Other Tests:



Short Name Ming Le Sports Description: Relevant GMT Research Reports (please go to our website and login): GICS Ind Name Textiles, Appare & Luxury Goods Ming Le Sports AG is a sportswear manufacturing company. The Company GICS Industry offers footwear, apparel, accessories, and equipment. Ming Le Sports serves DE Cntry of Dom customers in Germany. Most Recent Balance Sheet Period 2016 Y Ticker ML2K GR Short-Seller's Report (for Asian companies only) Latest Period 2012 Current Fiscal Year Bloomberg error: Blank Compan Summary of accounting risk for Y/FY12 - Profit manipulation Numbe of auditors in past 5yrs: Blank Compan. Unnamed. High risk: Beneish. Montier. Country of incorporation: Country of incorporation (European Union) is same as domicile (European Union). - Financial position Normal Country of financials: Currency of financials (Euro) is same as country of risk (European Union). - General accounting Clean accounting with just 9 red flags - Shenanigans Evidence: Fake Cash Flow. Excess Capital. = Accounting risk: **Profit Manipulation** Latest financials complete This spreadsheet expires on 30th June 2018, in 57 days. Profit Manipulation: Beneish M-Score (See App 1) Beneish M-Score of -1.34 in Y/FY12 suggests likely profit manipulation, triggered by: High sales growth. High level of accruals. Rising leverage. Cooking the Books: Montier's C-Score (App 2) A C-Score of 5/6 suggests profit manipulation; watch out for: Deteriorating Accruals Margin. Rising receivables. Rising inventory. Rising OCA. High asset growth. **Financial Position** Strength of Financial Position: Piotroski F-Score (App 3) An F-Score of 4/9 suggests financials are slightly deteriorating owing to: ROA. OPCF less than Profit. Leverage. Asset Turnover. Risk of Default: Altman Z-Score (App 4) An Altman Z-Score of 6.3 is in the Safe Zone: Financially sound. **Accounting Shenanigans** Acquisition Accounting (App 5) Global screen No evidence of acquisition accounting. Window Dressing (App 6) No evidence of window dressing. Fake Cash Fraud: Overly profitable (App 7) Scores 4/4 in Y/FY12. Major Fraud Alert: 73% of frauds score 4 points and 2.9% of all companies. Further investigation needed. Triggered Fake Cash Flow in last 5yrs?: FY12 FY11 Global screen Excess Capital Raising (App 8) Global screen Net flows over 5yrs at 10% of Sales are in the 90% ile and unusually high suggesting too much external finance is being raised. Debt Reconciliation (App 9) No material unreconcilable changes in debt in the last 5 years. Global screen Other Financial Items Number of Red Flags (Out of a possible 75) Triggers 9 red flags in the last financial period which is low. Cash Balance Cash & STI of EURO.1bn is extremely high at 25% of sales, in the 81%ile relative to peers, which is a trait of fake cash flow frauds. **Restricted Cash** Restricted Cash of EUR0bn is within normal range. Receivables Large Receivables of EURO.1bn are equal to 23% of Sales which is in the 87% ile relative to peers, have deteriorated by 4ppts relative to Sales over the past year which can be a sign of worsening terms of trade or channel stuffing **Doubtful Debts** Delinguency at 0% of total receivables are within normal range. Large Payables of EUR0bn are within normal range. Payables Inventory Inventories of EUR0bn are equal to 2% of Sales which is within normal range. Profit Manipulation: Gross Working Capital No evidence of profit/cash flow manipulation through working capital. Cash Extraction Fraud: Prepaid Expenses Prepaid Expenses of EURObn are large relative to sales (1.2%) and inventory (67.8%), raising the risk of illegal cash extraction fraud. **Capitalisation of Expenses** Capitalised expenses relative to pre-tax profits (0%) are within normal range. **Affiliate Investments** There are no investments in associates. **Auditing Costs** No information available **Deferred Tax Assets** Deferred Tax Assets/Sales of 0% are within normal range. **Deferred Tax Liabilities** Deferred Tax Liabilities/Sales of 0% are within normal range. Derivatives equal to 0% of equity within normal range. **Derivatives** Other Large Curious Assets and/or Liabilities Within normal range. Low depreciation at 0.2% of sales suggests that the company might be inflating profit. Depn & Amort The company has no debt. Interest Cover The company has no debt. Leverage **Related Party Fraud** No evidence of related party transactions.

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Evidence of share price manipulation as 20 day MA Bid/Ask VWAP in excess of 60% for 100% of the time over last 6m. No or new CFO.



