ has improved by Oppts Yoy
Other LT Assets/Total Assets of $1.6 \%$ has fallen by 0.8 ppts Yor 12 m Trailing Sales have risen $45 \%$ Yor
12 m Trailing Depreciation/Sales of $27.5 \%$ has risen by 12.8 ppts Yo Total Accruals (Net Profit less CFO)/Total Assets are 5\%
LT Debt + Current Liabilities/Total Assets of $26 \%$ have fallen by 6.7 ppts Yo Beneish M -Score of -2.13 in $\mathrm{Y} / \mathrm{FY} 12$ suggests possible profit manipulation

| Appendix 2: Montier C-Score |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fros | Fro9 | FY10 | FY11 | FY12 | Y/FY12 | Point Calculation | Comments |
| Profit | na | na | 1 | 0 | 1 | 1 | A growing divergence between Profit and Operating Cash Flow (1 point) | 12 m Trailing Accruals Margin of -2.8\% has fallen from 2.7\% Yoy |
| Receivables | na | na | na | 1 | 0 | 0 | Receivable Days are increasing (1 point) | Receivables of 52 days have fallen by 4 days Y or |
| Inventory | na | na | 0 | 0 | 0 | 0 | Inventory Days are increasing (1 point) | Inventory of 1 days has fallen by 0 days Yoy |
| Other current assets | na | na | na | na | na | na | Other Current Assets to Sales are increasing (1 point) | na |
| Depreciaton | na | na | na | 1 | 0 | 0 | Depreciation relative to PPE jobs usfa bs | Depreciation of 5.4 yyr has fallen by 6.6 yyr Y Yo |
| Asset growth Montier's C-Score | na | na | 1 | 1 | 1 | 1 | High asset growth in excess of $10 \%$ (1 point) | Asset growth of $59 \%$ YoY is in excess of $10 \%$ |
|  |  |  |  |  | 2 | 2 |  |  |

Appendix 3: Piotroski F-Score

|  | fros | FYo9 | fy10 | FY11 | FY12 | Y/FY12 | Point Calculation | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income Score | 1 | 1 | 1 | 1 | 1 | 1 | Positive Return on Assets in the current year (1 point) | 12 m Trailing Return on Assets of 34.6\% |
| Operating Cash Flow Score | na | 1 | 1 | 1 | 1 | 1 | Positive Operating Cash Flow in the current year (1 point) | 12 m Trailing CFO Margin of $12.3 \%$ |
| Return on Assets Score | na | na | na | na | 0 | 0 | Higher Return on Assets than previous year (1 point) | 12 m Trailing ROA has fallen to $34.6 \%$ from 43.3\% Yoy |
| Quality of Earnings Score | na | na | na | 1 | 0 | 0 | Operating Cash Flow are greater than ROA (1 point) | 12 m Trailing CFO Margin of 12.3\% is below Net Profit Margin of 15.1\% |
| Long-Term Debt to Assets Score | na | na | 0 | 0 | 0 | 0 | Lower ratio of Long Term Debt than previous year (1 point) | LT Debt/Total Assets has risen to 0\% from 0\% Yoy |
| Current Ratio Score | na | na | 1 | 1 | 1 | 1 | Higher Current Ratio this year compared to the previous year (1 point) | Current Ratio has risen to 3.78x from 2.97x Yoy |
| Shares Outstanding Score | na | na | na | na | na | na | No new shares were issued in the last year (1 point) | na |
| Gross Margin Score | 0 | 0 | 1 | 1 | 1 | 1 | A higher Gross Margin compared to the previous year (1 point) | 12 m Trailing Gross Margin of $27.8 \%$ has improved by Oppts YoY |
| Asset Turnover Score | na | na | 1 | 0 | 0 | 0 | A high Asset Turnover ratio compared to the previous year (1 point) | Asset turnover has fallen to 2.29 x from 2.65 x YoY |
| Piotroski F-Score | na | na | na | na | 4 | 4 | Score 0-1 weak and deteriorating; 8-9 strong and improving | An F-Score of $4 / 9$ suggests financials are slightly deteriorating |

