## GMT Research Accounting Screen

| Short Name | Ming Le Sports |  | Description: |
| :---: | :---: | :---: | :---: |
| GICS Ind Name | Textiles, Apparel | 1 \& Luxury Goods | Ming Le Sports AG is a sportswear manufacturing company. The Company |
| GICS Industry | 252,030 |  | offers footwear, apparel, accessories, and equipment. Ming Le Sports serves |
| Cntry of Dom | DE |  | customers in Germany. |
| Most Recent Balance Sheet Period | 2016 Y |  |  |
| Ticker | ML2K GR |  |  |
| Latest Period | Y |  |  |
| Current Fiscal Year | 2012 |  |  |
| Bloomberg error: | Blank Compan |  |  |
| Numbe of auditors in past 5yrs: | 2 | Blank Compan. U |  |
| Country of incorporation: | Country of incorp | poration (Europe | n) is same as domicile (European Union). |
| Country of financials: | Currency of finan | ncials (Euro) is sam | ountry of risk (European Union). |

## GMT Research Accounting Screen

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Ratios \& Global/Sector/ \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\(\underset{\text { Y/FY12 }}{\substack{\text { Ming Le } \\ \text { Sports } \\ \text { RFY11 }}}\)}} \& \& \multicolumn{2}{|l|}{Ratio Change} \& \multicolumn{4}{|l|}{Peer Group Comparison Ratios} \& \multicolumn{3}{|l|}{Percentiles and Red Flags} \& \multirow[t]{2}{*}{Red Flag Comment} \\
\hline \& Country \& \& \& Y/FYo9 \& -1yr Chg \& -3yr Chg \& 20th \%ile \& 50th \%ile \& 80th \%ile \& No of Peers \& Y/FY12 \& -1yr Chg \& -3yr Chg \& \\
\hline \multicolumn{11}{|l|}{Balance Sheet: Assets} \& (0-100\%) \& (+/-50\%) \& \multicolumn{2}{|l|}{(+/-50\%)} \\
\hline Av Cash \& Equiv./Sales (\%) \& GICS Industry \& 25.5 \& 20.7 \& 14.5 \& +4.8 \& +10.9 \& 3.2 \& 10.4 \& 24.0 \& 379 \& 81\% \& -34\% \& \multirow[t]{2}{*}{} \& \\
\hline Unrestricted Cash/Cogs (\%) \& GICS Industry \& 47.4 \& 44.0 \& 20.5 \& +3.4 \& +26.9 \& 5.1 \& 16.6 \& 40.3 \& 314 \& \multirow[t]{2}{*}{83\%} \& +0\% \& \& Unrestricted Cash/COGS (\%) high. \\
\hline ST Investments/Sales FY (\%) \& GICS Industry \& 0.0 \& 0.0 \& 0.0 \& +0.0 \& +0.0 \& 0.1 \& 1.6 \& 8.5 \& 172 \& \& na \& na \& \\
\hline Av. Trade \& Notes Rec/Sales (\%) \& GICS Industry \& 23.5 \& 20.0 \& na \& +3.5 \& na \& 7.2 \& 12.1 \& 20.0 \& 356 \& 87\% \& +41\% \& \& Av. Trade \& Notes Rec/Sales (\%) high. Risen over 1yr. \\
\hline Delinquent AR/AR (\%) \& Global \& 0.0 \& 0.0 \& 0.0 \& +0.0 \& +0.0 \& 0.9 \& 5.9 \& 22.7 \& 1,912 \& na \& na \& \multicolumn{2}{|r|}{na \({ }^{\text {a }}\) a} \\
\hline Av. Inventory/Sales (\%) \& GICS Industry \& 1.8 \& 0.8 \& 2.0 \& +1.0 \& -0.2 \& 13.0 \& 19.6 \& 29.8 \& 375 \& 1\% \& +13\% \& \multicolumn{2}{|l|}{-10\%} \\
\hline Inventory Days \& GICS Industry \& 7 \& 7 \& 0 \& +0 \& +7 \& 62 \& 103 \& 187 \& 314 \& 1\% \& -10\% \& \multicolumn{2}{|l|}{+3\%} \\
\hline Finished Goods/Inventory (\%) \& GICS Industry \& 81 \& 41 \& 66 \& +40.0 \& +14.7 \& 33 \& 60 \& 89 \& 417 \& 70\% \& +49\% \& \multicolumn{2}{|l|}{+37\% Risen over 1yr. Risen over 3yrs.} \\
\hline Av. Other ST Assets/Sales (\%) \& GICS Industry \& 0.0 \& 0.4 \& na \& -0.4 \& na \& 2.0 \& 3.6 \& 7.4 \& 376 \& 0\% \& -22\% \& \multicolumn{2}{|l|}{na} \\
\hline PPE/Sales (\%) \& GICS Industry \& 2.4 \& 3.8 \& na \& -1.3 \& na \& 9.2 \& 22.8 \& 45.7 \& 360 \& 3\% \& -24\% \& \multicolumn{2}{|r|}{na PPE/Sales (\%) low.} \\
\hline Affliliate Inv/Equity (\%) \& Global \& na \& na \& na \& na \& na \& 0.5 \& 3.0 \& 13.1 \& 7,896 \& na \& na \& \multicolumn{2}{|l|}{na} \\
\hline LT Inv \& Rec/Sales (\%) \& GICS Industry \& 0.0 \& 0.0 \& 0.0 \& +0.0 \& +0.0 \& 0.2 \& 1.5 \& 10.0 \& 249 \& na \& na \& \multicolumn{2}{|l|}{na} \\