Ratios	Global/Sector/ Country	Ming Le Y/FY12	e Sports Ratios Y/FY11	Y/FY09	Ratio C -1yr Chg	hange -3yr Chg		Comparison 50th %ile	Ratios 80th %ile	No of Poors	Percent Y/FY12	tiles and Red F -1yr Chg	lags Red Flag Comment -3yr Chg
Balance Sheet: Assets	Country	1/1112	1/1111	1/1103	-Tyl Clig	-Syr Cing	Zotii /aiie	Jotti /elle	Both /alle	NO OF FEETS	(0-100%)	(+/-50%)	(+/-50%)
Av Cash & Equiv./Sales (%)	GICS Industry	25.5	20.7	14.5	+4.8	+10.9	3.2	10.4	24.0	379	81%	-34%	-35% Av Cash & Equiv./Sales (%) high. Risen over 1yr. Risen over 3yrs.
Unrestricted Cash/COGS (%)	GICS Industry	47.4	44.0	20.5	+3.4	+26.9	5.1	16.6	40.3	314	83%	+0%	-7% Unrestricted Cash/COGS (%) high.
ST Investments/Sales FY (%)	GICS Industry	0.0	0.0	0.0	+0.0	+0.0	0.1	1.6	8.5	172	na	na	na
Av. Trade & Notes Rec/Sales (%)	GICS Industry	23.5	20.0	na	+3.5	na	7.2	12.1	20.0	356	87%	+41%	na Av. Trade & Notes Rec/Sales (%) high. Risen over 1yr.
Delinquent AR/AR (%)	Global	0.0	0.0	0.0	+0.0	+0.0	0.9	5.9	22.7	1,912	na	na	na
Av. Inventory/Sales (%)	GICS Industry	1.8	0.8	2.0	+1.0	-0.2	13.0	19.6	29.8	375	1%	+13%	-10%
Inventory Days	GICS Industry	7	7	0	+0	+7	62	103	187	314	1%	-10%	+3%
Finished Goods/Inventory (%)	GICS Industry	81	41	66	+40.0	+14.7	33	60	89	417	70%	+49%	+37% Risen over 1yr. Risen over 3yrs.
Av. Other ST Assets/Sales (%)	GICS Industry	0.0	0.4	na	-0.4	na	2.0	3.6	7.4	376	0%	-22%	na
PPE/Sales (%)	GICS Industry	2.4	3.8	na	-1.3	na	9.2	22.8	45.7	360	3%	-24%	na PPE/Sales (%) low.
Affiliate Inv/Equity (%)	Global	na	na	na	na	na	0.5	3.0	13.1	7,896	na	na	na
LT Inv & Rec/Sales (%) Deferred Tax Assets/Sales FY (%)	GICS Industry GICS Industry	0.0 0.0	0.0 0.0	0.0	+0.0 +0.0	+0.0 +0.0	0.2 0.2	1.5 0.9	10.0 2.7	249 277	na 6%	na -4%	na -14%
Prepaid Expenses/Sales (%)	GICS Industry	1.2	1.2	0.0	+0.0	+0.0	0.2	1.3	3.4	167	48%	+6%	+35% Risen over 3yrs.
Prepaid Expenses/Inventory (%)	GICS Industry	67.8	144.3	0.0	-76.5	+67.8	1.4	6.8	18.4	169	96%	na	+49% Prepaid Expenses/Inventory (%) high. Risen over 3yrs.
Intangibles/Sales FY (%)	GICS Industry	0.1	0.1	0.0	-0.0	+0.0	0.1	1.0	9.2	316	19%	-3%	-5%
Av. Other LT Assets/Sales FY (%)	GICS Industry	-0.2	-0.2	0.0	+0.0	-0.2	0.4	1.8	5.8	332	1%	-7%	-22%
Av. Assets/Sales (%)	GICS Industry	54	47	42	+6.9	+11.8	65.5	95.1	139.4	380	10%	+20%	+14%
Balance Sheet: Liabilities and Equity													
Av. Payables (Trade, Bills, Accr/Sales (%)	GICS Industry	10.3	12.6	10.6	-2.3	-0.2	5.3	10.0	15.5	379	52%	-42%	-7%
Trade Payable Days	GICS Industry	40	43	na	-3.1	na	24.5	45.6	81.5	348	43%	-24%	na
ST Debt/Total Debt (%)	GICS Industry	No Debt	No Debt	No Debt	na	na	37.0	69.8	100.0	342	na	na	na
Av. Other ST Liabs/Sales (%)	GICS Industry	0.6	0.0	na	+0.6	na	3.8	6.8	10.9	380	1%	+18%	na
Av. Deferred Tax Liab/Sales FY (%)	GICS Industry	0.0	0.0	3.1	+0.0	-3.1	0.7	3.6	12.1	256	na	na	na
Av. Other LT Liabs/Sales (%)	GICS Industry	0.0	0.0	0.0	+0.0	+0.0	0.4	1.8	5.1	298	na	na	na
Preferred Equity/Equity (%)	Global	0.0	0.0	0.0	+0.0	+0.0	0.2	5.1	20.7	908	na	na	na
Minority/Total Equity (%)	Global GICS Industry	0.0 1.2	0.0 1.3	0.0 1.9	+0.0 -0.1	+0.0 -0.7	0.3 1.4	2.4 1.8	11.4 2.6	9,628 373	na 8%	na -21%	na -38%