Appendix 4: Altman Z-Score

|  | Fro8 | fro9 | FY10 | FY11 | FY12 | Y/FY12 | Altman Z-Score for a manufacturing company | Comments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Solvency | na | 2.20 | 0.59 | 0.78 | 0.87 | 0.87 | Working Capital (Current Assets less Current Liabilities)/Tangible Assets | Ability to meet short term obligations |
| Cumulative profitability | na | 0.62 | 0.55 | 0.73 | 0.51 | 0.51 | Retained Earnings/Tangible Assets | Determines cumulative historic profitability |
| Profitability | na | 2.29 | 2.09 | 1.51 | 1.25 | 1.25 | EBIT/Tangible Assets | Measures earnings away from the effects of taxes and leverage |
| Market confidence | na | na | na | na | 1.02 | 1.02 | Market Capitalisation/Total Liabilities | Whether a firm's value able to cover liabilities |
| Efficiency | na | 3.32 | 2.90 | 2.09 | 1.89 | 1.89 | Sales/Tangible Assets | An asset turnover metric to measure efficiency |
| Leverage | na | na | na | na | na | na | Book Value of Equity/Total Liabilities | Leverage |
| Altman Z -Score for Y/FY12 | na | na | na | na | 5.55 | 5.55 | Anything $<1.81$ for a manufacturer or <1.11 for other companies is problematic | Safe Zone: Financially sound |

Appendix 5: Acquisition Accounting

| Point Calculation | FY08 | FY09 | FY10 | FY11 | FY12 | Y/FY12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 point | na | 0 | 0 | 0 | 0 | 0 |
| 1 point | na | na | 0 | 1 | 0 | 0 |
|  | na | na | na | 1 | 0 | 0 |
| 1 point | na | 0 | 0 | 0 | 0 | 0 |
|  | na | na | na | 0 | 0 | na |
|  | na | na | na | na |  |  |
|  | 0 | $\mathbf{0}$ | $\mathbf{0}$ | $\mathbf{1}$ | $\mathbf{0}$ | $\mathbf{0}$ |


| Point Calculation | Comments |
| :---: | :---: |
| An acquisition in excess of 5\% of sales. | No recent acquisitions |
| Eithera r rise in Intangible Assets over 1 year | na |
| Or Intangibles are >=50\%ile relative to peers | Intangible Assets/Sales of $1 \%$ are in the 44\%ile |
| Either a rise in Deferred Tax Asset over 1 year | na |
| Or a large Deferred Tax Asset in the 80\%ile relative to industry peers | na |

Wratise in Deferred Tax Asset over 1 yea
a large Deferred Tax Asset in the 80\%ile relative to industry peers na
No evidence of acquisition accountin

## GMT Research Accounting Screen

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| Comment |  |
| :---: | :---: |
| Insider Shares 0/5 (\%) | \#N/A Field Not Applicable |
| Chg Insider HIdgs -6m (\%) | \#N/A Field Not Appl Changes in insider holdings can be due to options, etc. as opposed to actively buying or selling |
| Number of Insider Shares Purchased ( $m$ ) | na shares |
| Number of Insider Shares Sold ( $m$ ) | na |
| Average Purchase Price of Insider Shares | \#N/A Field Not Appl Current share price is EUR\#N/A Real Time |
| Average Sell Price of Insider Shares | \#N/A Field Not Applicable |
| Shares Outstanding ( m ) | 21 |
| Insider Shares Traded -6m/Total Shares (\%) | \#Value! |

Appendix 12: Comprehensive Income (latest Bloomberg data)

|  | (EURm) | Comment |
| :---: | :---: | :---: |
| Comprehensive Income | 23 |  |
| Less: |  |  |
| Net Income/Net Profit (Losses) | 23 |  |
| Other comprehensive income comprised of: |  |  |
| Foreign Currency Trans. Adj. | 0 | Other comprehensive income is zero. Able to fully reconcile other comprehensive income. |
| na | na |  |
| na | na |  |
| na | na |  |
| na | na |  |
| na | na |  |
| na | na |  |
| Amount unable to reconcile: | 0 |  |

Assets paid with debt (such as operating leases) is a non-cash item. Capex should be restated
roceeds raised from convertible bonds (CBs) are sometimes regarded as equity, not debt.
Large acquisitions can lead to difficulties in reconciling debt.
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