\hline Deferred Tax Assets/Sales FY (\%) \& GICS Industry \& 0.0 \& 0.0 \& 0.0 \& +0.0 \& +0.0 \& 0.2 \& 0.9 \& 2.7 \& 277 \& 6\% \& -4\% \& \multicolumn{2}{|l|}{-14\%} \\
\hline Prepaid Expenses/Sales (\%) \& GICS Industry \& 1.2 \& 1.2 \& 0.0 \& +0.0 \& +1.2 \& 0.3 \& 1.3 \& 3.4 \& 167 \& 48\% \& +6\% \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
+35\% Risen over 3yrs. \\
+49\% Prepaid Expenses/Inventory (\%) high. Risen over 3yrs.
\end{tabular}}} \\
\hline Prepaid Expenses/Inventory (\%) \& GICS Industry \& 67.8 \& 144.3 \& 0.0 \& -76.5 \& +67.8 \& 1.4 \& 6.8 \& 18.4 \& 169 \& 96\% \& na \& \& \\
\hline Intangibles/Sales FY (\%) \& GICS Industry \& 0.1 \& 0.1 \& 0.1 \& -0.0 \& +0.0 \& 0.1 \& 1.0 \& 9.2 \& 316 \& 19\% \& -3\% \& \multicolumn{2}{|l|}{\[
\begin{gathered}
+49 \% \\
\hline-5 \%
\end{gathered}
\]} \\
\hline Av. Other LT Assets/Sales FY (\%) \& GICS Industry \& -0.2 \& -0.2 \& 0.0 \& +0.0 \& -0.2 \& 0.4 \& 1.8 \& 5.8 \& 332 \& 1\% \& -7\% \& \multicolumn{2}{|l|}{-22\%} \\
\hline Av. Assets/Sales (\%) \& GICS Industry \& 54 \& 47 \& 42 \& +6.9 \& +11.8 \& 65.5 \& 95.1 \& 139.4 \& 380 \& 10\% \& +20\% \& +14\% \& \\
\hline \multicolumn{15}{|l|}{Balance Sheet: Liabilities and Equity} \\
\hline Av. Payables (Trade, Bills, Accr/Sales (\%) \& GICS Industry \& 10.3 \& 12.6 \& 10.6 \& -2.3 \& -0.2 \& 5.3 \& 10.0 \& 15.5 \& 379 \& 52\% \& -42\% \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\(-7 \%\)
na
na}} \\
\hline Trade Payable Days \& GICS Industry \& 40 \& 43 \& na \& -3.1 \& na \& 24.5 \& 45.6 \& 81.5 \& 348 \& 43\% \& -24\% \& \& \\
\hline ST Debt/Total Debt (\%) \& GICS Industry \& No Debt \& No Debt \& No Debt \& na \& na \& 37.0 \& 69.8 \& 100.0 \& 342 \& na \& na \& \multicolumn{2}{|l|}{na} \\
\hline Av. Other ST Liabs/Sales (\%) \& GICS Industry \& 0.6 \& 0.0 \& na \& +0.6 \& na \& 3.8 \& 6.8 \& 10.9 \& 380 \& 1\% \& +18\% \& \multicolumn{2}{|l|}{na} \\
\hline Av. Deferred Tax Liab/Sales FY (\%) \& GICS Industry \& 0.0 \& 0.0 \& 3.1 \& +0.0 \& -3.1 \& 0.7 \& 3.6 \& 12.1 \& 256 \& na \& na \& \multicolumn{2}{|l|}{na} \\
\hline Av. Other LT Liabs/Sales (\%) \& GICS Industry \& 0.0 \& 0.0 \& 0.0 \& +0.0 \& +0.0 \& 0.4 \& 1.8 \& 5.1 \& 298 \& na \& na \& \multicolumn{2}{|l|}{na} \\
\hline Preferred Equity/Equity (\%) \& Global \& 0.0 \& 0.0 \& 0.0 \& +0.0 \& +0.0 \& 0.2 \& 5.1 \& 20.7 \& 908 \& na \& na \& \multicolumn{2}{|l|}{na} \\
\hline Minorit//Total Equity (\%) \& Global \& 0.0 \& 0.0 \& 0.0 \& +0.0 \& +0.0 \& 0.3 \& 2.4 \& 11.4 \& 9,628 \& na \& na \& \multicolumn{2}{|l|}{na} \\
\hline Assets/Equity (x) \& GICS Industry \& 1.2 \& 1.3 \& 1.9 \& -0.1 \& -0.7 \& 1.4 \& 1.8 \& 2.6 \& 373 \& 8\% \& -21\% \& -38\% \& \\
\hline \multicolumn{15}{|l|}{Balance Sheet: Other} \\
\hline Av. GFA/DRA (yrs) \& GICS Industry \& 19.1 \& 20.5 \& 18.7 \& -1.5 \& +0.3 \& 8.4 \& 14.3 \& 22.8 \& 371 \& 70\% \& -35\% \& \multicolumn{2}{|l|}{-20\%} \\
\hline Restricted Cash/Equity (\%) \& GICS Industry \& 0.0 \& 0.0 \& 0.0 \& +0.0 \& +0.0 \& 0.1 \& 0.3 \& 5.9 \& 60 \& na \& na \& \multicolumn{2}{|l|}{na} \\
\hline Cash Conversion Cycle (Days) \& GICS Industry \& 53 \& 36 \& \#N/A N/A \& 16 \& na \& 70.6 \& 110.2 \& 186.0 \& 312 \& 11\% \& +29\% \& \multicolumn{2}{|l|}{na} \\
\hline Av. Gross Working Capita/Sales (\%) \& GICS Industry \& 36.7 \& 34.8 \& 19.4 \& +1.9 \& +17.3 \& 40.4 \& 53.6 \& 72.2 \& 379 \& 12\% \& +8\% \& \multicolumn{2}{|l|}{+34\% Risen over 3yrs.} \\
\hline Contingent Liab/Equity (\%) \& GICS Industry \& na \& na \& na \& na \& na \& 2.0 \& 13.6 \& 59.2 \& 253 \& na \& na \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{na
na