Assets/Equity (x) Balance Sheet: Other	GICS IIIuusti y	1.2	1.5	1.5	-0.1	-0.7	1.4	1.0	2.0	3/3	670	-21/0	-30//
Av. GFA/D&A (yrs)	GICS Industry	19.1	20.5	18.7	-1.5	+0.3	8.4	14.3	22.8	371	70%	-35%	-20%
Restricted Cash/Equity (%)	GICS Industry	0.0	0.0	0.0	+0.0	+0.0	0.1	0.3	5.9	60	na	na	na
Cash Conversion Cycle (Days)	GICS Industry	53	36	#N/A N/A	16	na	70.6	110.2	186.0	312	11%	+29%	na
Av. Gross Working Capital/Sales (%)	GICS Industry	36.7	34.8	19.4	+1.9	+17.3	40.4	53.6	72.2	379	12%	+8%	+34% Risen over 3yrs.
Contingent Liab/Equity (%)	GICS Industry	na	na	na	na	na	2.0	13.6	59.2	253	na	na	na
Pension Liabilities/Equity (%)	Global	0.0	0.0	0.0	+0.0	+0.0	0.7	2.8	10.0	7,570	na	na	na
Net Derivatives/Equity (%)	Global	0.0	0.0	0.0	+0.0	+0.0	-1.4	0.0	1.1	2,405	na	na	na
Return on Production Assets (%)	GICS Industry	671.2	496.2	476.1	+175.0	+195.0	4.5	14.9	33.7	382	99%	-49%	-49% Return on Production Assets (%) high. Risen over 1yr. Risen over 3yrs.
Non-Prod. Assets/COGS FY (%)	GICS Industry	94.3	58.6	35.7	+35.7	+58.6	30.3	57.5	108.3	299	74%	-43%	-38% Risen over 1yr. Risen over 3yrs.
Gross Debt/Profit (x)	GICS Industry	No Debt	No Debt	No Debt	na	na	0.9	4.0	13.7	306	na	na	na
Income Statement				<u> </u>							(0-100%)	(+/-50%)	(+/-50%)
Sales/Employee (US\$)	GICS Industry	270,335	210,776	98,995	+59,559	+171,340	56,779	148,854	359,649	286	70%	-43%	-45% Risen over 1yr. Risen over 3yrs.
Gross Margin (%)	GICS Industry	34.3	33.7	29.2	+1	+5	15	30	52	322	56%	+2%	-20%
GM Volatility 5yrs (%)	GICS Industry	na					2.9	6.3	20.0	303	na _		120/
Other Op Y/Op Y (%)	GICS Industry	0.1	0.1	0.2	-0.0	-0.1	1.8	6.4	20.7	119	2%	-9%	-12%
D&A/Sales T12M (%) Operating Margin T12M (%)	GICS Industry	0.2	0.3	0.5 20.5	-0.1 -0.3	-0.3 +3.9	1.4	2.8	4.7	376	98% 94%	+15%	+21% D&A/Sales T12M (%) low.
Operating Margin T12M (%) Non-Op Y/Op Y (%)	GICS Industry GICS Industry	24.4 0.5	24.7 0.4	0.2	-0.3 +0.1	+3.9	2.8 2.9	7.2 10.4	14.9 36.5	374 329	3%	-4%	-35% Operating Margin T12M (%) high. Risen over 3yrs4%
EFF Int Rate less MLR (ppt)	Country	na	na	na	na	na	0.8	2.9	6.8	231	na	na	na
Cash Return less Policy Rate (ppt)	Country	-1.1	-1.1	-2.5	+0.0	+1.4	-2.5	-1.5	2.0	221	57%	-6%	+26%
Affil Y/Op Y (%)	Global	0.0	0.0	0.0	+0.0	+0.0	0.3	2.2	11.9	6,391	na	na	na
Eff Tax Rate (%)	Country	12.7	12.8	9.3	-0.1	+3.5	21.2	29.3	35.9	227	7%	-3%	+18%
CF Tax/IS Tax (%)	GICS Industry	96.3	85.5	na	+10.8	na	64.9	98.7	151.1	285	54%	-6%	na
X Items/Op Y (%)	Global	0.0	$\geq \leq$	\geq	><	\geq	0.8	6.2	37.4	1,297	na	><	
Minority Int/Profit B4 MI (%)	Global	0.0	0.0	0.0	+0.0	+0.0	-0.1	1.8	12.8	8,362	na	na	na
Net Income Margin (%)	GICS Industry	21.4	21.6	18.1	-0.2	+3.2	1.3	4.7	11.2	383	3%	+4%	-34% Net Income Margin (%) high.
Capitalised Int/PTP (%)	Global	0.0	0.0	0.0	+0.0	+0.0	0.0	0.0	0.0	13,642	na	na	na
Cap of Intang. Assets/PTP (%) EBIT Interest Cover (x)	Global GICS Industry	0.0 #N/A N/A	0.6	0.0 38.6	-0.6 na	+0.0 na	0.9 1.7	4.0 7.4	16.7 41.1	728 351	na na	na	na
EDIT IIITETEST COVET (X)	GICS IIIuustry	#IN/A IN/A	#N/A N/A	38.6	па	na	1./	7.4	41.1	331	ria	na	IId

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	Global/Sector/	Mingle	Sports Ratios		Ratio Ch	ango	Poor Grou	p Comparison	Patios		Porcont	tiles and Red F	lage	Red Flag Comment
Ratios	Country	Y/FY12	Y/FY11	Y/FY09	-1yr Chg	-3yr Chg		50th %ile	80th %ile N	o of Peers	Y/FY12	-1yr Chg	-3yr Chg	
Cash Flow	· ·										(0-100%)	(+/-50%)	(+/-50%)	
CFO/Net Profit (x)	GICS Industry	0.5	0.6	0.8	-0.1	-0.4	0.3	1.1	2.2	1,697	78%	+10%	+18%	6
Cash Interest Exp./CFO (%)	GICS Industry	na	na	na	na	na	0.2	4.8	25.8	271	na	na	na	a a constant of the constant o
Capex/Sales (%)	GICS Industry	0.0	0.1	0.1	-0.1	-0.1	1.4	3.2	7.2	371	na	na	na	<u>a</u>
Decrease Investments/Sales (%)	GICS Industry	0.0	0.0	0.0	+0.0	+0.0	0.0	0.5	4.8	141	na	\geq	><	
Other Investing Activities/Sales (%)	GICS Industry	0.0	0.1	0.0	-0.1	+0.0	0.1	1.1	4.4	292	na	\geq	$\geq <$	
Debt Repay/ST Debt -1FY (%)	Global	na	na	na	na	na	20.0	88.4	210.9	10,373	na	na	na	
Free Cash Flow Margin (%)	GICS Industry	10.2	13.1	15.2	-2.9	-5.0	-4.2	2.4	8.7	377	15%	+20%	+28%	6
-CF-Divs/Sales (%)	Global	na	na	1.1	na	na	-7.2	0.9	6.8	10,563	na	na	na	
No. of Mat. Capital Inc -5yrs	Global	0	><	× .	><		0.0	0.0	1.0	9,451	na		$\geq \leq$	
Other Fin. Activities/Sales (%)	GICS Industry	0.8	3.9	0.2	-3.2	+0.5	0.0	0.3	1.4	329	69%	\geq		
Corporate Governance											(0-100%)	(+/-50%)	(+/-50%))
Auditing Exp/Sales (bp)	GICS Industry	na	$>\!\!<\!\!>$	\sim	><		2.5	6.3	13.2	179	na	>	><	
RPT Balances/Equity (%)	Global	0.0	><	\sim	\geq	>	0.3	1.9	11.0	1,434	na	><	><	
Number of Acq&Disp -5yrs	Global	0	><>	\sim	\geq		0.0	3.0	5.0	12,251	na	\sim	$\geq <$	
Acq&Disp Con./Sales Av5yrs (%)	Global	0.0	$\geq \leq \geq$				0.2	1.4	6.9	12,251	na		$\geq \leq$	
Executive Comp/Sales (bp)	GICS Industry	na	><>>	\leq			7.4	22.6	73.1	84	na		$\geq \leq$	
xecutive Comp/PTP (bp)	GICS Industry	na	\geq	\leq	$\geq \leq$	$\geq \leq$	67.6	188.6	669.0	84	na		$\geq \leq$	
CEO Tenure (yrs)	Global	na	\geq	\leq	$\geq \leq$	$\geq \leq$	1.4	4.5	10.8	5,466	na		$\geq \leq$	
CFO Tenure (yrs)	Global	na		\leq	$\geq \leq$	$\geq \leq$	1.1	3.3	8.3	716	na		$\geq \leq$	
Av. Executive Tenure (yrs)	Global	na	>	\leq	$\geq \leq$	$\geq \leq$	4.1	7.4	11.9	3,291	na		$\geq \leq$	
Av. Board Tenure (yrs)	Global	na	><	\sim	>	\sim	3.9	6.4	9.9	3,672	na	\geq	$\geq \leq$	