a}} <br>
\hline Pension Liabilities/Equity (\%) \& Global \& 0.0 \& 0.0 \& 0.0 \& +0.0 \& +0.0 \& 0.7 \& 2.8 \& 10.0 \& 7,570 \& na \& na \& \& <br>
\hline Net Derivatives/Equity (\%) \& Global \& 0.0 \& 0.0 \& 0.0 \& +0.0 \& +0.0 \& -1.4 \& 0.0 \& 1.1 \& 2,405 \& na \& na \& \multicolumn{2}{|l|}{na} <br>
\hline Return on Production Assets (\%) \& GICS Industry \& 671.2 \& 496.2 \& 476.1 \& +175.0 \& +195.0 \& 4.5 \& 14.9 \& 33.7 \& 382 \& 99\% \& -49\% \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{$-49 \%$ Return on Production Assets (\%) high. Risen over 1yr. Risen over 3yrs. -38\% Risen over 1yr. Risen over 3yrs.}} <br>
\hline Non-Prod. Assets/COGS FY (\%) \& GICS Industry \& 94.3 \& 58.6 \& 35.7 \& +35.7 \& +58.6 \& 30.3 \& 57.5 \& 108.3 \& 299 \& 74\% \& -43\% \& \& <br>
\hline Gross Debt/Profit (x) \& GICS Industry \& No Debt \& No Debt \& No Debt \& na \& na \& 0.9 \& 4.0 \& 13.7 \& 306 \& na \& na \& \multicolumn{2}{|l|}{na} <br>
\hline Income Statement \& \& \& \& \& \& \& \& \& \& \& (0-100\%) \& (+/-50\%) \& \multicolumn{2}{|l|}{(+/-50\%)} <br>
\hline Sales/Employee (USS) \& GICS Industry \& 270,335 \& 210,776 \& 98,995 \& +59,559 \& +171,340 \& 56,779 \& 148,854 \& 359,649 \& 286 \& 70\% \& -43\% \& \multicolumn{2}{|l|}{-45\% Risen over 1yr. Risen over 3yrs.} <br>
\hline Gross Margin (\%) \& GICS Industry \& 34.3 \& 33.7 \& 29.2 \& +1 \& +5 \& 15 \& 30 \& 52 \& 322 \& \multirow[t]{2}{*}{56\%} \& +2\% \& \multicolumn{2}{|l|}{-20\%} <br>
\hline GM Volatility 5yrs (\%) \& GICS Industry \& na \& $\bigcirc$ \& $\bigcirc$ \& > \& - \& 2.9 \& 6.3 \& 20.0 \& 303 \& \& - \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{$\underbrace{}_{-12 \%}$}} <br>
\hline Other Op Y/Op Y (\%) \& GICS Industry \& 0.1 \& 0.1 \& 0.2 \& -0.0 \& -0.1 \& 1.8 \& 6.4 \& 20.7 \& 119 \& na \& -9\% \& \& <br>