Source: GMT Research, Bloomberg

Summary of financials in Y/FY12		Result: Excellent score. Few red flags.	Explanation
Average Ratio Percentile Score (0 is good, 100 is bad) - Percentile vs Industry Peers (0% is good, 100% is bad) Number of Red Flags (Out of a possible 75) - Percentile vs Global Peers (0% is good, 100% is bad)	41% 10% 9 19%	In Y/FY12, Ming Le Sports recorded an average percentile score (0 is good, 100 is bad) of 41% across all 75 financial ratios listed below. This places it in a percentile of 10 relative to around 379 GICS industry peers globally, which is a very good result. The company triggered a total of 9 red flags out of 75 placing it in a percentile of 19 relative to our sample of 16,000 companies globally, which is a very good result.	Each of the 50 financial ratios listed below is percentile ranked relative to an appropriate peer group drawn from 16,000 companies globally between 2010 and 2015. In general, low percentile scores are good while high scores are poor. Red flags are mainly triggered when a company's ratio is above the 80th percentile; however, for certain ratios a red flag is triggered when it is below the 20th percentile. Red flags are highlighted below in red.
Summary of change in financials over 1 year		Result: Number of red flags normal.	Explanation
Number of Red Flags (Out of a possible 62)	6	Over the financial year prior to Y/FY12, Ming Le Sports triggered a total of 6 red	Red flags are normally triggered by a score between +30 and +50 which suggests an aggressively
- Percentile vs Global Peers (0% is good, 100% is bad)	36%	flags out of 62 placing it in a percentile of 36 relative to our sample of 16,000 companies globally, which is a moderate result.	deteriorating financial ratio. These are highlighted in red below.
Summary of change in financials over 3 yrs		Result: Number of red flags normal.	Explanation
Number of Red Flags (Out of a possible 62)	9	Over the 3 financial years prior to Y/FY12, Ming Le Sports triggered a total of 9 red	, , , ,
- Percentile vs Global Peers (0% is good, 100% is bad)	67%	flags out of 62 placing it in a percentile of 67 relative to our sample of 16,000 companies globally, which is a moderate result	deteriorating financial ratio. These are highlighted in red below.

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Appendices									
Appendix 1: Beneish M-Score									
Criteria	Calculation	FY08	FY09	FY10	FY11	FY12	Y/FY12	Index Calculation	Comments on latest perios
Days Sales in Receivables Index	+(0.92*1.18)	na	na	na	1.25	1.18	1.18	(Net Receivables, / Sales,) / Net Receivables, / Sales,)	Receivables of 86 days have increased by 13 days YoY
ross Margin Index	+(0.528*0.98)	na	na	0.99	0.88	0.98	0.98	$[(Sales_{t-1} - COGS_{t-1}) / Sales_{t-1}] / [(Sales_t - COGS_t) / Sales_t]$	12m Trailing Gross Margin of 34.3% has improved by 0.6ppts YoY
sset Quality Index	+(0.404*0.69)	na	na	1.28	0.79	0.69	0.69	[1-(Curr Ass _t +PP&E _t +Sec _t)/Assets _t]/[1 -((Curr Asss _{t-1} +PP&E _{t-1} +Sec _{t-1})/Assets _{t-1})]	Other LT Assets/Total Assets of 0.5% has fallen by 0.2ppts YoY
ales Growth Index	+(0.892*1.47)	na	na	1.39	1.31	1.47	1.47	Sales _t / Sales _{t-1}	12m Trailing Sales have risen 47% YoY
epreciation Index	+(0.115*0.83)	na	na	0.98	1.00	0.83	0.83	$(Depr_{t-1}/(PP\&E_{t-1} + Depr_{t-1})) / (Depr_t / (PP\&E_t + Depr_t))$	12m Trailing Depreciation/Sales of 8.6% has risen by 1.5ppts YoY
6&A Index	-(0.172*0.91)	na	na	0.88	1.10	0.91	0.91	(SG&A Expense _t / Sales _t) / (SG&A Expense _{t-1} / Sales _{t-1})	12m Trailing SG&A/Sales of 9.9% have risen by 0.9ppts YoY
otal Accruals to Total Assets	+(4.679*0.17)	na	0.07	0.01	0.14	0.17	0.17	Profit from Continuing Ops, - Cash Flows from Ops, / Total Assets,	Total Accruals (Net Profit less CFO)/Total Assets are 17%
everage Index	-(0.327*1.30)	na	na	1.31	1.39	1.30	1.30	[(Curr Liab _t +Total LT Debt _t)/Total Ass _{t-1}]	LT Debt + Current Liabilities/Total Assets of 18% have fallen by 5.4ppts YoY
eneish M-Score for Y/FY12	-4.84 =	na	na	na	-1.63	-1.34	-1.34	An M-Score of >-2.22 signals that the company is likely to be a manipulator	Beneish M-Score of -1.34 in Y/FY12 suggests likely profit manipulation
Appendix 2: Montier C-Score					2.00	2.0 .	2.0 .	The state of a line of the state of the stat	beliefor in occion 210 th 1/1 122 ouggests mery profit manipulation
iteria		FY08	FY09	FY10	FY11	FY12	Y/FY12	Point Calculation	Comments
rofit		na	na	0	1	1	1	A growing divergence between Profit and Operating Cash Flow (1 point)	12m Trailing Accruals Margin of -11.2% has fallen from -8.5% YoY
eceivables		na	na	na	1	1	1	Receivable Days are increasing (1 point)	Receivables of 85 days have increased by 13 days YoY
nventory		na	na	1	0	1	1	Inventory Days are increasing (1 point)	Inventory of 2 days has risen by 1 days YoY
		na	na	1	1	1	1	Other Current Assets to Sales are increasing (1 point)	Other Current Assets/Sales of 1.1% have risen by Oppts YoY
Other current assets		na na	na na	na	1	0	0	Depreciation relative to PPE jobs usfa bs	Depreciation of 19.1yrs has fallen by 1.5yrs YoY
•				110	1	1	1	1	
sset growth Nontier's C-Score	-	na na	na na	na	5	5	5	High asset growth in excess of 10% (1 point) Score 0-1 is good; 2-4 is average, 5-6 is bad	Asset growth of 59% YoY is in excess of 10% A C-Score of 5/6 suggests profit manipulation
ppendix 3: Piotroski F-Score		IIa	IIa	110			J	Jour 1 13 8000, 2-4 13 average, 3-0 13 bau	A C-Score of 3/0 suggests profit manipulation
iteria		FY08	FY09	FY10	FY11	FY12	Y/FY12	Point Calculation	Comments
et Income Score		1	1	FY10	1	1		Positive Return on Assets in the current year (1 point)	12m Trailing Return on Assets of 39.6%
			1	1	1	1	1 1	1 1 1 1	<u> </u>
perating Cash Flow Score		na	na	1	0	0	0	Positive Operating Cash Flow in the current year (1 point)	12m Trailing CFO Margin of 10.2% 12m Trailing ROA has fallen to 39.6% from 45.9% YoY
eturn on Assets Score		na	0	0	0	0	0	Higher Return on Assets than previous year (1 point)	<u> </u>
Quality of Earnings Score		na	_	0	0	0	0	Operating Cash Flow are greater than ROA (1 point)	12m Trailing CFO Margin of 10.2% is below Net Profit Margin of 21.4%
ong-Term Debt to Assets Score		na na	na na	1	1	1	1	Lower ratio of Long Term Debt than previous year (1 point)	LT Debt/Total Assets has risen to 0% from 0% YoY Current Ratio has risen to 5.29x from 3.96x YoY
urrent Ratio Score				1	1	_		Higher Current Ratio this year compared to the previous year (1 point)	Current Ratio has risen to 5.29x from 3.90x for
hares Outstanding Score		na O	na 0	na 1	na 1	na 1	na	No new shares were issued in the last year (1 point)	na 43 - Tarilla - Cara Marris of 24 20/ has invested by 0 Carata VaV
iross Margin Score		ŭ		-	_	_	1	A higher Gross Margin compared to the previous year (1 point)	12m Trailing Gross Margin of 34.3% has improved by 0.6ppts YoY
sset Turnover Score	_	na	na	1	0	0	0	A high Asset Turnover ratio compared to the previous year (1 point)	Asset turnover has fallen to 1.85x from 2.12x YoY
iotroski F-Score		na	na	ь	4	4	4	Score 0-1 weak and deteriorating; 8-9 strong and improving	An F-Score of 4/9 suggests financials are slightly deteriorating
ppendix 4: Altman Z-Score									
iteria		FY08	FY09	FY10	FY11	FY12	Y/FY12	Altman Z-Score for a manufacturing company	Comments
olvency		na	2.22	0.66	0.84	0.94	0.94	Working Capital (Current Assets less Current Liabilities)/Tangible Assets	Ability to meet short term obligations
umulative profitability		na	0.54	0.71	0.69	0.89	0.89	Retained Earnings/Tangible Assets	Determines cumulative historic profitability
rofitability		na	1.61	1.53	1.33	1.22	1.22	EBIT/Tangible Assets	Measures earnings away from the effects of taxes and leverage
larket confidence		na	na	na	na	1.74	1.74	Market Capitalisation/Total Liabilities	Whether a firm's value able to cover liabilities
ficiency		na	2.39	2.36	1.63	1.51	1.51	Sales/Tangible Assets	An asset turnover metric to measure efficiency
everage	_	na	na	na	na	na	na	Book Value of Equity/Total Liabilities	Leverage
Itman Z-Score for Y/FY12		na	na	na	na	6.30	6.30	Anything <1.81 for a manufacturer or <1.11 for other companies is problematic	Safe Zone: Financially sound
ppendix 5: Acquisition Accoun									Get global so
riteria	Point Calculation	FY08	FY09	FY10	FY11	FY12	Y/FY12	Point Calculation	Comments
faterial acquisition?	1 point	na	0	0	0	0	0	An acquisition in excess of 5% of sales.	No recent material acquisitions (>5% sales)
ise in intangible assets -1yr?	1 point	na	na	1	0	0	0	Either a rise in Intangible Assets over 1 year	na
Naterial intangibles on balance sheet?	2 po	na	0	0	0	0	0	Or Intangibles are >=50%ile relative to peers	Intangible Assets/Sales of 0% are in the 19%ile
ise in deferred tax assets -1yr?	1 point	na	0	0	0	0	0	Either a rise in Deferred Tax Asset over 1 year	na
arge deferred tax assets	1 point	na	na	na	na	0	0	Or a large Deferred Tax Asset in the 80%ile relative to industry peers	DTA/Sales of 0% is in the 6%ile relative to industry peers
large dererred tax assets		Hu	III	110	110				