\hline D\&A/Sales T12M (\%) \& GICS Industry \& 0.2 \& 0.3 \& 0.5 \& -0.1 \& -0.3 \& 1.4 \& 2.8 \& 4.7 \& 376 \& 98\% \& +15\% \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{| +21\% D\&A/Sales T12M (\%) low. |
| :--- |
| $-35 \%$ Operating Margin T12M (\%) high. Risen over 3yrs. |}} <br>

\hline Operating Margin T12M (\%) \& GICS Industry \& 24.4 \& 24.7 \& 20.5 \& -0.3 \& +3.9 \& 2.8 \& 7.2 \& 14.9 \& 374 \& 94\% \& +3\% \& \& <br>
\hline Non-Op Y/Op Y (\%) \& GICS Industry \& 0.5 \& 0.4 \& 0.2 \& +0.1 \& +0.3 \& 2.9 \& 10.4 \& 36.5 \& 329 \& 3\% \& -4\% \& \multicolumn{2}{|l|}{-4\%} <br>
\hline EFF Int Rate less MLR (ppt) \& Country \& na \& na \& na \& na \& na \& 0.8 \& 2.9 \& 6.8 \& 231 \& na \& na \& \multicolumn{2}{|l|}{na} <br>
\hline Cash Return less Policy Rate (ppt) \& Country \& -1.1 \& -1.1 \& -2.5 \& +0.0 \& +1.4 \& -2.5 \& -1.5 \& 2.0 \& 221 \& 57\% \& -6\% \& \multicolumn{2}{|l|}{+26\%} <br>
\hline Affil Y/Op Y (\%) \& Global \& 0.0 \& 0.0 \& 0.0 \& +0.0 \& +0.0 \& 0.3 \& 2.2 \& 11.9 \& 6,391 \& na \& na \& \multicolumn{2}{|l|}{na} <br>
\hline Eff Tax Rate (\%) \& Country \& 12.7 \& 12.8 \& 9.3 \& -0.1 \& +3.5 \& 21.2 \& 29.3 \& 35.9 \& 227 \& 7\% \& -3\% \& \multicolumn{2}{|l|}{+18\%} <br>
\hline CF Tax//S Tax (\%) \& GICS Industry \& 96.3 \& 85.5 \& \multirow[t]{2}{*}{- na} \& +10.8 \& na \& 64.9 \& 98.7 \& 151.1 \& 285 \& 54\% \& -6\% \& \multirow[t]{2}{*}{$\underbrace{\text { na }}$} \& <br>
\hline XI Items/Op Y (\%) \& Global \& 0.0 \& $\bigcirc$ \& \& \multicolumn{2}{|l|}{$\bigcirc>$} \& 0.8 \& 6.2 \& 37.4 \& 1,297 \& \multirow[t]{2}{*}{na} \& $\bigcirc$ \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{na}} <br>
\hline Minority Int/Profit B4 M1 (\%) \& Global \& 0.0 \& 0.0 \& 0.0 \& +0.0 \& +0.0 \& -0.1 \& 1.8 \& 12.8 \& 8,362 \& \& na \& \& <br>
\hline Net Income Margin (\%) \& GICS Industry \& 21.4 \& 21.6 \& 18.1 \& -0.2 \& +3.2 \& 1.3 \& 4.7 \& 11.2 \& 383 \& 3\% \& +4\% \& \multicolumn{2}{|l|}{$-34 \%$ Net Income Margin (\%) high.} <br>
\hline Capitalised Int/PTP (\%) \& Global \& 0.0 \& . 0 \& 0.0 \& +0.0 \& +0.0 \& 0.0 \& 0.0 \& 0.0 \& 13,642 \& \multirow[t]{2}{*}{na} \& na \& \multicolumn{2}{|l|}{} <br>
\hline Cap of Intang. Assets/PTP (\%) \& Global \& 0.0 \& 0.6 \& 0.0 \& -0.6 \& +0.0 \& 0.9 \& 4.0 \& 16.7 \& 728 \& \& \multicolumn{3}{|l|}{\multirow[t]{2}{*}{na na}} <br>
\hline EBIT Interest Cover ( $x$ ) \& GICS Industry \& \#N/AN/A \& \#N/AN/A \& 38.6 \& na \& na) \& 1.7 \& 7.4 \& 41.1 \& 351 \& na \& \& \& <br>
\hline
\end{tabular}