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Append	ix 6: Del	bt Wind	low Dress	in
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Criteria	FY08	FY09	FY10	FY11	FY12	Y/FY12	Point Calculation	Comments
Has high debt repayment/ST debt?	0	0	0	0	0	0	Debt Repayment relative to the ST Debt one year prior is in excess of 130%	na
Has high effective interest rate?	0	0	0	0	0	0	Effective Interest Rate is in excess of the 80%ile relative to country peers	na
Has moderate debt?	0	0	0	0	0	0	If Debt to Sales >15%ile of industry peers	na
Window Dressing	0	0	0	0	0	0	A score of 3 suggests strong likeihood of window dressing	Unlikely to be debt window dressing
Has moderate debt?	0 0 0	0 0 0	0 0	0 0 0	0 0 0		If Debt to Sales >15%ile of industry peers	na na Unlikely to be debt window dressing

Appendix 6a: Investment Window Dressing

Appendix 6a. Investment window bressing								
Criteria	FY08	FY09	FY10	FY11	FY12	Y/FY12	Point Calculation	Comments
High level of investment repayment/sales?	0	0	0	0	0	0	If Invest Repay/Sales in excess of the 80%ile relative to industry peers	na
High inv. repay./investments -1FY?	0	0	0	0	0	0	If Invest Repay in excess of 100% of previous year's Investments	na
Window Dressing Investments	0	0	0	0	0	0	A score of 2 suggests a strong possibility of window dressing	Unlikely to be window dressing investments

Appendix 7: Fake Cash Flow

Appendix 7. Fake Cash Flow									<u>det global screen</u>
Criteria	Point Calculation	FY08	FY09	FY10	FY11	FY12	Y/FY12	Point Calculation	Comments
High operating margin	Critical criteria: 1	na	1	1	1	1	1	Operating Margin >80%ile relative in industry peers	A 12m Trailing Operating Margin of 24% is in the 94%ile
High return on production assets	point	na	1	1	1	1	1	Op Profit/(PPE + Inv) in the >80%ile relative to industry peers	A 12m Return on Production Assets of 671% is in the 99%ile
High level of non-production assets	1 point	0	0	0	1	1	1	(Total Assets-Production Assets)/(COGS or Sales) >80%ile versus peers	Non Production Assets/COGS (or Sales) of 94% is in the 74%ile
Build-up of non-production assets	1 point	0	0	0	0	1	1	Increase in Non Prod Assets rel to Sales or COGS >80%ile peers	Non Production Assets/COGS (or Sales) changed by 9% over 1 year
Low dividends and buybacks	1 point	1	0	0	1	1	1	Dividends and Buybacks are less than 30% profit	Dividends and buybacks of 0%
A relatively unknown auditor		1	0	0	0	0	0	Relatively obscure auditor	Bloomberg error: Blank Compan
Incorporation and Domicile	1pt if >1	0	0	0	0	0	0	Different country of incorporation vrs domicile	Country of incorporation (European Union) is same as domicile (European Union).
Debt structure	Iptii > I	1	1	1	1	1	1	If Short Term Debt >75% Total Debt, or no debt at all	No Debt
Sector		1	1	1	1	1	1	Operates in sector prone to fraud	Textiles, Apparel & Luxury Goods industry is prone to fraud.
Fake Cash Flow Fraud	Max 4pts	0	2	2	4	4	4	A score of 3 or 4 is problematic and requires further investigation	Major Fraud Alert: 73% of frauds score 4 points and 2.9% of all companies