## GMT Research Accounting Screen

| Ratios $\begin{aligned} & \text { Global/Sector/ } \\ & \text { Country }\end{aligned}$ |  | Ming Le Sports Ratios |  |  | Ratio Change |  | Peer Group Comparison Ratios |  |  | Percentiles and Red Flags |  |  |  | Red Flag Comment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Y/FY12 | Y/FY11 | Y/FY09 | -1yr Chg | -3yr Chg | 20th \%ile | 50th \%ile | 80th \%ile | No of Peers | Y/FY12 | -1yr Chg | -3yr Chg |  |
| Cash Flow |  |  |  |  |  |  |  |  |  |  | (0-100\%) | (+/-50\%) | (+/-50\%) |  |
| CFO/Net Profit (x) | GICS Industry | 0.5 | 0.6 | 0.8 | -0.1 | -0.4 | 0.3 | 1.1 | 2.2 | 1,697 | 78\% | +10\% | +18\% |  |
| Cash Interest Exp./CFO (\%) | GICS Industry | na | na | na | na | na | 0.2 | 4.8 | 25.8 | 271 | na | na | na |  |
| Capex/Sales (\%) | GICS Industry | 0.0 | 0.1 | 0.1 | -0.1 | -0.1 | 1.4 | 3.2 | 7.2 | 371 | na | na | na |  |
| Decrease Investments/Sales (\%) | GICS Industry | 0.0 | 0.0 | 0.0 | +0.0 | +0.0 | 0.0 | 0.5 | 4.8 | 141 | na | $\bigcirc$ | $\bigcirc$ |  |
| Other Investing Activitie/SSales (\%) | GICS Industry | 0.0 | 0.1 | 0.0 | -0.1 | +0.0 | 0.1 | 1.1 | 4.4 | 292 | na | $\bigcirc$ | $\bigcirc$ |  |
| Debt Repay/ST Debt-1FY (\%) | Global | na | na | na | na | na | 20.0 | 88.4 | 210.9 | 10,373 | na | na | na |  |
| Free Cash Flow Margin (\%) | GICS Industry | 10.2 | 13.1 | 15.2 | -2.9 | -5.0 | -4.2 | 2.4 | 8.7 | 377 | 15\% | +20\% | +28\% |  |
| FCF--Divs/Sales (\%) | Global | na | na | 1.1 | na | na | -7.2 | 0.9 | 6.8 | 10,563 | na | na | na |  |
| No. of Mat. Capital Inc -5yrs | Global | 0 | - | - | $\bigcirc$ | $\bigcirc$ | 0.0 | 0.0 | 1.0 | 9,451 | na | $\xrightarrow{\square}$ | $\longrightarrow$ |  |
| Other Fin. Activities/Sales (\%) | GICS Industry | 0.8 | 3.9 | 0.2 | -3.2 | +0.5 | 0.0 | 0.3 | 1.4 | 329 | 69\% | $\xrightarrow{2}$ | $\sum$ |  |
| Corporate Governance |  |  |  |  |  |  |  |  |  |  | (0-100\%) | (+/-50\%) | (+/-50\%) |  |
| Auditing Exp/Sales (bp) | GICS Industry | na | P | $\checkmark$ | $\sim$ | $\square$ | 2.5 | 6.3 | 13.2 | 179 | na | $\xrightarrow{\square}$ | $\xrightarrow{\square}$ |  |
| RPT Balances/Equity (\%) | Global | 0.0 | $\stackrel{3}{2}$ | $\checkmark$ | $\bigcirc$ | $\bigcirc$ | 0.3 | 1.9 | 11.0 | 1,434 | na | $\bigcirc$ | $\bigcirc$ |  |
| Number of Acq\&Disp - 5 yrs | Global | 0 | $\rightarrow$ | $\checkmark$ | $\bigcirc$ | $\bigcirc$ | 0.0 | 3.0 | 5.0 | 12,251 | na | $\bigcirc$ | $\bigcirc$ |  |
| Acq\&Disp Con./Sales Av. -5yrs (\%) | Global | 0.0 | $\bigcirc$ | $\checkmark$ | $\bigcirc$ | $\bigcirc$ | 0.2 | 1.4 | 6.9 | 12,251 | na | $\bigcirc$ | $\bigcirc$ |  |
| Executive Comp/sales (bp) | GICS Industry | na | $\cdots$ | $\checkmark$ | $\bigcirc$ | $\bigcirc$ | 7.4 | 22.6 | 73.1 | 84 | na | $\bigcirc$ | $\bigcirc$ |  |
| Executive Comp/PTP (bp) | GICS Industry | na | $\cdots$ | - | $\bigcirc$ | $\bigcirc$ | 67.6 | 188.6 | 669.0 | 84 | na | $\bigcirc$ | $\bigcirc$ |  |
| CEO Tenure (yrs) | Global | na | $\cdots$ | $\checkmark$ | $\bigcirc$ | $\longrightarrow$ | 1.4 | 4.5 | 10.8 | 5,466 | na | $\bigcirc$ | $\rightarrow$ |  |
| CFO Tenure (yrs) | Global | na | $\checkmark$ | $\checkmark$ | $\bigcirc$ | $\bigcirc$ | 1.1 | 3.3 | 8.3 | 716 | na |  | $\bigcirc$ |  |
| Av. Executive Tenure (yrs) | Global |  |  | $\bigcirc$ | $\rightarrow$ | $\rightarrow$ | 4.1 | 7.4 | 11.9 | 3,291 | na | $\rightarrow$ |  |  |
| Av. Board Tenure (yrs) | Global | na | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | $\geq$ | 3.9 | 6.4 | 9.9 | 3,672 | na | $\xrightarrow{\square}$ | $\bigcirc$ |  |

Source GMT Research, Bloomber

Summary of financials in Y/FY12
esult: Excellent score. Few red flags. $\qquad$
41\% In Y/FY12, Ming Le Sports recorded an average percentile score ( 0 is good, 100 is
$10 \%$ bad) of $41 \%$ across all 75 financial ratios listed below. This places it in a percentile
9 of 10 relative to around 379 GICS industry peers globally, which is a very good
19\% result. The company triggered a total of 9 red flags out of 75 placing it in a percentile of 19 relative to our sample of 16,000 companies globally, which is a very good result.
Result: Number of red flags normal Over the financial year prior to Y/FY12, Ming Le Sports triggered a total of 6 red
$36 \%$ flags out of 62 placing it in a percentile of 36 relative to our sample of 16,000 companies globally, which is a moderate result Result: Number of red flags normal $\qquad$ Over the 3 financial years prior to Y/FY12, Ming Le Sports triggered a total of
flags out of 62 placing it in a percentile of 67 relative to our sample of 16,000 companies globally, which is a moderate result.

## Explanation

Each of the 50 financial ratios listed below is percentile ranked relative to an appropriate peer group drawn from 16,000 companies globally between 2010 and 2015. In general, low percentile scores ar 80th perc igh scores are poor. Red flags are mainy tiggered he company's ratio is above the Red flags are highlighted below in red

## Explanation

Red flags are normally triggered by a score between +30 and +50 which suggests an aggressively Red flags are normally triggered by a score between +30 and +50 Explanation
Red flags are normally triggered by a score between +30 and +50 which suggests an aggressively deteriorating financial ratio. These are highlighted in red below