Appendix 8: Excess Capital Raising					Get	global scree
(EURm)	FY08	FY09	FY10	FY11	FY12	FY08-12
Sales	#N/A N/A	+107	+149	+194	+286	+736
- OPCF	#N/A N/A	+16	+25	+26	+29	+97
- Capex	+0	(0)	(0)	(0)	+0	(1)
- Dividends (incl MI at subs)	+0	(15)	(11)	+0	+0	(26)
- Buybacks	#N/A N/A	+0	+0	+0	+0	+0
- (Acquisitions)/disposals	+0	+0	+0	+0	+0	+0
= Net internal cash generation	+0	+1	+15	+25	+29	+70
- Debt issuance, net	#N/A N/A	+0	+0	+0	+0	+0
- Equity issuance	#N/A N/A	+0	+0	+0	+5	+5
= Net external financing	+0	+0	+0	+0	+5	+5
Net surplus/(deficit)	+0	+1	+15	+25	+35	+76
Net flows/Sales (%)	na	+1	+10	+13	+12	10
Relative to Global Sector (%ile):						90%
Av. cash balance/sales (%)	na	15	13	21	25	
Relative to Global Sector (%ile)	na	62%	59%	75%	81%	
Core cash required (10% of Sales):					9	
Surplus cash at year end (cash balance less core cash):					80	
Possible fake cash flow over past 5yrs (only if 5yr surplus is	greater than zero):				76	
Possible fake cash/excess cash balance (%):					95	
Unable to reconcile FCF equal to EUR0.1bn over 5yrs which	equates to 95% of surplu	s cash balance	at YE; this is a	trait of fraud	s.	

Appendix 9: Debt Reconciliation					Ge	t global screen		
(EURm)	FY08	FY09	FY10	FY11	FY12	FY08-12		
Balance sheet (BS) debt YE	#N/A N/A	0	0	0	0			
Change in debt: BS	na	na	+0	+0	+0	+0		
Change in debt: Cash flow (CF)	#N/A N/A	0	0	0	0	+0		
Unrec chg BS and CF debt	na	na	+0	+0	+0	+0		
Unrec chg/total debt (%)	+0	+0	+0	+0	+0	0		
Possible reason:	ok	ok	ok	ok	ok			
No material unreconcilable changes in debt in the last 5 years.								
Reasons:								
- Assets paid with debt (such as operating leases) is a non-cash item	. Capex should be	e restated.						
Proceeds raised from convertible bonds (CBs) are sometimes regarded as equity, not debt.								
- Large acquisitions can lead to difficulties in reconciling debt.								
If no reason is found, further work is needed.								

Appendix 10: Ownership Type (latest Bloomberg data)

	(%)	Active Versus Passive	
Investment Advisor	87	Free Float (%)	70
Other	7	No. Instit. Owners	6
Unclassified	6	Institutional (%)	#N/A N/
Sovereign Wealth Fund	0	- Passive Instit. (ETFs) (%)	207
0	0	- Active Instit. (%)	#VALUE
Other	0		

Appendix 11: Insiders (latest Bloomberg data)

		Comment
Insider Shares O/S (%)	0.00	
Chg Insider Hldgs -6m (%)	0.00	Changes in insider holdings can be due to options, etc. as opposed to actively buying or selling
Number of Insider Shares Purchased (m)	+0.0	shares
Number of Insider Shares Sold (m)	+0.0	
Average Purchase Price of Insider Shares	0.00	Current share price is EUR0.9
Average Sell Price of Insider Shares	0.00	
Shares Outstanding (m)	2	
Insider Shares Traded -6m/Total Shares (%)	0.00	

Appendix 12: Comprehensive Income (latest Bloomberg data)

	(EURm)	Comment
Comprehensive Income	58	
Less:		
Net Income/Net Profit (Losses)	61	
Other comprehensive income comprised of:		
Foreign Currency Trans. Adj.	(3)	Other comprehensive income is -5% of income which is within normal range. Able to fully
na	na	reconcile other comprehensive income.
na	na	
Amount unable to reconcile:	0	

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