## GMT Research Accounting Screen

Appendices
Appendix 1: Beneish M-Score

| Criteria | Calculation | Fro8 | FY09 | FY10 | Fr11 | FY12 | Y/FY12 | Index Calculation | Comments on latest perios |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Days Sales in Receivables Index | +(0.92*1.18) | na | na | na | 1.25 | 1.18 | 1.18 |  | Receivables of 86 days have increased by 13 days YoY |
| Gross Margin Index | +(0.528*0.98) | na | na | 0.99 | 0.88 | 0.98 | 0.98 |  | 12 m Trailing Gross Margin of $34.3 \%$ has improved by 0.6ppts Yoy |
| Asset Quality Index | +(0.404*0.69) | na | na | 1.28 | 0.79 | 0.69 | 0.69 |  | Other LT Assets/Total Assets of 0.5\% has fallen by 0.2ppts YoY |
| Sales Growth Index | +(0.892*1.47) | na | na | 1.39 | 1.31 | 1.47 | 1.47 |  | 12 m Trailing Sales have risen 47\% Yoy |
| Depreciation Index | +(0.115*0.83) | na | na | 0.98 | 1.00 | 0.83 | 0.83 |  | 12 m Trailing Depreciation/Sales of 8.5\% has risen by 1.5 sppts YoY |
| SG\&A Index | -(0.172*0.91) | na | na | 0.88 | 1.10 | 0.91 | 0.91 |  | 12 m Trailing SG\&A/Sales of $9.9 \%$ have risen by 0.9 ppts YoY |
| Total Accruals to Total Assets | +(4.679*0.17) | na | 0.07 | 0.01 | 0.14 | 0.17 | 0.17 | Profit from Continuing Ops ${ }_{\text {t }}$ - Cash Flows from Ops ${ }_{\text {t }}$ / / Total Assets ${ }_{\text {t }}$ | Total Accruals (Net Profit less CFO)/Total Assets are 17\% |
| Leverage Index | -(0.327*1.30) | na | na | 1.31 | 1.39 | 1.30 | 1.30 |  | LT Debt + Current Liabilities/Total Assets of 18\% have fallen by 5.4ppts YoY |
| Beneish M-Score for $\mathrm{Y} / \mathrm{FY} 12$ | -4.84 = | na | na | na | -1.63 | -1.34 | -1.34 | An M-Score of $>$-2.22 signals that the company is likely to be a manipulator | Beneish M -Score of -1.34 in $\mathrm{Y} / \mathrm{FY} 12$ suggests likely profit manipulation |
| Appendix 2: Montier C-Score |  |  |  |  |  |  |  |  |  |
| Criteria |  | Fro8 | FY09 | FY10 | FY11 | FY12 | Y/FY12 | Point Calculation | Comments |
| Profit |  | na | na | 0 | 1 | 1 | 1 | A growing divergence between Profit and Operating Cash Flow (1 point) | 12 m Trailing Accruals Margin of $-11.2 \%$ has fallen from $-8.5 \%$ YoY |
| Receivables |  | na | na | na | 1 | 1 | 1 | Receivable Days are increasing (1 point) | Receivables of 85 days have increased by 13 days YoY |
| Inventory |  | na | na | 1 | 0 | 1 | 1 | Inventory Days are increasing (1 point) | Inventory of 2 days has risen by 1 days YoY |
| Other current assets |  | na | na | 1 | 1 | 1 | 1 | Other Current Assets to Sales are increasing (1 point) | Other Current Assets/Sales of 1.1\% have risen by Oppts YoY |
| Depreciaton |  | na | na | na | 1 | 0 | 0 | Depreciation relative to PPE jobs usfa bs | Depreciation of 19.1yrs has fallen by 1.5 yr Y Yoy |
| Asset growth |  | na | na | 1 | 1 | 1 | 1 | High asset growth in excess of 10\% (1 point) | Asset growth of $59 \%$ YoY is in excess of 10\% |
| Montier's C-Score |  | na | na | na | 5 | 5 | 5 | Score 0-1 is good; 2-4 is average, 5-6 is bad | A C -Score of $5 / 6$ suggests profit manipulation |
| Appendix 3: Piotroski F-Score |  |  |  |  |  |  |  |  |  |
| Criteria |  | FYo8 | Fro9 | FY10 | FY11 | FY12 | Y/FY12 | Point Calculation | Comments |
| Net Income Score |  | 1 | 1 | 1 | 1 | 1 | 1 | Positive Return on Assets in the current year (1 point) | 12 m Trailing Return on Assets of 39.6\% |
| Operating Cash Flow Score |  | na | 1 | 1 | 1 | 1 | 1 | Positive Operating Cash Flow in the current year (1 point) | 12 m Trailing CFO Margin of $10.2 \%$ |
| Return on Assets Score |  | na | na | 1 | 0 | 0 | 0 | Higher Return on Assets than previous year (1 point) | 12 m Trailing ROA has fallen to $39.6 \%$ from 45.9\% YoY |
| Quality of Earnings Score |  | na | 0 | 0 | 0 | 0 | 0 | Operating Cash Flow are greater than ROA (1 point) | 12 m Trailing CFO Margin of $10.2 \%$ is below Net Profit Margin of $21.4 \%$ |
| Long-Term Debt to Assets Score |  | na | na | 0 | 0 | 0 | 0 | Lower ratio of Long Term Debt than previous year (1 point) | LT Debt/Total Assets has risen to 0\% from 0\% Yoy |
| Current Ratio Score |  | na | na | 1 | 1 | 1 | 1 | Higher Current Ratio this year compared to the previous year (1 point) | Current Ratio has risen to 5.29x from 3.96x Yoy |
| Shares Outstanding Score |  | na | na | na | na | na | na | No new shares were issued in the last year (1 point) | na |
| Gross Margin Score |  | 0 | 0 | 1 | 1 | 1 | 1 | A higher Gross Margin compared to the previous year (1 point) | 12 m Trailing Gross Margin of $34.3 \%$ has improved by 0.6ppts YoY |
| Asset Turnover Score |  | na | na | 1 | 0 | 0 | 0 | A high Asset Turnover ratio compared to the previous year (1 point) | Asset turnover has fallen to 1.85 x from 2.12 x YoY |
| Piotroski F-Score |  | na | na | 6 | 4 | 4 | 4 | Score 0-1 weak and deteriorating; 8-9 strong and improving | An F-Score of 4/9 suggests financials are slightly deteriorating |

Appendix 4: Altman Z-Score

| Criteria |  | FY08 | Fro9 | FY10 | FY11 | FY12 | Y/FY12 | Altman Z -Score for a manufacturing company | Comments |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Solvency |  | na | 2.22 | 0.66 | 0.84 | 0.94 | 0.94 | Working Capital (Current Assets less Current Liabilities)/Tangible Assets | Ability to meet short term obligations |  |
| Cumulative profitability |  | na | 0.54 | 0.71 | 0.69 | 0.89 | 0.89 | Retained Earnings/Tangible Assets | Determines cumulative historic profitability |  |
| Profitability |  | na | 1.61 | 1.53 | 1.33 | 1.22 | 1.22 | EBIT/Tangible Assets | Measures earnings away from the effects of taxes and leverage |  |
| Market confidence |  | na | na | na | na | 1.74 | 1.74 | Market Capitalisation/Total Liabilities | Whether a firm's value able to cover liabilities |  |
| Efficiency |  | na | 2.39 | 2.36 | 1.63 | 1.51 | 1.51 | Sales/Tangible Assets | An asset turnover metric to measure efficiency |  |
| Leverage <br> Altman Z-Score for $\mathrm{Y} / \mathrm{FY} 12$ |  | na | na | na | na | na | na | Book Value of Equity/Total Liabilities | Leverage |  |
|  |  | na | na | na | na | 6.30 | 6.30 | Anything $<1.81$ for a manufacturer or $<1.11$ for other companies is problematic | Safe Zone: Financially sound |  |
| Appendix 5: Acquisition Accounting |  |  |  |  |  |  |  |  |  | Get global screen |
| Criteria | Point Calculation | fros | fro9 | FY10 | Fr11 | FY12 | Y/FY12 | Point Calculation | Comments |  |
| Material acquisition? <br> Rise in intangible assets -1 yr ? | 1 point | na | 0 | 0 | 0 | 0 | 0 | An acquisition in excess of 5\% of sales. | No recent material acquisitions (>5\% sales) |  |
|  | point | na | na | 1 | 0 | 0 | 0 | Either a rise in Intangibl Assets over 1 year | na |  |
| Material intangibles on balance sheet? | point | na | 0 | 0 | 0 | 0 | 0 | Or Intangibles are $>=50 \%$ ile relative to peers | Intangible Assets/Sales of 0\% are in the 19\%ile |  |
| Rise in deferred tax assets $-1 y r$ ? Large deferred tax assets | 1 point | na | 0 |  | 0 | 0 | 0 | Either a rise in Deferred Tax Asset over 1 year | na |  |
|  |  | na | na | na | na | 0 | 0 | Or a large Deferred Tax Asset in the 80\%ile relative to industry peers | DTA/sales of $0 \%$ is in the $6 \%$ ile relative to industry peers |  |
| Acquisition Accounting |  | 0 | 0 | 1 | 0 | 0 | 0 | A score of 3 suggests possibility of acquisition accounting to inflate profits | No evidence of acquisition accounting. |  |

## GMT Research Accounting Screen


9.

| (EURm) | FY08 | FYo9 | FY10 | FY11 | FY12 | FYO8-12 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance sheet (BS) debt YE | \#N/AN/A | 0 | 0 | 0 | 0 |  |
| Change in debt: BS | na | na | +0 | +0 | +0 | +0 |
| Change in debt: Cash flow (CF) | \#N/AN/A | 0 | 0 | 0 | 0 | +0 |
| Unrec chg BS and CF debt | na | na | +0 | +0 | +0 | +0 |
| Unrec chg/total debt (\%) | +0 | +0 | +0 | +0 | +0 | 0 |
| Possible reason: | ok | ok | ok | ok | ok |  |
| No material unreconcilable changes in debt in the last 5 years. |  |  |  |  |  |  |
| Reasons: |  |  |  |  |  |  |
| - Assets paid with debt (such as operating leases) is a non-cash item. Capex should be restated. |  |  |  |  |  |  |
| - Proceeds raised from convertible bonds (CBs) are sometimes regarded as equity, not debt. |  |  |  |  |  |  |
| - Large acquisitions can lead to difficulties in reconciling debt.- If no reason is found, further work is needed. |  |  |  |  |  |  |


|  | (EURm) | Comment |
| :---: | :---: | :---: |
| Comprehensive Income | 58 | Other comprehensive income is $-5 \%$ of income which is within normal range. Able to fully reconcile other comprehensive income. |
| Less: |  |  |
| Net Income/Net Profit (Losses) | 61 |  |
| Other comprehensive income comprised of: |  |  |
| Foreign Currency Trans. Adj. | (3) |  |
| na | na |  |
| na | na |  |
| na | na |  |
| na | na |  |
| na | na |  |
| na | na |  |
| Amount unable to reconcile: | 0 |  |

